989

Fiscal Year 1989

SBA LOAN PROFILES

Agencywide

7

U.S. Small Business Administration
Office of Finance and Investment

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LOAN PROFILES
VOLUME 1
FISCAL YEAR 1989

SBA's Division of Financial Assistance is inaugurating a new report: Loan Profiles. It provides descriptive statistics -- crosstabulations, averages, standard deviations, and medians -- on SBA's business loan programs. It will be updated at the end of each fiscal year.

The report will provide immediate answers to questions such as --

What percentage of loans goes to corporations? to manufacturers? to women? to individual minority groups? to new businesses?

What is the average size, maturity, guaranty percentage, interest rate, and number of employees?

How many loans are under $50,000? Over $500,000?

The report was designed for the purposes of management, speech and report preparation, and responding to outside requests for information. Copies have been provided to each field office. They should be made available to all F&I employees. Additional copies are available at the warehouse.

Any comments should be addressed to the undersigned.

Description of the Report

The description should be read in conjunction with the "Sample Page" at the end of the introductory section.

1. Outstanding Loans by _____. This gives the subject for each set of four reports. For example, the first set of reports gives loan numbers and dollars by form of business organization: individual (sole proprietorship), partnership or corporation.

2. Each report is presented for four different sets of loan types:

a. 7(a) loans: Business Loans, Economic Opportunity Loans, Energy Loans, Veterans Loans and Handicapped Assistance Loans.

b. Development Company Loans: Sections 501, 502, 503 and 504.

c. Economic Opportunity Loans

d. All loans: all of a - c above.

3. All Prior Years and Latest Year. Data in this part of the table are for outstanding loans approved in all prior fiscal years and the latest fiscal year. Loans that are fully undisbursed, paid in full, charged off or cancelled are not included.

4. Direct. Direct SBA loans.

5. I/P. Immediate Participation Loans

6. Guaranty. Guaranteed Loans.

7. Total. Direct, Immediate Participation and Guaranteed Loans.

8. Number. The number of loans in the category.

9. $ Gross. The gross dollars of loans in the category.

10. $ SBA. The dollars of loans either made or guaranteed by the SBA. For direct loans, gross dollars and SBA dollars are the same. For guaranteed loans and immediate participation loans, the two figures will differ. For example, if a lender makes a $100,000 loan and SBA guarantees 90%, the figure is $100,000 for gross dollars and $90,000 for SBA dollars.

11. %. The percentage that the category to the left of the % column is of the total. On the Sample Page, for example, the figures show that 48% of total 7(a) loans outstanding (by number of loans) are to corporations. Sixty-one percent of gross loan dollars are to corporations.

12. Fiscal year 19 approvals. Data in this part of the table are for outstanding loans approved in the fiscal year of the Report. Loans that are paid in full, charged off or cancelled are not included. Unlike item 3 (All Prior Years and Latest Fiscal Year), data in this part of the table include loans that are fully undisbursed.

Report 17 (Approvals by Fiscal Year) was prepared by the Office of the Comptroller. All other Reports were prepared by the Office of Finance and Investment.

Please See "Selection Criteria Information" at the end of Loan Profiles for additional descriptive information.

Acknowledgments

The computer program was written by Carolyn Paige, Senior Systems Analyst, Creative Associates International, under the direction of Donna Clark, Chief, Systems Branch III, Office of Information Resources Management, SBA.

Allan S. Mandel
Assistant Deputy Associate Administrator
for Financial Assistance

SAMPLE PAGE

1 OUTSTANDING LOANS
BY BUSINESS ORGANIZATION

2 7(A) LOANS: BUSINESS LOANS, EOL, ENERGY, VETS, HAL

SMALL BUSINESS ADMINISTRATION
AGENCY WIDE
FINANCIAL ASSISTANCE PROGRAM
LOAN PROFILES
AS OF SEPTEMBER 30, 1989

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REPORT 1
CLASS A

3 ALL PRIOR FISCAL YEARS AND LATEST YEAR

ALL FYS

DOLLARS IN THOUSANDS

	8 DIRECT NUMBER	DIRECT $ GROSS	5 I/P NUMBER	I/P $ GROSS	I/P $ SBA	6 GUARANTY NUMBER	GUARANTY $ GROSS	10 GUARANTY $ SBA	7 TOTAL NUMBER	11 %	TOTAL $ GROSS	%	TOTAL $ SBA	%
1 INDIVIDUALS	6853	374909	156	16014	11340	29775	4148010	3517166	36784	41	4538933	29	3903415	29
PARTNERSHIPS	1119	75471	37	5033	3766	9134	1630494	1376629	10290	11	1710998	11	1455866	11
CORPORATIONS	3721	372872	161	30646	20421	39499	9199137	7586522	43381	48	9602655	61	7979815	60
UNSPECIFIED	2	30				5	740	657	7	0	770	0	687	0
TOTALS: CLASS A, ALL FYS	11695	823282	354	51693	35527	78413	14978381	12480974	90462	100	15853356	101	13339783	100

12 FISCAL YEAR 1989 APPROVALS

CURRENT FY

DOLLARS IN THOUSANDS

	DIRECT NUMBER	DIRECT $ GROSS	I/P NUMBER	I/P $ GROSS	I/P $ SBA	GUARANTY NUMBER	GUARANTY $ GROSS	GUARANTY $ SBA	TOTAL NUMBER	%	TOTAL $ GROSS	%	TOTAL $ SBA	%
INDIVIDUALS	383	23998	1	29	22	5176	822474	681720	5560	36	846501	26	705740	26
PARTNERSHIPS	44	3558				1566	299992	246909	1610	10	303550	9	250467	9
CORPORATIONS	170	17200	4	1350	865	8186	2131496	1704744	8360	54	2150046	65	1722809	64
UNSPECIFIED										0		0		0
TOTALS: CLASS A, CURRENT FY	597	44756	5	1379	887	14928	3253962	2633373	15530	100	3300097	100	2679016	99

REPORT PREPARED 02/02/90

PERCENTAGES ARE ROUNDED; MAY NOT TOTAL EXACTLY 100. DOLLARS ARE ROUNDED AFTER CATEGORY SUMMATION. TOTALS MAY VARY SLIGHTLY AMONG REPORTS. OFFICIAL SBA FIGURES ARE REPORTED BY THE OFFICE OF PLANNING & BUDGET. ANY DISCREPANCY BETWEEN THEIR REPORT AND THIS REPORT WILL BE RESOLVED IN THEIR FAVOR.

SMALL BUSINESS ADMINISTRATION
FINANCIAL ASSISTANCE PROGRAM
LOAN PROFILES AS OF SEPTEMBER 30, 1989

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OUTSTANDING LOANS
BY BUSINESS ORGANIZATION

7(A) LOANS: BUSINESS LOANS, EOL, ENERGY, VETS, HAL

SMALL BUSINESS ADMINISTRATION
AGENCY WIDE
FINANCIAL ASSISTANCE PROGRAM
LOAN PROFILES
AS OF SEPTEMBER 30, 1989

CLASS A

ALL PRIOR FISCAL YEARS AND LATEST YEAR

ALL FYS

DOLLARS IN THOUSANDS

	----DIRECT-----		----------I/P----------			--------GUARANTY--------			----------------TOTAL----------------					
	NUMBER	$ GROSS	NUMBER	$ GROSS	$ SBA	NUMBER	$ GROSS	$ SBA	NUMBER	%	$ GROSS	%	$ SBA	%
INDIVIDUALS	6853	374909	156	16014	11340	29775	4148010	3517166	36784	41	4538933	29	3903415	29
PARTNERSHIPS	1119	75471	37	5033	3766	9134	1630494	1376629	10290	11	1710998	11	1455866	11
CORPORATIONS	3721	372872	161	30646	20421	39499	9199137	7586522	43381	48	9602655	61	7979815	60
UNSPECIFIED	2	30				5	740	657	7	0	770	0	687	0
TOTALS: CLASS A, ALL FYS	11695	823282	354	51693	35527	78413	14978381	12480974	90462	100	15853356	101	13339783	100

FISCAL YEAR 1989 APPROVALS

CURRENT FY

DOLLARS IN THOUSANDS

	----DIRECT-----		----------I/P----------			--------GUARANTY--------			----------------TOTAL----------------					
	NUMBER	$ GROSS	NUMBER	$ GROSS	$ SBA	NUMBER	$ GROSS	$ SBA	NUMBER	%	$ GROSS	%	$ SBA	%
INDIVIDUALS	383	23998	1	29	22	5176	822474	681720	5560	36	846501	26	705740	26
PARTNERSHIPS	44	3558				1566	299992	246909	1610	10	303550	9	250467	9
CORPORATIONS	170	17200	4	1350	865	8186	2131496	1704744	8360	54	2150046	65	1722809	64
UNSPECIFIED										0		0		0
TOTALS: CLASS A, CURRENT FY	597	44756	5	1379	887	14928	3253962	2633373	15530	100	3300097	100	2679016	99

REPORT PREPARED 02/02/90

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OUTSTANDING LOANS
BY BUSINESS ORGANIZATION

501, 502, 503, AND 504 LOANS

SMALL BUSINESS ADMINISTRATION
AGENCY WIDE
FINANCIAL ASSISTANCE PROGRAM
LOAN PROFILES
AS OF SEPTEMBER 30, 1989

CLASS B

ALL PRIOR FISCAL YEARS AND LATEST YEAR

ALL FYS

DOLLARS IN THOUSANDS

	DIRECT		I/P			GUARANTY			TOTAL					
	NUMBER	$ GROSS	NUMBER	$ GROSS	$ SBA	NUMBER	$ GROSS	$ SBA	NUMBER	%	$ GROSS	%	$ SBA	%
INDIVIDUALS	270	21409	41	3270	2419	1368	229567	221375	1679	17	254246	12	245203	12
PARTNERSHIPS	88	9915	14	1707	1142	784	166907	163565	886	9	178529	9	174622	9
CORPORATIONS	1185	182009	148	25508	19422	6001	1439107	1409417	7334	74	1646624	79	1610848	79
UNSPECIFIED	7	898							7	0	898	0	898	0
TOTALS: CLASS B, ALL FYS	1550	214231	203	30485	22983	8153	1835581	1794357	9906	100	2080297	100	2031571	100

FISCAL YEAR 1989 APPROVALS

CURRENT FY

DOLLARS IN THOUSANDS

	DIRECT		I/P			GUARANTY			TOTAL					
	NUMBER	$ GROSS	NUMBER	$ GROSS	$ SBA	NUMBER	$ GROSS	$ SBA	NUMBER	%	$ GROSS	%	$ SBA	%
INDIVIDUALS						185	40905	39292	185	14	40905	11	39292	11
PARTNERSHIPS						122	31870	30377	122	9	31870	9	30377	8
CORPORATIONS						994	295887	290223	994	76	295887	80	290223	81
UNSPECIFIED										0		0		0
TOTALS: CLASS B, CURRENT FY						1301	368662	359892	1301	99	368662	100	359892	100

REPORT PREPARED: 02/02/90

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ALL PRIOR FISCAL YEARS AND LATEST YEAR — ALL FYS

DOLLARS IN THOUSANDS

	DIRECT		I/P			GUARANTY			TOTAL					
	NUMBER	$ GROSS	NUMBER	$ GROSS	$ SBA	NUMBER	$ GROSS	$ SBA	NUMBER	%	$ GROSS	%	$ SBA	%
INDIVIDUALS	2418	101670	11	609	464	1020	81055	70157	3449	69	183334	51	172291	53
PARTNERSHIPS	279	14429	2	88	82	143	19463	14459	424	8	33980	9	28970	9
CORPORATIONS	627	43760	2	64	58	514	99721	80444	1143	23	143545	40	124262	38
UNSPECIFIED	1	10							1	0	10	0	10	0
TOTALS: CLASS C, ALL FYS	3325	159869	15	761	604	1677	200239	165060	5017	100	360869	100	325533	100

FISCAL YEAR 1989 APPROVALS — CURRENT FY

DOLLARS IN THOUSANDS

	DIRECT		I/P			GUARANTY			TOTAL					
	NUMBER	$ GROSS	NUMBER	$ GROSS	$ SBA	NUMBER	$ GROSS	$ SBA	NUMBER	%	$ GROSS	%	$ SBA	%
INDIVIDUALS	179	10917				98	10638	9129	277	59	21555	36	20046	39
PARTNERSHIPS	14	743				29	6697	5307	43	9	7440	13	6050	12
CORPORATIONS	58	4966	1	575	350	90	24940	19756	149	32	30481	51	25072	49
UNSPECIFIED										0		0		0
TOTALS: CLASS C, CURRENT FY	251	16626	1	575	350	217	42275	34192	469	100	59476	100	51168	100

REPORT PREPARED: 02/02/90

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OUTSTANDING LOANS
BY BUSINESS ORGANIZATION

ALL LOANS

SMALL BUSINESS ADMINISTRATION
AGENCY WIDE
FINANCIAL ASSISTANCE PROGRAM
LOAN PROFILES
AS OF SEPTEMBER 30, 1989

CLASS D

ALL PRIOR FISCAL YEARS AND LATEST YEAR

ALL FYS

DOLLARS IN THOUSANDS

	DIRECT		I/P			GUARANTY			TOTAL					
	NUMBER	$ GROSS	NUMBER	$ GROSS	$ SBA	NUMBER	$ GROSS	$ SBA	NUMBER	%	$ GROSS	%	$ SBA	%
INDIVIDUALS	7123	396318	197	19284	13759	31143	4377577	3738541	38463	38	4793179	27	4148618	27
PARTNERSHIPS	1207	85386	51	6739	4908	9918	1797401	1540193	11176	11	1889526	11	1630487	11
CORPORATIONS	4906	554882	309	56154	39844	45500	10638244	8995939	50715	51	11249280	63	9590665	62
UNSPECIFIED	9	927				5	740	657	14	0	1667	0	1584	0
TOTALS: CLASS D, ALL FYS	13245	1037513	557	82177	58511	86566	16813962	14275330	100368	100	17933652	101	15371354	100

FISCAL YEAR 1989 APPROVALS

CURRENT FY

DOLLARS IN THOUSANDS

	DIRECT		I/P			GUARANTY			TOTAL					
	NUMBER	$ GROSS	NUMBER	$ GROSS	$ SBA	NUMBER	$ GROSS	$ SBA	NUMBER	%	$ GROSS	%	$ SBA	%
INDIVIDUALS	383	23998	1	29	22	5361	863379	721012	5745	34	887406	24	745032	25
PARTNERSHIPS	44	3558				1688	331862	277285	1732	10	335420	9	280843	9
CORPORATIONS	170	17200	4	1350	865	9180	2427382	1994967	9354	56	2445932	67	2013032	66
UNSPECIFIED										0		0		0
TOTALS: CLASS D, CURRENT FY	597	44756	5	1379	887	16229	3622623	2993264	16831	100	3668758	100	3038907	100

REPORT PREPARED: 02/02/90

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ALL PRIOR FISCAL YEARS AND LATEST YEAR — ALL FYS

DOLLARS IN THOUSANDS

	DIRECT		I/P			GUARANTY			TOTAL					
	NUMBER	$ GROSS	NUMBER	$ GROSS	$ SBA	NUMBER	$ GROSS	$ SBA	NUMBER	%	$ GROSS	%	$ SBA	%
BLACK	2152	133134	16	1844	1101	2707	386924	327758	4875	5	521902	3	461993	3
PUERTO RICAN	1210	57374	16	2818	1082	1421	193670	160482	2647	3	253862	2	218938	2
AMERICAN INDIANS	156	10438	3	157	141	292	52524	43675	451	0	63119	0	54254	0
SPANISH AMERICAN	1416	96983	2	295	221	2323	384568	325269	3741	4	481846	3	422473	3
ASIAN	403	30350	7	712	546	2967	629242	528968	3377	4	660304	4	559864	4
ESKIMO - ALEUT	15	856				22	4818	4169	37	0	5674	0	5025	0
UNDETERMINED	85	7644	12	1352	1011	624	123157	103170	721	1	132153	1	111825	1
OTHERS, INCLUDING WHITES	6246	484810	298	44516	31425	67980	13183740	10970971	74524	82	13713066	86	11487206	86
MULTI-GROUP	12	1692				77	19738	16513	89	0	21430	0	18205	0
TOTALS: CLASS A, ALL FYS	11695	823281	354	51694	35527	78413	14978381	12480975	90462	99	15853356	99	13339783	99

FISCAL YEAR 1989 APPROVALS — CURRENT FY

DOLLARS IN THOUSANDS

	DIRECT		I/P			GUARANTY			TOTAL					
	NUMBER	$ GROSS	NUMBER	$ GROSS	$ SBA	NUMBER	$ GROSS	$ SBA	NUMBER	%	$ GROSS	%	$ SBA	%
BLACK	73	4640				509	85455	69141	582	4	90095	3	73781	3
PUERTO RICAN	79	5533				146	27943	22827	225	1	33476	1	28360	1
AMERICAN INDIANS	6	500				82	16754	13993	88	1	17254	1	14493	1
SPANISH AMERICAN	33	2035				403	78857	64688	436	3	80892	2	66723	2
ASIAN	15	1198				763	193940	159600	778	5	195138	6	160798	6
ESKIMO - ALEUT	2	154				5	944	786	7	0	1098	0	940	0
UNDETERMINED	6	641	1	350	263	281	67688	54594	288	2	68679	2	55498	2
OTHERS, INCLUDING WHITES	380	29490	4	1029	624	12719	2777038	2243234	13103	84	2807557	85	2273348	85
MULTI-GROUP	3	565				20	5342	4511	23	0	5907	0	5076	0
TOTALS: CLASS A, CURRENT FY	597	44756	5	1379	887	14928	3253961	2633374	15530	100	3300096	100	2679017	100

REPORT PREPARED: 02/02/90

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OUTSTANDING LOANS
BY GROUP CLASSIFICATION

501, 502, 503, AND 504 LOANS

SMALL BUSINESS ADMINISTRATION
AGENCY WIDE
FINANCIAL ASSISTANCE PROGRAM
LOAN PROFILES
AS OF SEPTEMBER 30, 1989

CLASS B

ALL PRIOR FISCAL YEARS AND LATEST YEAR

ALL FYS

DOLLARS IN THOUSANDS

	DIRECT		I/P			GUARANTY			TOTAL					
	NUMBER	$ GROSS	NUMBER	$ GROSS	$ SBA	NUMBER	$ GROSS	$ SBA	NUMBER	%	$ GROSS	%	$ SBA	%
BLACK	263	38117	12	843	651	131	25716	24767	406	4	64676	3	63535	3
PUERTO RICAN	16	2960				94	21692	20126	110	1	24652	1	23086	1
AMERICAN INDIANS	17	1934	2	514	438	19	3089	3004	38	0	5537	0	5376	0
SPANISH AMERICAN	44	6968	2	393	349	138	32924	31187	184	2	40285	2	38504	2
ASIAN	24	4113				182	49851	46781	206	2	53964	3	50894	3
ESKIMO - ALEUT	10	640				1	261	222	11	0	901	0	862	0
UNDETERMINED	76	16044	50	8655	7121	187	49405	46764	313	3	74104	4	69929	3
OTHERS, INCLUDING WHITES	1100	143455	137	20079	14425	7387	1647971	1616919	8624	87	1811505	87	1774799	87
MULTI-GROUP						14	4671	4587	14	0	4671	0	4587	0
TOTALS: CLASS B, ALL FYS	1550	214231	203	30484	22984	8153	1835580	1794357	9906	99	2080295	100	2031572	99

FISCAL YEAR 1989 APPROVALS

CURRENT FY

DOLLARS IN THOUSANDS

	DIRECT		I/P			GUARANTY			TOTAL					
	NUMBER	$ GROSS	NUMBER	$ GROSS	$ SBA	NUMBER	$ GROSS	$ SBA	NUMBER	%	$ GROSS	%	$ SBA	%
BLACK						14	4107	4001	14	1	4107	1	4001	1
PUERTO RICAN						17	4048	4048	17	1	4048	1	4048	1
AMERICAN INDIANS						2	398	398	2	0	398	0	398	0
SPANISH AMERICAN						23	7094	6695	23	2	7094	2	6695	2
ASIAN						29	11622	10839	29	2	11622	3	10839	3
ESKIMO - ALEUT										0		0		0
UNDETERMINED						100	30729	28353	100	8	30729	8	28353	8
OTHERS, INCLUDING WHITES						1103	305156	300320	1103	85	305156	83	300320	83
MULTI-GROUP						13	5507	5239	13	1	5507	1	5239	1
TOTALS: CLASS B, CURRENT FY						1301	368661	359893	1301	100	368661	99	359893	99

REPORT PREPARED: 02/02/90

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OUTSTANDING LOANS
BY GROUP CLASSIFICATION

EOL LOANS

SMALL BUSINESS ADMINISTRATION
AGENCY WIDE
FINANCIAL ASSISTANCE PROGRAM
LOAN PROFILES
AS OF SEPTEMBER 30, 1989

ALL PRIOR FISCAL YEARS AND LATEST YEAR

ALL FYS

DOLLARS IN THOUSANDS

	DIRECT		I/P			GUARANTY			TOTAL					
	NUMBER	$ GROSS	NUMBER	$ GROSS	$ SBA	NUMBER	$ GROSS	$ SBA	NUMBER	%	$ GROSS	%	$ SBA	%
BLACK	898	42017	5	175	139	261	24346	20181	1164	23	66538	18	62337	19
PUERTO RICAN	857	34705	1	30	15	745	93160	74863	1603	32	127895	35	109583	34
AMERICAN INDIANS	58	2780	3	157	141	10	685	617	71	1	3622	1	3538	1
SPANISH AMERICAN	595	30865				160	18421	15078	755	15	49286	14	45943	14
ASIAN	121	6970	2	77	60	48	5016	4385	171	3	12063	3	11415	4
ESKIMO - ALEUT	8	322							8	0	322	0	322	0
UNDETERMINED	16	510				10	1557	1311	26	1	2067	1	1821	1
OTHERS, INCLUDING WHITES	771	41660	4	322	250	442	57033	48608	1217	24	99015	27	90518	28
MULTI-GROUP	1	43				1	20	18	2	0	63	0	61	0
TOTALS: CLASS C, ALL FYS	3325	159872	15	761	605	1677	200238	165061	5017	99	360871	99	325538	101

FISCAL YEAR 1989 APPROVALS

CURRENT FY

DOLLARS IN THOUSANDS

	DIRECT		I/P			GUARANTY			TOTAL					
	NUMBER	$ GROSS	NUMBER	$ GROSS	$ SBA	NUMBER	$ GROSS	$ SBA	NUMBER	%	$ GROSS	%	$ SBA	%
BLACK	39	2176				14	3114	2116	53	11	5290	9	4292	8
PUERTO RICAN	73	5026				76	13412	10922	149	32	18438	31	15948	31
AMERICAN INDIANS	4	345							4	1	345	1	345	1
SPANISH AMERICAN	23	1531				12	2249	1925	35	7	3780	6	3456	7
ASIAN	8	617				4	712	612	12	3	1329	2	1229	2
ESKIMO - ALEUT										0		0		0
UNDETERMINED	1	15				8	1438	1204	9	2	1453	2	1219	2
OTHERS, INCLUDING WHITES	103	6917	1	575	350	102	21331	17395	206	44	28823	48	24662	48
MULTI-GROUP						1	20	18	1	0	20	0	18	0
TOTALS: CLASS C, CURRENT FY	251	16627	1	575	350	217	42276	34192	469	100	59478	99	51169	99

REPORT PREPARED: 02/02/90

PERCENTAGES ARE ROUNDED; MAY NOT TOTAL EXACTLY 100. DOLLARS ARE ROUNDED AFTER CATEGORY SUMMATION. TOTALS MAY VARY SLIGHTLY AMONG REPORTS. OFFICIAL SBA FIGURES ARE REPORTED BY THE OFFICE OF PLANNING & BUDGET. ANY DISCREPANCY BETWEEN THEIR REPORT AND THIS REPORT WILL BE RESOLVED IN THEIR FAVOR.

OUTSTANDING LOANS
BY GROUP CLASSIFICATION

ALL LOANS

SMALL BUSINESS ADMINISTRATION
AGENCY WIDE
FINANCIAL ASSISTANCE PROGRAM
LOAN PROFILES
AS OF SEPTEMBER 30, 1989

ALL PRIOR FISCAL YEARS AND LATEST YEAR

ALL FYS

DOLLARS IN THOUSANDS

	DIRECT		I/P			GUARANTY			TOTAL					
	NUMBER	$ GROSS	NUMBER	$ GROSS	$ SBA	NUMBER	$ GROSS	$ SBA	NUMBER	%	$ GROSS	%	$ SBA	%
BLACK	2415	171251	28	2687	1752	2838	412640	352525	5281	5	586578	3	525528	3
PUERTO RICAN	1226	60334	16	2818	1082	1515	215362	180608	2757	3	278514	2	242024	2
AMERICAN INDIANS	173	12372	5	671	579	311	55613	46679	489	0	68656	0	59630	0
SPANISH AMERICAN	1460	103951	4	688	570	2461	417493	356456	3925	4	522132	3	460977	3
ASIAN	427	34464	7	712	546	3149	679093	575749	3583	4	714269	4	610759	4
ESKIMO - ALEUT	25	1496				23	5079	4391	48	0	6575	0	5887	0
UNDETERMINED	161	23688	62	10007	8132	811	172562	149934	1034	1	206257	1	181754	1
OTHERS, INCLUDING WHITES	7346	628265	435	64595	45850	75367	14831712	12587889	83148	83	15524572	87	13262004	86
MULTI-GROUP	12	1692				91	24409	21100	103	0	26101	0	22792	0
TOTALS: CLASS D, ALL FYS	13245	1037513	557	82178	58511	86566	16813963	14275331	100368	100	17933654	100	15371355	99

FISCAL YEAR 1989 APPROVALS

CURRENT FY

DOLLARS IN THOUSANDS

	DIRECT		I/P			GUARANTY			TOTAL					
	NUMBER	$ GROSS	NUMBER	$ GROSS	$ SBA	NUMBER	$ GROSS	$ SBA	NUMBER	%	$ GROSS	%	$ SBA	%
BLACK	73	4640				523	89562	73142	596	4	94202	3	77782	3
PUERTO RICAN	79	5533				163	31991	26875	242	1	37524	1	32408	1
AMERICAN INDIANS	6	500				84	17152	14391	90	1	17652	0	14891	0
SPANISH AMERICAN	33	2035				426	85950	71383	459	3	87985	2	73418	2
ASIAN	15	1198				792	205563	170439	807	5	206761	6	171637	6
ESKIMO - ALEUT	2	154				5	944	786	7	0	1098	0	940	0
UNDETERMINED	6	641	1	350	263	381	98417	82946	388	2	99408	3	83850	3
OTHERS, INCLUDING WHITES	380	29490	4	1029	624	13822	3082194	2543553	14206	84	3112713	85	2573667	85
MULTI-GROUP	3	565				33	10849	9749	36	0	11414	0	10314	0
TOTALS: CLASS D, CURRENT FY	597	44756	5	1379	887	16229	3622622	2993264	16831	100	3668757	100	3038907	100

REPORT PREPARED: 02/02/90

PERCENTAGES ARE ROUNDED; MAY NOT TOTAL EXACTLY 100. DOLLARS ARE ROUNDED AFTER CATEGORY SUMMATION. TOTALS MAY VARY SLIGHTLY AMONG REPORTS. OFFICIAL SBA FIGURES ARE REPORTED BY THE OFFICE OF PLANNING & BUDGET. ANY DISCREPANCY BETWEEN THEIR REPORT AND THIS REPORT WILL BE RESOLVED IN THEIR FAVOR.

OUTSTANDING LOANS
BY SPECIAL CLASSES OF LOANS

7(A) LOANS: BUSINESS LOANS, EOL, ENERGY, VETS, HAL

SMALL BUSINESS ADMINISTRATION
AGENCY WIDE
FINANCIAL ASSISTANCE PROGRAM
LOAN PROFILES
AS OF SEPTEMBER 30, 1989

ALL PRIOR FISCAL YEARS AND LATEST YEAR — ALL FYS

DOLLARS IN THOUSANDS

	DIRECT		I/P			GUARANTY			TOTAL					
	NUMBER	$ GROSS	NUMBER	$ GROSS	$ SBA	NUMBER	$ GROSS	$ SBA	NUMBER	%	$ GROSS	%	$ SBA	%
WOMEN	2469	135544	27	2946	2140	8483	1222949	1030597	10979	12	1361439	9	1168281	9
VETERANS	2712	190511	58	8443	5945	15224	2966211	2473551	17994	20	3165165	20	2670007	20
VIETNAM VETERANS	1917	131708	32	4053	2859	8132	1482285	1230234	10081	11	1618046	10	1364801	10
FRANCHISE	196	15818	31	5818	4161	4038	711425	606803	4265	5	733061	5	626782	5
CERTIFIED LENDER LOANS						17420	3450696	2891262	17420	19	3450696	22	2891262	22
PREFERRED LENDER LOANS						4299	1093183	796084	4299	5	1093183	7	796084	6
				*PERCENTAGES ARE RELATIVE TO THESE LOAN TOTALS:		90462					15853356		13339782	

FISCAL YEAR 1989 APPROVALS — CURRENT FY

DOLLARS IN THOUSANDS

	DIRECT		I/P			GUARANTY			TOTAL					
	NUMBER	$ GROSS	NUMBER	$ GROSS	$ SBA	NUMBER	$ GROSS	$ SBA	NUMBER	%	$ GROSS	%	$ SBA	%
WOMEN	104	6392				2025	342163	279612	2129	14	348555	11	286004	11
VETERANS	275	20791				2354	521005	423101	2629	17	541796	16	443892	17
VIETNAM VETERANS	255	19104				1558	329647	267358	1813	12	348751	11	286462	11
FRANCHISE	41	2388				3139	676696	550958	3180	20	679084	21	553346	21
CERTIFIED LENDER LOANS						4053	895429	742353	4053	26	895429	27	742353	28
PREFERRED LENDER LOANS						2088	566718	415619	2088	13	566718	17	415619	16
				*PERCENTAGES ARE RELATIVE TO THESE LOAN TOTALS:		15530					3300097		2679016	

REPORT PREPARED: 02/02/90

VIETNAM VETERANS ARE COUNTED ALSO AS VETERANS.
PREFERRED LENDER LOANS ARE NOT INCLUDED IN CERTIFIED COUNTS.

OUTSTANDING LOANS
BY SPECIAL CLASSES OF LOANS

501, 502, 503, AND 504 LOANS

SMALL BUSINESS ADMINISTRATION
AGENCY WIDE
FINANCIAL ASSISTANCE PROGRAM
LOAN PROFILES
AS OF SEPTEMBER 30, 1989

ALL PRIOR FISCAL YEARS AND LATEST YEAR — ALL FYS

DOLLARS IN THOUSANDS

	DIRECT		I/P			GUARANTY			TOTAL					
	NUMBER	$ GROSS	NUMBER	$ GROSS	$ SBA	NUMBER	$ GROSS	$ SBA	NUMBER	%	$ GROSS	%	$ SBA	%
WOMEN	74	8665	7	481	333	403	81580	78594	484	5	90726	4	87592	4
VETERANS	28	2939	1	62	47	918	204812	199756	947	10	207813	10	202742	10
VIETNAM VETERANS	17	1611				395	82443	80023	412	4	84054	4	81634	4
FRANCHISE	36	6002	3	370	287	279	63026	62224	318	3	69398	3	68513	3
*PERCENTAGES ARE RELATIVE TO THESE LOAN TOTALS:									9906		2080296		2031572	

FISCAL YEAR 1989 APPROVALS — CURRENT FY

DOLLARS IN THOUSANDS

	DIRECT		I/P			GUARANTY			TOTAL					
	NUMBER	$ GROSS	NUMBER	$ GROSS	$ SBA	NUMBER	$ GROSS	$ SBA	NUMBER	%	$ GROSS	%	$ SBA	%
WOMEN						113	32566	31326	113	9	32566	9	31326	9
VETERANS						110	28707	28130	110	8	28707	8	28130	8
VIETNAM VETERANS						81	19916	19437	81	6	19916	5	19437	5
FRANCHISE						223	60253	60227	223	17	60253	16	60227	17
*PERCENTAGES ARE RELATIVE TO THESE LOAN TOTALS:									1301		368662		359892	

REPORT PREPARED: 02/02/90

VIETNAM VETERANS ARE COUNTED ALSO AS VETERANS.
PREFERRED AND CERTIFIED LOANS ARE NOT PART OF THIS PROGRAM.

ALL PRIOR FISCAL YEARS AND LATEST YEAR

ALL FYS

DOLLARS IN THOUSANDS

	DIRECT		I/P			GUARANTY			TOTAL					
	NUMBER	$ GROSS	NUMBER	$ GROSS	$ SBA	NUMBER	$ GROSS	$ SBA	NUMBER	%	$ GROSS	%	$ SBA	%
WOMEN	685	30748	3	86	73	243	24011	20475	931	19	54845	15	51296	16
VETERANS	621	34407	3	222	175	315	41623	33536	939	19	76252	21	68118	21
VIETNAM VETERANS	405	23277	3	222	175	177	23399	18023	585	12	46898	13	41475	13
FRANCHISE	35	2011				20	2119	1813	55	1	4130	1	3824	1
CERTIFIED LENDER LOANS						153	33427	24186	153	3	33427	9	24186	7
PREFERRED LENDER LOANS						1	725	500	1	0	725	0	500	0
					*PERCENTAGES ARE RELATIVE TO THESE LOAN TOTALS:				5017		360869		325535	

FISCAL YEAR 1989 APPROVALS

CURRENT FY

DOLLARS IN THOUSANDS

	DIRECT		I/P			GUARANTY			TOTAL					
	NUMBER	$ GROSS	NUMBER	$ GROSS	$ SBA	NUMBER	$ GROSS	$ SBA	NUMBER	%	$ GROSS	%	$ SBA	%
WOMEN	71	4186				33	5207	4000	104	22	9393	16	8186	16
VETERANS	38	2864				36	8626	6801	74	16	11490	19	9665	19
VIETNAM VETERANS	26	1867				24	6200	4741	50	11	8067	14	6608	13
FRANCHISE	18	920				36	6102	4946	54	12	7022	12	5866	11
CERTIFIED LENDER LOANS						28	7708	5942	28	6	7708	13	5942	12
PREFERRED LENDER LOANS										0		0		0
					*PERCENTAGES ARE RELATIVE TO THESE LOAN TOTALS:				469		59475		51167	

REPORT PREPARED 02/02/90

VIETNAM VETERANS ARE COUNTED ALSO AS VETERAN.
PREFERRED LENDER LOANS ARE NOT INCLUDED IN CERTIFIED COUNTS.

OUTSTANDING LOANS
BY SPECIAL CLASSES OF LOANS

ALL LOANS

SMALL BUSINESS ADMINISTRATION
AGENCY WIDE
FINANCIAL ASSISTANCE PROGRAM
LOAN PROFILES
AS OF SEPTEMBER 30, 1989

ALL PRIOR FISCAL YEARS AND LATEST YEAR — ALL FYS

DOLLARS IN THOUSANDS

	DIRECT		I/P			GUARANTY			TOTAL					
	NUMBER	$ GROSS	NUMBER	$ GROSS	$ SBA	NUMBER	$ GROSS	$ SBA	NUMBER	%	$ GROSS	%	$ SBA	%
WOMEN	2543	144210	34	3427	2472	8886	1304529	1109191	11463	11	1452166	8	1255873	8
VETERANS	2740	193449	59	8505	5992	16142	3171023	2673307	18941	19	3372977	19	2872748	19
VIETNAM VETERANS	1934	133319	32	4053	2859	8527	1564728	1310257	10493	10	1702100	9	1446435	9
FRANCHISE	232	21820	34	6187	4448	4317	774451	669027	4583	5	802458	4	695295	5
CERTIFIED LENDER LOANS						17430	3454230	2894262	17430	17	3454230	19	2894262	19
PREFERRED LENDER LOANS						4299	1093183	796084	4299	4	1093183	6	796084	5
*PERCENTAGES ARE RELATIVE TO THESE LOAN TOTALS:									100368		17933653		15371355	

FISCAL YEAR 1989 APPROVALS — CURRENT FY

DOLLARS IN THOUSANDS

	DIRECT		I/P			GUARANTY			TOTAL					
	NUMBER	$ GROSS	NUMBER	$ GROSS	$ SBA	NUMBER	$ GROSS	$ SBA	NUMBER	%	$ GROSS	%	$ SBA	%
WOMEN	104	6392				2138	374729	310938	2242	13	381121	10	317330	10
VETERANS	275	20791				2464	549712	451231	2739	16	570503	16	472022	16
VIETNAM VETERANS	255	19104				1639	349563	286795	1894	11	368667	10	305899	10
FRANCHISE	41	2388				3362	736949	611185	3403	20	739337	20	613573	20
CERTIFIED LENDER LOANS						4053	895429	742353	4053	24	895429	24	742353	24
PREFERRED LENDER LOANS						2088	566718	415619	2088	12	566718	15	415619	14
*PERCENTAGES ARE RELATIVE TO THESE LOAN TOTALS:									16831		3668758		3038908	

REPORT PREPARED 02/02/90

VIETNAM VETERANS ARE COUNTED ALSO AS VETERANS.
PREFERRED LENDER LOANS ARE NOT INCLUDED IN CERTIFIED COUNTS.

OUTSTANDING LOANS
BY LOAN SIZE: GROSS DOLLARS

7(A) LOANS: BUSINESS LOANS, EDL, ENERGY, VETS, HAL

SMALL BUSINESS ADMINISTRATION
AGENCY WIDE
FINANCIAL ASSISTANCE PROGRAM
LOAN PROFILES
AS OF SEPTEMBER 30, 1989

CLASS A

ALL PRIOR FISCAL YEARS AND LATEST YEAR

ALL FYS

DOLLARS IN THOUSANDS

	DIRECT		I/P			GUARANTY			TOTAL					
	NUMBER	$ GROSS	NUMBER	$ GROSS	$ SBA	NUMBER	$ GROSS	$ SBA	NUMBER	%	$ GROSS	%	$ SBA	%
0 OR ERROR										0		0		0
1-9999	193	1322	1	5	4	68	495	441	262	0	1822	0	1767	0
10-24999	1930	33001	12	216	154	1742	31605	27962	3684	4	64822	0	61117	0
25-49999	2908	101011	43	1552	1155	7181	259941	227968	10132	11	362504	2	330134	2
50-74999	2316	135158	40	2324	1650	9793	584786	512243	12149	13	722268	5	649051	5
75-99999	1287	107299	37	3155	2343	8193	687568	600220	9517	11	798022	5	709862	5
100-249999	2827	370092	178	28451	20514	30311	4696460	4016784	33316	37	5095003	32	4407390	33
250-499999	232	74388	37	12489	8212	15355	5184081	4356447	15624	17	5270958	33	4439047	33
500-750000	2	1010	5	2700	1345	5007	2828736	2302409	5014	6	2832446	18	2304764	17
MORE THAN 750000			1	800	150	763	704709	436500	764	1	705509	4	436650	3
TOTALS: CLASS A, ALL FYS	11695	823281	354	51692	35527	78413	14978381	12480974	90462	100	15853354	99	13339782	98

FISCAL YEAR 1989 APPROVALS

CURRENT FY

DOLLARS IN THOUSANDS

	DIRECT		I/P			GUARANTY			TOTAL					
	NUMBER	$ GROSS	NUMBER	$ GROSS	$ SBA	NUMBER	$ GROSS	$ SBA	NUMBER	%	$ GROSS	%	$ SBA	%
0 OR ERROR										0		0		0
1-9999	15	102				21	164	147	36	0	266	0	249	0
10-24999	71	1152				345	6261	5470	416	3	7413	0	6622	0
25-49999	137	4747	1	29	22	1337	48226	41875	1475	9	53002	2	46644	2
50-74999	111	6479				1772	105194	90819	1883	12	111673	3	97298	4
75-99999	79	6525				1432	120000	103126	1511	10	126525	4	109651	4
100-249999	176	23130	1	150	113	5554	857883	717500	5731	37	881163	27	740743	28
250-499999	8	2621	2	625	403	2860	972602	791423	2870	18	975848	30	794447	30
500-750000			1	575	350	1027	603624	485701	1028	7	604199	18	486051	18
MORE THAN 750000						580	540008	397312	580	4	540008	16	397312	15
TOTALS: CLASS A, CURRENT FY	597	44756	5	1379	888	14928	3253962	2633373	15530	100	3300097	100	2679017	101

REPORT PREPARED: 02/02/90

PERCENTAGES ARE ROUNDED; MAY NOT TOTAL EXACTLY 100. DOLLARS ARE ROUNDED AFTER CATEGORY SUMMATION. TOTALS MAY VARY SLIGHTLY AMONG REPORTS. OFFICIAL SBA FIGURES ARE REPORTED BY THE OFFICE OF PLANNING & BUDGET. ANY DISCREPANCY BETWEEN THEIR REPORT AND THIS REPORT WILL BE RESOLVED IN THEIR FAVOR.

OUTSTANDING LOANS
BY LOAN SIZE: GROSS DOLLARS

501, 502, 503, AND 504 LOANS

SMALL BUSINESS ADMINISTRATION
AGENCY WIDE
FINANCIAL ASSISTANCE PROGRAM
LOAN PROFILES
AS OF SEPTEMBER 30, 1989

CLASS B

ALL PRIOR FISCAL YEARS AND LATEST YEAR

ALL FYS

DOLLARS IN THOUSANDS

	DIRECT		I/P			GUARANTY			TOTAL					
	NUMBER	$ GROSS	NUMBER	$ GROSS	$ SBA	NUMBER	$ GROSS	$ SBA	NUMBER	%	$ GROSS	%	$ SBA	%
0 OR ERROR										0		0		0
1-9999	15	108	2	14	13	2	10	9	19	0	132	0	130	0
10-24999	100	1868	22	373	315	36	676	664	158	2	2917	0	2847	0
25-49999	256	9664	29	1027	832	362	14325	14103	647	7	25016	1	24599	1
50-74999	232	14360	25	1558	1193	695	43467	43068	952	10	59385	3	58621	3
75-99999	181	15683	19	1634	1229	720	62537	62098	920	9	79854	4	79010	4
100-249999	505	79945	68	10749	8308	3455	570145	563732	4028	41	660839	32	651985	32
250-499999	235	76679	29	9924	7920	2123	739166	724317	2387	24	825769	40	808916	40
500-750000	25	12922	9	5204	3173	732	381440	367699	766	8	399566	19	383794	19
MORE THAN 750000	1	3000				28	23815	18667	29	0	26815	1	21667	1
TOTALS: CLASS B, ALL FYS	1550	214229	203	30483	22983	8153	1835581	1794357	9906	101	2080293	100	2031569	100

FISCAL YEAR 1989 APPROVALS

CURRENT FY

DOLLARS IN THOUSANDS

	DIRECT		I/P			GUARANTY			TOTAL					
	NUMBER	$ GROSS	NUMBER	$ GROSS	$ SBA	NUMBER	$ GROSS	$ SBA	NUMBER	%	$ GROSS	%	$ SBA	%
0 OR ERROR										0		0		0
1-9999										0		0		0
10-24999										0		0		0
25-49999						6	259	255	6	0	259	0	255	0
50-74999						60	3757	3752	60	5	3757	1	3752	1
75-99999						101	8816	8797	101	8	8816	2	8797	2
100-249999						557	95088	94333	557	43	95088	26	94333	26
250-499999						386	134857	132534	386	30	134857	37	132534	37
500-750000						133	79548	77494	133	10	79548	22	77494	22
MORE THAN 750000						58	46337	42726	58	4	46337	13	42726	12
TOTALS: CLASS B, CURRENT FY						1301	368662	359891	1301	100	368662	101	359891	100

REPORT PREPARED 02/02/90

PERCENTAGES ARE ROUNDED; MAY NOT TOTAL EXACTLY 100. DOLLARS ARE ROUNDED AFTER CATEGORY SUMMATION. TOTALS MAY VARY SLIGHTLY AMONG REPORTS. OFFICIAL SBA FIGURES ARE REPORTED BY THE OFFICE OF PLANNING & BUDGET. ANY DISCREPANCY BETWEEN THEIR REPORT AND THIS REPORT WILL BE RESOLVED IN THEIR FAVOR.

OUTSTANDING LOANS
BY LOAN SIZE: GROSS DOLLARS

EOL LOANS

SMALL BUSINESS ADMINISTRATION
AGENCY WIDE
FINANCIAL ASSISTANCE PROGRAM
LOAN PROFILES
AS OF SEPTEMBER 30, 1989

CLASS C

ALL PRIOR FISCAL YEARS AND LATEST YEAR

ALL FYS

DOLLARS IN THOUSANDS

	DIRECT		I/P			GUARANTY			TOTAL					
	NUMBER	$ GROSS	NUMBER	$ GROSS	$ SBA	NUMBER	$ GROSS	$ SBA	NUMBER	%	$ GROSS	%	$ SBA	%
0 OR ERROR										0		0		0
1-9999	103	696	1	5	4	9	67	57	113	2	768	0	757	0
10-24999	819	13719	3	42	34	150	2653	2383	972	19	16414	5	16136	5
25-49999	1076	36608	4	153	129	377	12945	11455	1457	29	49706	14	48192	15
50-74999	647	37269	3	175	149	305	17753	15694	955	19	55197	15	53112	16
75-99999	315	26029	2	176	132	209	17193	15177	526	10	43398	12	41338	13
100-249999	361	44369	2	210	158	429	62088	53349	792	16	106667	30	97876	30
250-499999	4	1180				134	43310	36858	138	3	44490	12	38038	12
500-750000						51	28625	23038	51	1	28625	8	23038	7
MORE THAN 750000						13	15603	7051	13	0	15603	4	7051	2
TOTALS: CLASS C, ALL FYS	3325	159870	15	761	606	1677	200237	165062	5017	99	360868	100	325538	100

FISCAL YEAR 1989 APPROVALS

CURRENT FY

DOLLARS IN THOUSANDS

	DIRECT		I/P			GUARANTY			TOTAL					
	NUMBER	$ GROSS	NUMBER	$ GROSS	$ SBA	NUMBER	$ GROSS	$ SBA	NUMBER	%	$ GROSS	%	$ SBA	%
0 OR ERROR										0		0		0
1-9999	7	48							7	1	48	0	48	0
10-24999	34	551				7	124	112	41	9	675	1	663	1
25-49999	65	2174				21	693	622	86	18	2867	5	2796	5
50-74999	48	2806				28	1681	1475	76	16	4487	8	4281	8
75-99999	34	2749				20	1682	1477	54	12	4431	7	4226	8
100-249999	63	8297				78	11386	9740	141	30	19683	33	18037	35
250-499999						48	15750	13147	48	10	15750	26	13147	26
500-750000			1	575	350	10	5753	4548	11	2	6328	11	4898	10
MORE THAN 750000						5	5207	3070	5	1	5207	9	3070	6
TOTALS: CLASS C, CURRENT FY	251	16625	1	575	350	217	42276	34191	469	99	59476	100	51166	99

REPORT PREPARED: 02/02/90

PERCENTAGES ARE ROUNDED; MAY NOT TOTAL EXACTLY 100. DOLLARS ARE ROUNDED AFTER CATEGORY SUMMATION. TOTALS MAY VARY SLIGHTLY AMONG REPORTS. OFFICIAL SBA FIGURES ARE REPORTED BY THE OFFICE OF PLANNING & BUDGET. ANY DISCREPANCY BETWEEN THEIR REPORT AND THIS REPORT WILL BE RESOLVED IN THEIR FAVOR.

OUTSTANDING LOANS
BY LOAN SIZE: GROSS DOLLARS

ALL LOANS

SMALL BUSINESS ADMINISTRATION
AGENCY WIDE
FINANCIAL ASSISTANCE PROGRAM
LOAN PROFILES
AS OF SEPTEMBER 30, 1989

ALL PRIOR FISCAL YEARS AND LATEST YEAR

ALL FYS

DOLLARS IN THOUSANDS

	DIRECT		I/P			GUARANTY			TOTAL					
	NUMBER	$ GROSS	NUMBER	$ GROSS	$ SBA	NUMBER	$ GROSS	$ SBA	NUMBER	%	$ GROSS	%	$ SBA	%
0 OR ERROR	208	1430	3	19	16	70	505	450	281	0	1954	0	1896	0
1-9999	2030	34870	34	590	469	1778	32281	28625	3842	4	67741	0	63964	0
10-24999	3164	110676	72	2580	1988	7543	274267	242071	10779	11	387523	2	354735	2
25-49999	2548	149518	65	3882	2843	10488	628253	555311	13101	13	781653	4	707672	5
50-74999	1468	122983	56	4789	3572	8913	750104	662318	10437	10	877876	5	788873	5
75-99999	3332	450037	246	39200	28823	33766	5266605	4580516	37344	37	5755842	32	5059376	33
100-249999	467	151067	66	22413	16132	17478	5923247	5080765	18011	18	6096727	34	5247964	34
250-499999	27	13932	14	7904	4518	5739	3210176	2670108	5780	6	3232012	18	2688558	17
500-750000	1	3000	1	800	150	791	728523	455167	793	1	732323	4	458317	3
MORE THAN 750000														
TOTALS: CLASS D, ALL FYS	13245	1037513	557	82177	58511	86566	16813961	14275331	100368	100	17933651	99	15371355	99

FISCAL YEAR 1989 APPROVALS

CURRENT FY

DOLLARS IN THOUSANDS

	DIRECT		I/P			GUARANTY			TOTAL					
	NUMBER	$ GROSS	NUMBER	$ GROSS	$ SBA	NUMBER	$ GROSS	$ SBA	NUMBER	%	$ GROSS	%	$ SBA	%
0 OR ERROR	15	102				21	164	147	36	0	266	0	249	0
1-9999	71	1152				345	6261	5470	416	2	7413	0	6622	0
10-24999	137	4747	1	29	22	1343	48485	42130	1481	9	53261	1	46859	2
25-49999	111	6479				1832	108951	94572	1943	12	115430	3	101051	3
50-74999	79	6525				1533	128815	111923	1612	10	135340	4	118448	4
75-99999	176	23130	1	150	113	6111	952971	811833	6288	37	976251	27	835076	27
100-249999	8	2621	2	625	403	3246	1107459	923958	3256	19	1110705	30	926982	31
250-499999			1	575	350	1160	683171	563195	1161	7	683746	19	563545	19
500-750000						638	586345	440037	638	4	586345	16	440037	14
MORE THAN 750000														
TOTALS: CLASS D, CURRENT FY	597	44756	5	1379	888	16229	3622622	2993265	16831	100	3668757	100	3038909	100

REPORT PREPARED: 02/02/90

PERCENTAGES ARE ROUNDED; MAY NOT TOTAL EXACTLY 100. DOLLARS ARE ROUNDED AFTER CATEGORY SUMMATION. TOTALS MAY VARY SLIGHTLY AMONG REPORTS. OFFICIAL SBA FIGURES ARE REPORTED BY THE OFFICE OF PLANNING & BUDGET. ANY DISCREPANCY BETWEEN THEIR REPORT AND THIS REPORT WILL BE RESOLVED IN THEIR FAVOR.

	GROUPED OR ACTUAL DATA	STUDY YEAR	ALL FYS	STUDY YEAR	ALL FYS	STUDY YEAR	ALL FYS	STUDY YEAR	ALL FYS
		DIRECT		I/P		GUARANTY		TOTAL	
7(A) LOANS: BUSINESS LOANS, EOL, ENERGY, VETS, HAL									
AVERAGE LOAN SIZE, GROSS DOLLAR	ACTUAL	74967	70396	275800	146026	217977	191019	212498	175248
AVERAGE LOAN SIZE, SBA DOLLAR	ACTUAL	74967	70396	177320	100359	176404	159169	172505	147462
MEDIAN LOAN SIZE, GROSS DOLLAR	GROUPED	59230	49560	150000	121900	141920	134400	138220	119430
MEDIAN LOAN SIZE, SBA DOLLAR	GROUPED	59230	49560	110000	85000	119380	113200	115370	101640
STD. DEVIATION LOAN SIZE, GROSS DOLLAR	GROUPED	53824	57195	186698	109407	209731	163956	207735	159392
STD. DEVIATION LOAN SIZE, SBA DOLLAR	GROUPED	53824	57195	116035	69044	161411	128418	159793	124974
501, 502, 503, AND 504 LOANS									
AVERAGE LOAN SIZE, GROSS DOLLAR	ACTUAL		138213		150166	283368	225141	283368	210003
AVERAGE LOAN SIZE, SBA DOLLAR	ACTUAL		138213		113220	276626	220085	276626	205084
MEDIAN LOAN SIZE, GROSS DOLLAR	GROUPED		93030		98890	220290	180220	220290	163960
MEDIAN LOAN SIZE, SBA DOLLAR	GROUPED		93030		71820	218240	177500	218240	161270
STD. DEVIATION LOAN SIZE, GROSS DOLLAR	GROUPED		116862		141745	193148	150711	193148	149443
STD. DEVIATION LOAN SIZE, SBA DOLLAR	GROUPED		116862		101976	182638	143599	182638	142833
EOL LOANS									
AVERAGE LOAN SIZE, GROSS DOLLAR	ACTUAL	66237	48081	575000	50726	194815	119402	126813	71929
AVERAGE LOAN SIZE, SBA DOLLAR	ACTUAL	66237	48081	349600	40280	157567	98426	109098	64886
MEDIAN LOAN SIZE, GROSS DOLLAR	GROUPED	50630	35100		40000	128000	69620	77060	42730
MEDIAN LOAN SIZE, SBA DOLLAR	GROUPED	50630	35100		40000	106250	58300	73000	41500
STD. DEVIATION LOAN SIZE, GROSS DOLLAR	GROUPED	43840	35416		32292	192507	143266	150413	93741
STD. DEVIATION LOAN SIZE, SBA DOLLAR	GROUPED	43840	35416		23755	134652	105010	107445	71176
ALL LOANS									
AVERAGE LOAN SIZE, GROSS DOLLAR	ACTUAL	74967	78332	275800	147535	223219	194232	217976	178678
AVERAGE LOAN SIZE, SBA DOLLAR	ACTUAL	74967	78332	177320	105046	184439	164906	180554	153149
MEDIAN LOAN SIZE, GROSS DOLLAR	GROUPED	59230	53360	150000	115500	145710	139260	142780	123340
MEDIAN LOAN SIZE, SBA DOLLAR	GROUPED	59230	53360	110000	81350	127030	119260	123480	106460
STD. DEVIATION LOAN SIZE, GROSS DOLLAR	GROUPED	53824	70269	186698	122201	209205	163051	207507	158765
STD. DEVIATION LOAN SIZE, SBA DOLLAR	GROUPED	53824	70269	116035	82813	165471	131134	164049	127994

REPORT PREPARED: 02/02/90

OUTSTANDING LOANS
BY LOAN SIZE: SBA SHARE

7(A) LOANS: BUSINESS LOANS, EOL, ENERGY, VETS, HAL

SMALL BUSINESS ADMINISTRATION
AGENCY WIDE
FINANCIAL ASSISTANCE PROGRAM
LOAN PROFILES
AS OF SEPTEMBER 30, 1989

ALL PRIOR FISCAL YEARS AND LATEST YEAR

ALL FYS

DOLLARS IN THOUSANDS

	DIRECT		I/P			GUARANTY			TOTAL					
	NUMBER	$ GROSS	NUMBER	$ GROSS	$ SBA	NUMBER	$ GROSS	$ SBA	NUMBER	%	$ GROSS	%	$ SBA	%
0 OR ERROR										0		0		0
1-9999	193	1322	4	44	26	204	2529	1652	401	0	3895	0	3000	0
10-24999	1930	33001	30	855	580	2913	65801	55791	4873	5	99657	1	89372	1
25-49999	2908	101011	57	2979	2068	10175	457094	392261	13140	15	561084	4	495340	4
50-74999	2316	135158	47	4010	2914	10583	767513	661539	12946	14	906681	6	799611	6
75-99999	1287	107299	59	6806	5058	9906	1006624	863679	11252	12	1120729	7	976036	7
100-249999	2827	370092	142	30740	20072	28920	5449166	4605803	31889	35	5849998	37	4995967	37
250-499999	232	74388	15	6258	4809	14954	6616536	5449959	15201	17	6697182	42	5529156	41
500-750000	2	1010				708	558480	412640	710	1	559490	4	413650	3
MORE THAN 750000						50	54638	37650	50	0	54638	0	37650	0
TOTALS: CLASS A, ALL FYS	11695	823281	354	51692	35527	78413	14978381	12480974	90462	99	15853354	101	13339782	99

FISCAL YEAR 1989 APPROVALS

CURRENT FY

DOLLARS IN THOUSANDS

	DIRECT		I/P			GUARANTY			TOTAL					
	NUMBER	$ GROSS	NUMBER	$ GROSS	$ SBA	NUMBER	$ GROSS	$ SBA	NUMBER	%	$ GROSS	%	$ SBA	%
0 OR ERROR										0		0		0
1-9999	15	102				48	445	393	63	0	547	0	495	0
10-24999	71	1152	1	29	22	596	13931	11351	668	4	15112	0	12525	0
25-49999	137	4747				1934	88439	74282	2071	13	93186	3	79029	3
50-74999	111	6479				1875	138481	117164	1986	13	144960	4	123643	5
75-99999	79	6525				1770	181556	153931	1849	12	188081	6	160456	6
100-249999	176	23130	2	425	253	5337	1022428	840972	5515	36	1045983	32	864355	32
250-499999	8	2621	2	925	612	2448	1045045	847004	2458	16	1048591	32	850237	32
500-750000						824	659939	516277	824	5	659939	20	516277	19
MORE THAN 750000						96	103699	72001	96	1	103699	3	72001	3
TOTALS: CLASS A, CURRENT FY	597	44756	5	1379	887	14928	3253963	2633375	15530	100	3300098	100	2679018	100

REPORT PREPARED: 02/02/90

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OUTSTANDING LOANS
BY LOAN SIZE: SBA SHARE

501, 502, 503, AND 504 LOANS

SMALL BUSINESS ADMINISTRATION
AGENCY WIDE
FINANCIAL ASSISTANCE PROGRAM
LOAN PROFILES
AS OF SEPTEMBER 30, 1989

CLASS B

ALL PRIOR FISCAL YEARS AND LATEST YEAR

ALL FYS

DOLLARS IN THOUSANDS

	DIRECT		I/P			GUARANTY			TOTAL					
	NUMBER	$ GROSS	NUMBER	$ GROSS	$ SBA	NUMBER	$ GROSS	$ SBA	NUMBER	%	$ GROSS	%	$ SBA	%
0 OR ERROR										0		0		0
1-9999	15	108	4	43	31	3	21	19	22	0	172	0	158	0
10-24999	100	1868	30	633	524	41	821	795	171	2	3322	0	3187	0
25-49999	256	9664	37	1839	1387	368	14821	14519	661	7	26324	1	25570	1
50-74999	232	14360	28	2499	1729	699	44259	43628	959	10	61118	3	59717	3
75-99999	181	15683	25	3005	2165	729	63884	63262	935	9	82572	4	81110	4
100-249999	505	79945	52	10841	8419	3488	583082	574932	4045	41	673868	32	663296	33
250-499999	235	76679	27	11623	8729	2202	803037	776570	2464	25	891339	43	861978	42
500-750000	25	12922				614	318655	313882	639	6	331577	16	326804	16
MORE THAN 750000	1	3000				9	7000	6750	10	0	10000	0	9750	0
TOTALS: CLASS B, ALL FYS	1550	214229	203	30483	22984	8153	1835580	1794357	9906	100	2080292	99	2031570	99

FISCAL YEAR 1989 APPROVALS

CURRENT FY

DOLLARS IN THOUSANDS

	DIRECT		I/P			GUARANTY			TOTAL					
	NUMBER	$ GROSS	NUMBER	$ GROSS	$ SBA	NUMBER	$ GROSS	$ SBA	NUMBER	%	$ GROSS	%	$ SBA	%
0 OR ERROR										0		0		0
1-9999										0		0		0
10-24999										0		0		0
25-49999						7	309	300	7	1	309	0	300	0
50-74999						59	3707	3707	59	5	3707	1	3707	1
75-99999						102	8916	8887	102	8	8916	2	8887	2
100-249999						567	97997	96769	567	44	97997	27	96769	27
250-499999						386	138147	135082	386	30	138147	37	135082	38
500-750000						140	89336	85147	140	11	89336	24	85147	24
MORE THAN 750000						40	30250	30000	40	3	30250	8	30000	8
TOTALS: CLASS B, CURRENT FY						1301	368662	359892	1301	102	368662	99	359892	100

REPORT PREPARED 02/02/90

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OUTSTANDING LOANS
BY LOAN SIZE: SBA SHARE

EOL LOANS

SMALL BUSINESS ADMINISTRATION
AGENCY WIDE
FINANCIAL ASSISTANCE PROGRAM
LOAN PROFILES
AS OF SEPTEMBER 30, 1989

CLASS C

ALL PRIOR FISCAL YEARS AND LATEST YEAR

ALL FYS

DOLLARS IN THOUSANDS

	DIRECT		I/P			GUARANTY			TOTAL					
	NUMBER	$ GROSS	NUMBER	$ GROSS	$ SBA	NUMBER	$ GROSS	$ SBA	NUMBER	%	$ GROSS	%	$ SBA	%
0 OR ERROR										0		0		0
1-9999	103	696	2	15	9	22	223	174	127	3	934	0	879	0
10-24999	819	13719	3	62	43	231	4966	4343	1053	21	18747	5	18105	6
25-49999	1076	36608	4	183	159	433	18477	16186	1513	30	55268	15	52953	16
50-74999	647	37269	4	291	236	302	21527	18906	953	19	59087	16	56411	17
75-99999	315	26029	2	210	158	194	19216	16945	511	10	45455	13	43132	13
100-249999	361	44369				352	63138	53637	713	14	107507	30	98006	30
250-499999	4	1180				134	62583	49381	138	3	63763	18	50561	16
500-750000						9	10108	5490	9	0	10108	3	5490	2
MORE THAN 750000										0		0		0
TOTALS: CLASS C, ALL FYS	3325	159870	15	761	605	1677	200238	165062	5017	100	360869	100	325537	100

FISCAL YEAR 1989 APPROVALS

CURRENT FY

DOLLARS IN THOUSANDS

	DIRECT		I/P			GUARANTY			TOTAL					
	NUMBER	$ GROSS	NUMBER	$ GROSS	$ SBA	NUMBER	$ GROSS	$ SBA	NUMBER	%	$ GROSS	%	$ SBA	%
0 OR ERROR										0		0		0
1-9999	7	48							7	1	48	0	48	0
10-24999	34	551				14	302	271	48	10	853	1	822	2
25-49999	65	2174				26	1149	1014	91	19	3323	6	3188	6
50-74999	48	2806				31	2278	1977	79	17	5084	9	4783	9
75-99999	34	2749				28	2833	2449	62	13	5582	9	5198	10
100-249999	63	8297				73	13956	11778	136	29	22253	37	20075	39
250-499999			1	575	350	39	16201	12911	40	9	16776	28	13261	26
500-750000						6	5557	3793	6	1	5557	9	3793	7
MORE THAN 750000										0		0		0
TOTALS: CLASS C, CURRENT FY	251	16625	1	575	350	217	42276	34193	469	99	59476	99	51168	99

REPORT PREPARED 02/02/90

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OUTSTANDING LOANS
BY LOAN SIZE: SBA SHARE

ALL LOANS

SMALL BUSINESS ADMINISTRATION
AGENCY WIDE
FINANCIAL ASSISTANCE PROGRAM
LOAN PROFILES
AS OF SEPTEMBER 30, 1989

ALL PRIOR FISCAL YEARS AND LATEST YEAR

ALL FYS

DOLLARS IN THOUSANDS

	DIRECT		I/P			GUARANTY			TOTAL					
	NUMBER	$ GROSS	NUMBER	$ GROSS	$ SBA	NUMBER	$ GROSS	$ SBA	NUMBER	%	$ GROSS	%	$ SBA	%
0 OR ERROR										0		0		0
1-9999	208	1430	8	88	57	207	2550	1671	423	0	4068	0	3158	0
10-24999	2030	34870	60	1488	1104	2954	66623	56586	5044	5	102981	1	92560	1
25-49999	3164	110676	94	4818	3454	10543	471915	406780	13801	14	587409	3	520910	3
50-74999	2548	149518	75	6509	4643	11282	811773	705167	13905	14	967800	5	859328	6
75-99999	1468	122983	84	9811	7223	10635	1070508	926941	12187	12	1203302	7	1057147	7
100-249999	3332	450037	194	41581	28491	32408	6032248	5180735	35934	36	6523866	36	5659263	37
250-499999	467	151067	42	17882	13538	17156	7419572	6226530	17665	18	7588521	42	6391135	42
500-750000	27	13932				1322	877136	726521	1349	1	891068	5	740453	5
MORE THAN 750000	1	3000				59	61638	44400	60	0	64638	0	47400	0
TOTALS: CLASS D, ALL FYS	13245	1037513	557	82177	58510	86566	16813963	14275331	100368	100	17933653	99	15371354	101

FISCAL YEAR 1989 APPROVALS

CURRENT FY

DOLLARS IN THOUSANDS

	DIRECT		I/P			GUARANTY			TOTAL					
	NUMBER	$ GROSS	NUMBER	$ GROSS	$ SBA	NUMBER	$ GROSS	$ SBA	NUMBER	%	$ GROSS	%	$ SBA	%
0 OR ERROR										0		0		0
1-9999	15	102				48	445	393	63	0	547	0	495	0
10-24999	71	1152	1	29	22	596	13931	11351	668	4	15112	0	12525	0
25-49999	137	4747				1941	88748	74582	2078	12	93495	3	79329	3
50-74999	111	6479				1934	142188	120871	2045	12	148667	4	127350	4
75-99999	79	6525				1872	190472	162817	1951	12	196997	5	169342	6
100-249999	176	23130	2	425	253	5904	1120425	937741	6082	36	1143980	31	961124	32
250-499999	8	2621	2	925	612	2834	1183192	982086	2844	17	1186738	32	985319	32
500-750000						964	749275	601424	964	6	749275	20	601424	20
MORE THAN 750000						136	133949	102001	136	1	133949	4	102001	3
TOTALS: CLASS D, CURRENT FY	597	44756	5	1379	887	16229	3622625	2993266	16831	100	3668760	99	3038909	100

REPORT PREPARED 02/02/90

PERCENTAGES ARE ROUNDED; MAY NOT TOTAL EXACTLY 100. DOLLARS ARE ROUNDED AFTER CATEGORY SUMMATION. TOTALS MAY VARY SLIGHTLY AMONG REPORTS. OFFICIAL SBA FIGURES ARE REPORTED BY THE OFFICE OF PLANNING & BUDGET. ANY DISCREPANCY BETWEEN THEIR REPORT AND THIS REPORT WILL BE RESOLVED IN THEIR FAVOR.

OUTSTANDING LOANS
BY INTEREST RATE: FIXED RATE LOANS

7(A) LOANS: BUSINESS LOANS, EOL, ENERGY, VETS, HAL

SMALL BUSINESS ADMINISTRATION
AGENCY WIDE
FINANCIAL ASSISTANCE PROGRAM
LOAN PROFILES
AS OF SEPTEMBER 30, 1989

ALL PRIOR FISCAL YEARS AND LATEST YEAR

ALL FYS

DOLLARS IN THOUSANDS

		DIRECT		I/P			GUARANTY			TOTAL					
		NUMBER	$ GROSS	NUMBER	$ GROSS	$ SBA	NUMBER	$ GROSS	$ SBA	NUMBER	%	$ GROSS	%	$ SBA	%
FIXED RATE	0.000						62	10106	8916	62	0	10106	0	8916	0
FIXED RATE	0.001 - 3.000	3	206				15	2575	2300	18	0	2781	0	2506	0
FIXED RATE	3.001 - 5.000	1368	147885	22	3183	2450	3	426	383	1393	3	151494	2	150718	3
FIXED RATE	5.001 - 7.500	2607	183903	156	22716	16131	83	15612	13312	2846	7	222231	4	213346	4
FIXED RATE	7.501 - 10.000	4281	270893	83	10325	6031	4255	792083	670123	8619	22	1073301	17	947047	18
FIXED RATE	10.001 - 12.500	2074	135103	28	3661	2317	14010	2749517	2284029	16112	40	2888281	46	2421449	45
FIXED RATE	12.501 - 15.000	1128	70994	8	579	432	6935	1289403	1092450	8071	20	1360976	22	1163876	22
FIXED RATE	OVER 15.000	231	14040	8	945	644	2615	492062	425492	2854	7	507047	8	440176	8
FIXED RATE	ERROR										0		0		0
TOTALS: CLASS A, ALL FYS		11692	823024	305	41409	28009	27978	5351784	4497005	39975	99	6216217	99	5348034	100

FISCAL YEAR 1989 APPROVALS

CURRENT FY

DOLLARS IN THOUSANDS

		DIRECT		I/P			GUARANTY			TOTAL					
		NUMBER	$ GROSS	NUMBER	$ GROSS	$ SBA	NUMBER	$ GROSS	$ SBA	NUMBER	%	$ GROSS	%	$ SBA	%
FIXED RATE	0.000										0		0		0
FIXED RATE	0.001 - 3.000										0		0		0
FIXED RATE	3.001 - 5.000	122	11075							122	3	11075	1	11075	2
FIXED RATE	5.001 - 7.500			4	804	537				4	0	804	0	537	0
FIXED RATE	7.501 - 10.000	118	8376				25	6947	5836	143	4	15323	2	14212	2
FIXED RATE	10.001 - 12.500	357	25305	1	575	350	1065	252572	199379	1423	36	278452	35	225034	35
FIXED RATE	12.501 - 15.000						2215	481861	394113	2215	57	481861	61	394113	61
FIXED RATE	OVER 15.000						2	265	218	2	0	265	0	218	0
FIXED RATE	ERROR										0		0		0
TOTALS: CLASS A, CURRENT FY		597	44756	5	1379	887	3307	741645	599546	3909	100	787780	99	645189	100

REPORT PREPARED 02/02/90

PERCENTAGES ARE ROUNDED; MAY NOT TOTAL EXACTLY 100. DOLLARS ARE ROUNDED AFTER CATEGORY SUMMATION. TOTALS MAY VARY SLIGHTLY AMONG REPORTS. OFFICIAL SBA FIGURES ARE REPORTED BY THE OFFICE OF PLANNING & BUDGET. ANY DISCREPANCY BETWEEN THEIR REPORT AND THIS REPORT WILL BE RESOLVED IN THEIR FAVOR.

OUTSTANDING LOANS
BY INTEREST RATE: FIXED RATE LOANS

501, 502, 503, AND 504 LOANS

SMALL BUSINESS ADMINISTRATION
AGENCY WIDE
FINANCIAL ASSISTANCE PROGRAM
LOAN PROFILES
AS OF SEPTEMBER 30, 1989

ALL PRIOR FISCAL YEARS AND LATEST YEAR

ALL FYS

DOLLARS IN THOUSANDS

	DIRECT		I/P			GUARANTY			TOTAL					
	NUMBER	$ GROSS	NUMBER	$ GROSS	$ SBA	NUMBER	$ GROSS	$ SBA	NUMBER	%	$ GROSS	%	$ SBA	%
FIXED RATE 0.000						7074	1529419	1529374	7074	76	1529419	82	1529374	83
FIXED RATE 0.001 - 3.000										0		0		0
FIXED RATE 3.001 - 5.000	40	8577	8	2293	1922	1	210	189	49	1	11080	1	10688	1
FIXED RATE 5.001 - 7.500	1335	175244	169	23976	18223	10	1363	1197	1514	16	200583	11	194664	11
FIXED RATE 7.501 - 10.000	173	30045	24	3690	2446	193	31300	27306	390	4	65035	3	59797	3
FIXED RATE 10.001 - 12.500	2	366	1	70	52	127	30671	26685	130	1	31107	2	27103	1
FIXED RATE OVER 15.000			1	455	341	73	18805	16602	74	1	19260	1	16943	1
FIXED RATE ERROR						40	9898	8801	40	0	9898	1	8801	0
										0		0		0
TOTALS: CLASS B, ALL FYS	1550	214232	203	30484	22984	7518	1621666	1610154	9271	99	1866382	101	1847370	100

FISCAL YEAR 1989 APPROVALS

CURRENT FY

DOLLARS IN THOUSANDS

	DIRECT		I/P			GUARANTY			TOTAL					
	NUMBER	$ GROSS	NUMBER	$ GROSS	$ SBA	NUMBER	$ GROSS	$ SBA	NUMBER	%	$ GROSS	%	$ SBA	%
FIXED RATE 0.000						1171	313655	313655	1171	99	313655	98	313655	98
FIXED RATE 0.001 - 3.000										0		0		0
FIXED RATE 3.001 - 5.000										0		0		0
FIXED RATE 5.001 - 7.500										0		0		0
FIXED RATE 7.501 - 10.000										0		0		0
FIXED RATE 10.001 - 12.500						7	3131	2647	7	1	3131	1	2647	1
FIXED RATE 12.501 - 15.000						10	4442	3790	10	1	4442	1	3790	1
FIXED RATE OVER 15.000										0		0		0
FIXED RATE ERROR										0		0		0
TOTALS: CLASS B, CURRENT FY						1188	321228	320092	1188	101	321228	100	320092	100

REPORT PREPARED: 02/02/90

PERCENTAGES ARE ROUNDED; MAY NOT TOTAL EXACTLY 100. DOLLARS ARE ROUNDED AFTER CATEGORY SUMMATION. TOTALS MAY VARY SLIGHTLY AMONG REPORTS. OFFICIAL SBA FIGURES ARE REPORTED BY THE OFFICE OF PLANNING & BUDGET. ANY DISCREPANCY BETWEEN THEIR REPORT AND THIS REPORT WILL BE RESOLVED IN THEIR FAVOR.

OUTSTANDING LOANS
BY INTEREST RATE: FIXED RATE LOANS

EOL LOANS

SMALL BUSINESS ADMINISTRATION
AGENCY WIDE
FINANCIAL ASSISTANCE PROGRAM
LOAN PROFILES
AS OF SEPTEMBER 30, 1989

ALL PRIOR FISCAL YEARS AND LATEST YEAR

ALL FYS

DOLLARS IN THOUSANDS

	----DIRECT----		----------I/P----------			--------GUARANTY--------			----------TOTAL----------					
	NUMBER	$ GROSS	NUMBER	$ GROSS	$ SBA	NUMBER	$ GROSS	$ SBA	NUMBER	%	$ GROSS	%	$ SBA	%
FIXED RATE 0.000						20	577	572	20	1	577	0	572	0
FIXED RATE 0.001 - 3.000	1	7							1	0	7	0	7	0
FIXED RATE 3.001 - 5.000	478	15937	2	57	51	5	106	79	485	12	16100	8	16067	8
FIXED RATE 5.001 - 7.500	1714	83265	8	492	394	159	7384	6318	1881	48	91141	45	89977	46
FIXED RATE 7.501 - 10.000	789	42851	1	17	15	251	17820	15229	1041	26	60688	30	58095	30
FIXED RATE 10.001 - 12.500	273	14837	4	195	144	122	12053	10192	399	10	27085	13	25173	13
FIXED RATE 12.501 - 15.000	70	2973				54	2778	2451	124	3	5751	3	5424	3
FIXED RATE OVER 15.000										0		0		0
FIXED RATE ERROR														
TOTALS: CLASS C, ALL FYS	3325	159870	15	761	604	611	40718	34841	3951	100	201349	99	195315	100

FISCAL YEAR 1989 APPROVALS

CURRENT FY

DOLLARS IN THOUSANDS

	----DIRECT----		----------I/P----------			--------GUARANTY--------			----------TOTAL----------					
	NUMBER	$ GROSS	NUMBER	$ GROSS	$ SBA	NUMBER	$ GROSS	$ SBA	NUMBER	%	$ GROSS	%	$ SBA	%
FIXED RATE 0.000										0		0		0
FIXED RATE 0.001 - 3.000										0		0		0
FIXED RATE 3.001 - 5.000										0		0		0
FIXED RATE 5.001 - 7.500										0		0		0
FIXED RATE 7.501 - 10.000	55	3738							55	20	3738	18	3738	19
FIXED RATE 10.001 - 12.500	196	12887	1	575	350	4	1693	917	201	74	15155	72	14154	72
FIXED RATE 12.501 - 15.000						14	2052	1731	14	5	2052	10	1731	9
FIXED RATE OVER 15.000										0		0		0
FIXED RATE ERROR										0		0		0
TOTALS: CLASS C, CURRENT FY	251	16625	1	575	350	18	3745	2648	270	99	20945	100	19623	100

REPORT PREPARED: 02/02/90

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OUTSTANDING LOANS
BY INTEREST RATE: FIXED RATE LOANS

ALL LOANS

SMALL BUSINESS ADMINISTRATION
AGENCY WIDE
FINANCIAL ASSISTANCE PROGRAM
LOAN PROFILES
AS OF SEPTEMBER 30, 1989

ALL PRIOR FISCAL YEARS AND LATEST YEAR

ALL FYS

DOLLARS IN THOUSANDS

	----DIRECT-----		----------I/P----------			--------GUARANTY--------			----------TOTAL----------					
	NUMBER	$ GROSS	NUMBER	$ GROSS	$ SBA	NUMBER	$ GROSS	$ SBA	NUMBER	%	$ GROSS	%	$ SBA	%
FIXED RATE 0.000						7136	1539525	1538290	7136	14	1539525	19	1538290	21
FIXED RATE 0.001 - 3.000	3	206				15	2575	2300	18	0	2781	0	2506	0
FIXED RATE 3.001 - 5.000	1408	156462	30	5476	4372	4	636	572	1442	3	162574	2	161406	2
FIXED RATE 5.001 - 7.500	3942	359147	325	46692	34354	93	16975	14509	4360	9	422814	5	408010	6
FIXED RATE 7.501 - 10.000	4454	300937	107	14015	8477	4448	823383	697429	9009	18	1138335	14	1006843	14
FIXED RATE 10.001 - 12.500	2076	135468	29	3731	2369	14137	2780188	2310714	16242	33	2919387	36	2448551	34
FIXED RATE 12.501 - 15.000	1128	70994	9	1034	773	7008	1308209	1109052	8145	17	1380237	17	1180819	16
FIXED RATE OVER 15.000	231	14040	8	945	644	2655	501960	434293	2894	6	516945	6	448977	6
FIXED RATE ERROR										0		0		0
TOTALS: CLASS D, ALL FYS	13242	1037254	508	71893	50989	35496	6973451	6107159	49246	100	8082598	99	7195402	99

FISCAL YEAR 1989 APPROVALS

CURRENT FY

DOLLARS IN THOUSANDS

	----DIRECT-----		----------I/P----------			--------GUARANTY--------			----------TOTAL----------					
	NUMBER	$ GROSS	NUMBER	$ GROSS	$ SBA	NUMBER	$ GROSS	$ SBA	NUMBER	%	$ GROSS	%	$ SBA	%
FIXED RATE 0.000						1171	313655	313655	1171	23	313655	28	313655	32
FIXED RATE 0.001 - 3.000										0		0		0
FIXED RATE 3.001 - 5.000	122	11075							122	2	11075	1	11075	1
FIXED RATE 5.001 - 7.500			4	804	537				4	0	804	0	537	0
FIXED RATE 7.501 - 10.000	118	8376				25	6947	5836	143	3	15323	1	14212	1
FIXED RATE 10.001 - 12.500	357	25305	1	575	350	1072	255703	202026	1430	28	281583	25	227681	24
FIXED RATE 12.501 - 15.000						2225	486303	397903	2225	44	486303	44	397903	41
FIXED RATE OVER 15.000						2	265	218	2	0	265	0	218	0
FIXED RATE ERROR										0		0		0
TOTALS: CLASS D, CURRENT FY	597	44756	5	1379	887	4495	1062873	919638	5097	100	1109008	99	965281	99

REPORT PREPARED: 02/02/90

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ALL PRIOR FISCAL YEARS AND LATEST YEAR — ALL FYS

DOLLARS IN THOUSANDS

	DIRECT NUMBER	DIRECT $ GROSS	I/P NUMBER	I/P $ GROSS	I/P $ SBA	GUARANTY NUMBER	GUARANTY $ GROSS	GUARANTY $ SBA	TOTAL NUMBER	TOTAL %	TOTAL $ GROSS	TOTAL %	TOTAL $ SBA	TOTAL %
VAR. PRIME + 0.000 - 0.500			1	80	60	2798	522403	431883	2799	6	522483	5	431943	5
VAR. PRIME + 0.501 - 1.000			11	2540	1811	2034	533133	429469	2045	4	535673	6	431280	5
VAR. PRIME + 1.001 - 1.500			8	1783	1258	3939	960873	781868	3947	8	962656	10	783126	10
VAR. PRIME + 1.501 - 2.000			28	5731	4266	11738	2300081	1894456	11766	24	2305812	24	1898722	24
VAR. PRIME + 2.001 - 2.250						6655	965834	804553	6655	13	965834	10	804553	10
VAR. PRIME + 2.251 - 2.500						4722	921267	760449	4722	9	921267	10	760449	10
VAR. PRIME + 2.501 - 2.750			1	150	127	17461	3248110	2737118	17462	35	3248260	34	2737245	35
VAR. PRIME + > 2.750						534	83453	67666	534	1	83453	1	67666	1
VAR. PRIME ERROR	3	258							3	0	258	0	258	0
TOTALS: CLASS A, ALL FYS	3	258	49	10284	7522	49881	9535154	7907462	49933	100	9545696	100	7915242	100

FISCAL YEAR 1989 APPROVALS — CURRENT FY

DOLLARS IN THOUSANDS

	DIRECT NUMBER	DIRECT $ GROSS	I/P NUMBER	I/P $ GROSS	I/P $ SBA	GUARANTY NUMBER	GUARANTY $ GROSS	GUARANTY $ SBA	TOTAL NUMBER	TOTAL %	TOTAL $ GROSS	TOTAL %	TOTAL $ SBA	TOTAL %
VAR. PRIME + 0.000 - 0.500						538	112363	90588	538	5	112363	5	90588	5
VAR. PRIME + 0.501 - 1.000						510	146756	114224	510	4	146756	6	114224	6
VAR. PRIME + 1.001 - 1.500						1208	343545	270357	1208	11	343545	14	270357	14
VAR. PRIME + 1.501 - 2.000						2901	641 90	516192	2901	25	641490	26	516192	26
VAR. PRIME + 2.001 - 2.250						1642	268646	221194	1642	14	268646	11	221194	11
VAR. PRIME + 2.251 - 2.500						1039	236282	192601	1039	9	236282	10	192601	10
VAR. PRIME + 2.501 - 2.750						3371	694652	573925	3371	30	694652	28	573925	29
VAR. PRIME + > 2.750						175	28422	21599	175	2	28422	1	21599	1
VAR. PRIME ERROR										0		0		0
TOTALS: CLASS A, CURRENT FY						11384	2472156	2000680	11384	100	2472156	101	2000680	102

REPORT PREPARED: 02/02/90

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OUTSTANDING LOANS
BY VARIABLE RATES: PRIME PLUS

501, 502, 503, AND 504 LOANS

SMALL BUSINESS ADMINISTRATION
AGENCY WIDE
FINANCIAL ASSISTANCE PROGRAM
LOAN PROFILES
AS OF SEPTEMBER 30, 1989

CLASS B

ALL PRIOR FISCAL YEARS AND LATEST YEAR

ALL FYS

DOLLARS IN THOUSANDS

	DIRECT NUMBER	DIRECT $ GROSS	I/P NUMBER	I/P $ GROSS	I/P $ SBA	GUARANTY NUMBER	GUARANTY $ GROSS	GUARANTY $ SBA	TOTAL NUMBER	TOTAL %	TOTAL $ GROSS	TOTAL %	TOTAL $ SBA	TOTAL %
VAR. PRIME + 0.000 - 0.500						75	16012	14722	75	12	16012	7	14722	8
VAR. PRIME + 0.501 - 1.000						24	7196	6258	24	4	7196	3	6258	3
VAR. PRIME + 1.001 - 1.500						299	106134	91060	299	47	106134	50	91060	49
VAR. PRIME + 1.501 - 2.000						77	25468	22224	77	12	25468	12	22224	12
VAR. PRIME + 2.001 - 2.250						36	15161	12650	36	6	15161	7	12650	7
VAR. PRIME + 2.251 - 2.500						42	14105	12169	42	7	14105	7	12169	7
VAR. PRIME + 2.501 - 2.750						80	28857	24195	80	13	28857	13	24195	13
VAR. PRIME + > 2.750						2	980	925	2	0	980	0	925	1
VAR. PRIME ERROR										0		0		0
TOTALS CLASS B, ALL FYS						635	213913	184203	635	101	213913	99	184203	100

FISCAL YEAR 1989 APPROVALS

CURRENT FY

DOLLARS IN THOUSANDS

	DIRECT NUMBER	DIRECT $ GROSS	I/P NUMBER	I/P $ GROSS	I/P $ SBA	GUARANTY NUMBER	GUARANTY $ GROSS	GUARANTY $ SBA	TOTAL NUMBER	TOTAL %	TOTAL $ GROSS	TOTAL %	TOTAL $ SBA	TOTAL %
VAR. PRIME + 0.000 - 0.500										0		0		0
VAR. PRIME + 0.501 - 1.000						3	1302	1302	3	3	1302	3	1302	3
VAR. PRIME + 1.001 - 1.500						37	16705	14044	37	33	16705	36	14044	36
VAR. PRIME + 1.501 - 2.000						17	7211	6073	17	15	7211	15	6073	15
VAR. PRIME + 2.001 - 2.250						23	10739	8978	23	21	10739	23	8978	23
VAR. PRIME + 2.251 - 2.500						7	1676	1479	7	6	1676	4	1479	4
VAR. PRIME + 2.501 - 2.750						23	9108	7232	23	21	9108	19	7232	18
VAR. PRIME + > 2.750						1	311	311	1	1	311	1	311	1
VAR. PRIME ERROR										0		0		0
TOTALS CLASS B, CURRENT FY						111	47052	39419	111	100	47052	101	39419	100

REPORT PREPARED: 02/02/90

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OUTSTANDING LOANS
BY VARIABLE RATES: PRIME PLUS

EOL LOANS

SMALL BUSINESS ADMINISTRATION
AGENCY WIDE
FINANCIAL ASSISTANCE PROGRAM
LOAN PROFILES
AS OF SEPTEMBER 30, 1989

ALL PRIOR FISCAL YEARS AND LATEST YEAR

ALL FYS

DOLLARS IN THOUSANDS

	DIRECT NUMBER	DIRECT $ GROSS	I/P NUMBER	I/P $ GROSS	I/P $ SBA	GUARANTY NUMBER	GUARANTY $ GROSS	GUARANTY $ SBA	TOTAL NUMBER	TOTAL %	TOTAL $ GROSS	TOTAL %	TOTAL $ SBA	TOTAL %
VAR PRIME + 0.000 - 0.500						400	38355	32291	400	38	38355	24	32291	25
VAR PRIME + 0.501 - 1.000						86	27666	19027	86	8	27666	17	19027	15
VAR PRIME + 1.001 - 1.500						44	9418	7970	44	4	9418	6	7970	6
VAR PRIME + 1.501 - 2.000						254	43130	36178	254	24	43130	27	36178	28
VAR PRIME + 2.001 - 2.250						89	9597	8311	89	8	9597	6	8311	6
VAR PRIME + 2.251 - 2.500						45	7973	6899	45	4	7973	5	6899	5
VAR PRIME + 2.501 - 2.750						145	23143	19341	145	14	23143	15	19341	15
VAR PRIME + > 2.750						3	238	203	3	0	238	0	203	0
VAR PRIME ERROR										0		0		0
TOTALS CLASS C, ALL FYS						1066	159520	130220	1066	100	159520	100	130220	100

FISCAL YEAR 1989 APPROVALS

CURRENT FY

DOLLARS IN THOUSANDS

	DIRECT NUMBER	DIRECT $ GROSS	I/P NUMBER	I/P $ GROSS	I/P $ SBA	GUARANTY NUMBER	GUARANTY $ GROSS	GUARANTY $ SBA	TOTAL NUMBER	TOTAL %	TOTAL $ GROSS	TOTAL %	TOTAL $ SBA	TOTAL %
VAR PRIME + 0.000 - 0.500						49	6851	5841	49	25	6851	18	5841	19
VAR PRIME + 0.501 - 1.000						41	10531	8091	41	21	10531	28	8091	26
VAR PRIME + 1.001 - 1.500						13	2376	2047	13	7	2376	6	2047	7
VAR PRIME + 1.501 - 2.000						37	7347	6056	37	19	7347	19	6056	19
VAR PRIME + 2.001 - 2.250						18	2737	2336	18	9	2737	7	2336	7
VAR PRIME + 2.251 - 2.500						5	1230	935	5	3	1230	3	935	3
VAR PRIME + 2.501 - 2.750						34	7058	5892	34	17	7058	19	5892	19
VAR PRIME + > 2.750										0		0		0
VAR PRIME ERROR										0		0		0
TOTALS CLASS C, CURRENT FY						197	38130	31198	197	101	38130	100	31198	100

REPORT PREPARED 02/02/90

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OUTSTANDING LOANS
BY VARIABLE RATES. PRIME PLUS

ALL LOANS

SMALL BUSINESS ADMINISTRATION
AGENCY WIDE
FINANCIAL ASSISTANCE PROGRAM
LOAN PROFILES
AS OF SEPTEMBER 30, 1989

CLASS D

ALL PRIOR FISCAL YEARS AND LATEST YEAR

ALL FYS

DOLLARS IN THOUSANDS

	DIRECT		I/P			GUARANTY			TOTAL					
	NUMBER	$ GROSS	NUMBER	$ GROSS	$ SBA	NUMBER	$ GROSS	$ SBA	NUMBER	%	$ GROSS	%	$ SBA	%
VAR. PRIME + 0.000 - 0.500			1	80	60	2873	538415	446605	2874	6	538495	6	446665	6
VAR. PRIME + 0.501 - 1.000			11	2540	1811	2058	540328	435728	2069	4	542868	6	437539	5
VAR. PRIME + 1.001 - 1.500			8	1783	1258	4238	1067007	872928	4246	8	1068790	11	874186	11
VAR. PRIME + 1.501 - 2.000			28	5731	4266	11815	2325549	1916679	11843	23	2331280	24	1920945	24
VAR. PRIME + 2.001 - 2.250						6691	980995	817204	6691	13	980995	10	817204	10
VAR. PRIME + 2.251 - 2.500						4764	935373	772618	4764	9	935373	10	772618	10
VAR. PRIME + 2.501 - 2.750			1	150	127	17541	3276967	2761313	17542	35	3277117	34	2761440	34
VAR. PRIME + > 2.750						536	84433	68591	536	1	84433	1	68591	1
VAR. PRIME ERROR	3	258							3	0	258	0	258	0
TOTALS: CLASS D, ALL FYS	3	258	49	10284	7522	50516	9749067	8091666	50568	99	9759609	102	8099446	101

FISCAL YEAR 1989 APPROVALS

CURRENT FY

DOLLARS IN THOUSANDS

	DIRECT		I/P			GUARANTY			TOTAL					
	NUMBER	$ GROSS	NUMBER	$ GROSS	$ SBA	NUMBER	$ GROSS	$ SBA	NUMBER	%	$ GROSS	%	$ SBA	%
VAR. PRIME + 0.000 - 0.500						538	112363	90588	538	5	112363	4	90588	4
VAR. PRIME + 0.501 - 1.000						513	148058	115526	513	4	148058	6	115526	6
VAR. PRIME + 1.001 - 1.500						1245	360249	284401	1245	11	360249	14	284401	14
VAR. PRIME + 1.501 - 2.000						2918	648702	522264	2918	25	648702	26	522264	26
VAR. PRIME + 2.001 - 2.250						1665	279385	230172	1665	14	279385	11	230172	11
VAR. PRIME + 2.251 - 2.500						1046	237957	194080	1046	9	237957	9	194080	10
VAR. PRIME + 2.501 - 2.750						3394	703760	581158	3394	30	703760	28	581158	28
VAR. PRIME + > 2.750						176	28733	21910	176	2	28733	1	21910	1
VAR. PRIME ERROR										0		0		0
TOTALS: CLASS D, CURRENT FY						11495	2519207	2040099	11495	100	2519207	99	2040099	100

REPORT PREPARED 02/02/90

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OUTSTANDING LOANS
BY VARIABLE RATES SBA OPTIONAL PEG RATE

7(A) LOANS BUSINESS LOANS, EOL, ENERGY, VETS, HAL

SMALL BUSINESS ADMINISTRATION
AGENCY WIDE
FINANCIAL ASSISTANCE PROGRAM
LOAN PROFILES
AS OF SEPTEMBER 30, 1989

ALL PRIOR FISCAL YEARS AND LATEST YEAR

ALL FYS

DOLLARS IN THOUSANDS

	DIRECT		I/P			GUARANTY			TOTAL					
	NUMBER	$ GROSS	NUMBER	$ GROSS	$ SBA	NUMBER	$ GROSS	$ SBA	NUMBER	%	$ GROSS	%	$ SBA	%
VAR SBA + 0.000 - 0.500						9	2110	1673	9	2	2110	2	1673	2
VAR SBA + 0.501 - 1.000						14	4813	3837	14	3	4813	5	3837	5
VAR SBA + 1.001 - 1.500						52	12150	9835	52	9	12150	13	9835	13
VAR SBA + 1.501 - 2.000						213	33136	28217	213	38	33136	36	28217	37
VAR SBA + 2.001 - 2.250						117	14411	12279	117	21	14411	16	12279	16
VAR SBA + 2.251 - 2.500						63	7402	6308	63	11	7402	8	6308	8
VAR SBA + 2.501 - 2.750						85	17310	14253	85	15	17310	19	14253	19
VAR SBA + > 2.750						1	115	104	1	0	115	0	104	0
VAR SBA ERROR										0		0		0
TOTALS CLASS A, ALL FYS						554	91447	76506	554	99	91447	99	76506	100

FISCAL YEAR 1989 APPROVALS

CURRENT FY

DOLLARS IN THOUSANDS

	DIRECT		I/P			GUARANTY			TOTAL					
	NUMBER	$ GROSS	NUMBER	$ GROSS	$ SBA	NUMBER	$ GROSS	$ SBA	NUMBER	%	$ GROSS	%	$ SBA	%
VAR SBA + 0.000 - 0.500						5	1476	1129	5	2	1476	4	1129	3
VAR SBA + 0.501 - 1.000						5	2215	1883	5	2	2215	6	1883	6
VAR SBA + 1.001 - 1.500						18	3556	2959	18	8	3556	9	2959	9
VAR SBA + 1.501 - 2.000						98	16854	13557	98	41	16854	42	13557	41
VAR SBA + 2.001 - 2.250						54	7178	6209	54	23	7178	18	6209	19
VAR SBA + 2.251 - 2.500						23	3880	3226	23	10	3880	10	3226	10
VAR SBA + 2.501 - 2.750						34	5003	4184	34	14	5003	12	4184	13
VAR SBA + > 2.750										0		0		0
VAR SBA ERROR										0		0		0
TOTALS CLASS A, CURRENT FY						237	40162	33147	237	100	40162	101	33147	101

REPORT PREPARED 02/02/90

PERCENTAGES ARE ROUNDED, MAY NOT TOTAL EXACTLY 100. DOLLARS ARE ROUNDED AFTER CATEGORY SUMMATION. TOTALS MAY VARY SLIGHTLY AMONG REPORTS. OFFICIAL SBA FIGURES ARE REPORTED BY THE OFFICE OF PLANNING & BUDGET. ANY DISCREPANCY BETWEEN THEIR REPORT AND THIS REPORT WILL BE RESOLVED IN THEIR FAVOR.

OUTSTANDING LOANS
BY VARIABLE RATES: SBA OPTIONAL PEG RATE

501, 502, 503, AND 504 LOANS

SMALL BUSINESS ADMINISTRATION
AGENCY WIDE
FINANCIAL ASSISTANCE PROGRAM
LOAN PROFILES
AS OF SEPTEMBER 30, 1989

ALL PRIOR FISCAL YEARS AND LATEST YEAR

ALL FYS

DOLLARS IN THOUSANDS

	DIRECT		I/P			GUARANTY			TOTAL				
	NUMBER	$ GROSS	NUMBER	$ GROSS	$ SBA	NUMBER	$ GROSS	$ SBA	NUMBER	%	$ GROSS	%	$ SBA	%
VAR. SBA + 0.000 - 0.500									0		0		0	
VAR. SBA + 0.501 - 1.000									0		0		0	
VAR. SBA + 1.001 - 1.500									0		0		0	
VAR. SBA + 1.501 - 2.000									0		0		0	
VAR. SBA + 2.001 - 2.250									0		0		0	
VAR. SBA + 2.251 - 2.500									0		0		0	
VAR. SBA + 2.501 - 2.750									0		0		0	
VAR. SBA + > 2.750									0		0		0	
VAR. SBA ERROR									0		0		0	
TOTALS: CLASS B, ALL FYS									0		0		0	

FISCAL YEAR 1989 APPROVALS

CURRENT FY

DOLLARS IN THOUSANDS

	DIRECT		I/P			GUARANTY			TOTAL				
	NUMBER	$ GROSS	NUMBER	$ GROSS	$ SBA	NUMBER	$ GROSS	$ SBA	NUMBER	%	$ GROSS	%	$ SBA	%
VAR. SBA + 0.000 - 0.500						2	382	382	2	100	382	100	382	100
VAR. SBA + 0.501 - 1.000									0		0		0	
VAR. SBA + 1.001 - 1.500									0		0		0	
VAR. SBA + 1.501 - 2.000									0		0		0	
VAR. SBA + 2.001 - 2.250									0		0		0	
VAR. SBA + 2.251 - 2.500									0		0		0	
VAR. SBA + 2.501 - 2.750									0		0		0	
VAR. SBA + > 2.750									0		0		0	
VAR. SBA ERROR									0		0		0	
TOTALS: CLASS B, CURRENT FY						2	382	382	2	100	382	100	382	100

REPORT PREPARED 02/02/90

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OUTSTANDING LOANS
BY VARIABLE RATES: SBA OPTIONAL PEG RATE

EOL LOANS

SMALL BUSINESS ADMINISTRATION
AGENCY WIDE
FINANCIAL ASSISTANCE PROGRAM
LOAN PROFILES
AS OF SEPTEMBER 30, 1989

CLASS C

ALL PRIOR FISCAL YEARS AND LATEST YEAR

ALL FYS

DOLLARS IN THOUSANDS

	DIRECT		I/P			GUARANTY			TOTAL				
	NUMBER	$ GROSS	NUMBER	$ GROSS	$ SBA	NUMBER	$ GROSS	$ SBA	NUMBER	%	$ GROSS	%	$ SBA	%
VAR. SBA + 0.000 - 0.500									0		0		0	
VAR. SBA + 0.501 - 1.000									0		0		0	
VAR. SBA + 1.001 - 1.500									0		0		0	
VAR. SBA + 1.501 - 2.000									0		0		0	
VAR. SBA + 2.001 - 2.250									0		0		0	
VAR. SBA + 2.251 - 2.500									0		0		0	
VAR. SBA + 2.501 - 2.750									0		0		0	
VAR. SBA + > 2.750									0		0		0	
VAR. SBA ERROR									0		0		0	
TOTALS: CLASS C, ALL FYS									0		0		0	

FISCAL YEAR 1989 APPROVALS

CURRENT FY

DOLLARS IN THOUSANDS

	DIRECT		I/P			GUARANTY			TOTAL				
	NUMBER	$ GROSS	NUMBER	$ GROSS	$ SBA	NUMBER	$ GROSS	$ SBA	NUMBER	%	$ GROSS	%	$ SBA	%
VAR. SBA + 0.000 - 0.500									0		0		0	
VAR. SBA + 0.501 - 1.000									0		0		0	
VAR. SBA + 1.001 - 1.500						2	400	348	2	100	400	100	348	100
VAR. SBA + 1.501 - 2.000									0		0		0	
VAR. SBA + 2.001 - 2.250									0		0		0	
VAR. SBA + 2.251 - 2.500									0		0		0	
VAR. SBA + 2.501 - 2.750									0		0		0	
VAR. SBA + > 2.750									0		0		0	
VAR. SBA ERROR									0		0		0	
TOTALS: CLASS C, CURRENT FY						2	400	348	2	100	400	100	348	100

REPORT PREPARED 02/02/90

PERCENTAGES ARE ROUNDED, MAY NOT TOTAL EXACTLY 100. DOLLARS ARE ROUNDED AFTER CATEGORY SUMMATION. TOTALS MAY VARY SLIGHTLY AMONG REPORTS. OFFICIAL SBA FIGURES ARE REPORTED BY THE OFFICE OF PLANNING & BUDGET. ANY DISCREPANCY BETWEEN THEIR REPORT AND THIS REPORT WILL BE RESOLVED IN THEIR FAVOR.

OUTSTANDING LOANS
BY VARIABLE RATES: SBA OPTIONAL PEG RATE

ALL LOANS

SMALL BUSINESS ADMINISTRATION
AGENCY WIDE
FINANCIAL ASSISTANCE PROGRAM
LOAN PROFILES
AS OF SEPTEMBER 30, 1989

ALL PRIOR FISCAL YEARS AND LATEST YEAR — ALL FYS

DOLLARS IN THOUSANDS

	DIRECT NUMBER	DIRECT $ GROSS	I/P NUMBER	I/P $ GROSS	I/P $ SBA	GUARANTY NUMBER	GUARANTY $ GROSS	GUARANTY $ SBA	TOTAL NUMBER	TOTAL %	TOTAL $ GROSS	TOTAL %	TOTAL $ SBA	TOTAL %
VAR. SBA + 0.000 - 0.500						9	2110	1673	9	2	2110	2	1673	2
VAR. SBA + 0.501 - 1.000						14	4813	3837	14	3	4813	5	3837	5
VAR. SBA + 1.001 - 1.500						52	12150	9835	52	9	12150	13	9835	13
VAR. SBA + 1.501 - 2.000						213	33136	28217	213	38	33136	36	28217	37
VAR. SBA + 2.001 - 2.250						117	14411	12279	117	21	14411	16	12279	16
VAR. SBA + 2.251 - 2.500						63	7402	6308	63	11	7402	8	6308	8
VAR. SBA + 2.501 - 2.750						85	17310	14253	85	15	17310	19	14253	19
VAR. SBA + > 2.750						1	115	104	1	0	115	0	104	0
VAR. SBA ERROR										0		0		0
TOTALS: CLASS D, ALL FYS						554	91447	76506	554	99	91447	99	76506	100

FISCAL YEAR 1989 APPROVALS — CURRENT FY

DOLLARS IN THOUSANDS

	DIRECT NUMBER	DIRECT $ GROSS	I/P NUMBER	I/P $ GROSS	I/P $ SBA	GUARANTY NUMBER	GUARANTY $ GROSS	GUARANTY $ SBA	TOTAL NUMBER	TOTAL %	TOTAL $ GROSS	TOTAL %	TOTAL $ SBA	TOTAL %
VAR. SBA + 0.000 - 0.500						7	1858	1511	7	3	1858	5	1511	5
VAR. SBA + 0.501 - 1.000						5	2215	1883	5	2	2215	5	1883	6
VAR. SBA + 1.001 - 1.500						18	3556	2959	18	8	3556	9	2959	9
VAR. SBA + 1.501 - 2.000						98	16854	13557	98	41	16854	42	13557	40
VAR. SBA + 2.001 - 2.250						54	7178	6209	54	23	7178	18	6209	19
VAR. SBA + 2.251 - 2.500						23	3880	3226	23	10	3880	10	3226	10
VAR. SBA + 2.501 - 2.750						34	5003	4184	34	14	5003	12	4184	12
VAR. SBA + > 2.750										0		0		0
VAR. SBA ERROR										0		0		0
TOTALS: CLASS D, CURRENT FY						239	40544	33529	239	101	40544	101	33529	101

REPORT PREPARED: 02/02/90

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OUTSTANDING LOANS
BY VARIABLE RATES: SBA OPTIONAL PEG RATE

SMALL BUSINESS ADMINISTRATION
AGENCY WIDE
FINANCIAL ASSISTANCE PROGRAM
LOAN PROFILES AS OF SEPTEMBER 30, 1989

	GROUPED OR ACTUAL DATA	DIRECT STUDY YEAR	DIRECT ALL FYS	I/P STUDY YEAR	I/P ALL FYS	GUARANTY STUDY YEAR	GUARANTY ALL FYS	TOTAL STUDY YEAR	TOTAL ALL FYS
7(A) LOANS: BUSINESS LOANS, EOL, ENERGY, VETS, HAL									
AVERAGE FIXED INTEREST RATE	ACTUAL	8.84	8.64	7.14	8.00	12.66	11.91	12.27	10.95
AVERAGE VARIABLE RATE PEGGED PRIME	ACTUAL				1.52	2.08	2.16	2.08	2.16
AVERAGE VARIABLE RATE PEGGED SBA	ACTUAL					2.11	2.11	2.11	2.11
MEDIAN FIXED INTEREST RATE	GROUPED	9.70	8.40	5.30	7.10	12.50	11.30	12.30	10.70
MEDIAN VARIABLE RATE PEGGED PRIME	GROUPED				1.70	2.21	2.23	2.21	2.23
MEDIAN VARIABLE RATE PEGGED SBA	GROUPED					1.99	1.99	1.99	1.99
STD. DEVIATION FIXED INTEREST RATE	GROUPED	.0287	.0301	.0214	.0362	.0099	.0244	.0207	.0303
STD. DEVIATION VARIABLE PEGGED PRIME	GROUPED				4334	.6588	.6910	.6588	.6911
STD. DEVIATION VARIABLE PEGGED SBA	GROUPED					.4810	.4973	.4810	.4973
501, 502, 503, AND 504 LOANS									
AVERAGE FIXED INTEREST RATE	ACTUAL		6.33		6.19	.11	.58	.11	1.57
AVERAGE VARIABLE RATE PEGGED PRIME	ACTUAL					1.86	1.64	1.86	1.64
AVERAGE VARIABLE RATE PEGGED SBA	ACTUAL								
MEDIAN FIXED INTEREST RATE	GROUPED		6.00		5.60	.20	.20	.20	.30
MEDIAN VARIABLE RATE PEGGED PRIME	GROUPED					1.99	1.48	1.99	1.48
MEDIAN VARIABLE RATE PEGGED SBA	GROUPED					.02		.02	
STD. DEVIATION FIXED INTEREST RATE	GROUPED		.0109		.0126	.0148	.0255	.0148	.0311
STD. DEVIATION VARIABLE PEGGED PRIME	GROUPED					.5412	.7633	.5412	.7633
STD. DEVIATION VARIABLE PEGGED SBA	GROUPED								
EOL LOANS									
AVERAGE FIXED INTEREST RATE	ACTUAL	10.00	9.53	10.80	9.96	13.25	10.97	10.16	9.75
AVERAGE VARIABLE RATE PEGGED PRIME	ACTUAL					1.36	1.29	1.36	1.29
AVERAGE VARIABLE RATE PEGGED SBA	ACTUAL					1.37	1.37	1.37	1.37
MEDIAN FIXED INTEREST RATE	GROUPED	9.80	9.10		8.70	12.80	10.60	9.80	9.30
MEDIAN VARIABLE RATE PEGGED PRIME	GROUPED					1.47	1.73	1.47	1.73
MEDIAN VARIABLE RATE PEGGED SBA	GROUPED					1.25		1.25	
STD. DEVIATION FIXED INTEREST RATE	GROUPED	.0020	.0209		.0267	.0095	.0303	.0075	.0232
STD. DEVIATION VARIABLE PEGGED PRIME	GROUPED					.9810	1.0677	.9810	1.0677
STD. DEVIATION VARIABLE PEGGED SBA	GROUPED					.1250		.1250	
ALL LOANS									
AVERAGE FIXED INTEREST RATE	ACTUAL	8.84	8.37	7.14	7.28	7.64	9.39	7.71	9.10
AVERAGE VARIABLE RATE PEGGED PRIME	ACTUAL				1.52	2.08	2.16	2.08	2.16
AVERAGE VARIABLE RATE PEGGED SBA	ACTUAL					2.07	2.11	2.07	2.11
MEDIAN FIXED INTEREST RATE	GROUPED	9.70	8.20	5.30	6.60	12.00	10.60	11.80	9.90
MEDIAN VARIABLE RATE PEGGED PRIME	GROUPED				1.70	2.21	2.23	2.21	2.23
MEDIAN VARIABLE RATE PEGGED SBA	GROUPED					1.99	1.99	1.99	1.99
STD. DEVIATION FIXED INTEREST RATE	GROUPED	.0287	.0296	.0214	.0305	.0543	.0507	.0520	.0462
STD. DEVIATION VARIABLE PEGGED PRIME	GROUPED				4334	.6578	.6945	.6578	.6946
STD. DEVIATION VARIABLE PEGGED SBA	GROUPED					.5142	.4973	.5142	.4973

REPORT PREPARED 02/02/90

ALL PRIOR FISCAL YEARS AND LATEST YEAR

ALL FYS

DOLLARS IN THOUSANDS

	DIRECT		I/P			GUARANTY			TOTAL					
	NUMBER	$ GROSS	NUMBER	$ GROSS	$ SBA	NUMBER	$ GROSS	$ SBA	NUMBER	%	$ GROSS	%	$ SBA	%
01-09 AGRICULTURE	325	22933	13	1680	1245	2157	373426	313795	2495	3	398039	3	337973	3
10-14 MINING	21	2386	1	56	50	385	103928	83580	407	0	106370	1	86016	1
15-17 CONSTRUCTION	495	35182	10	1100	917	3458	650511	539485	3963	4	686793	4	575584	4
20-39 MANUFACTURING	1109	94021	28	4162	2998	11549	2812622	2307086	12686	14	2910805	18	2404105	18
40-49 TRANSPORTATION	446	30337	9	1087	789	2111	480488	395908	2566	3	511912	3	427034	3
50-51 WHOLESALE TRADE	680	55137	29	5518	3274	7399	1664445	1379535	8108	9	1725100	11	1437946	11
52-59 RETAIL TRADE	4609	287525	124	15686	11255	28036	4675629	3944226	32769	36	4978840	31	4243006	32
60-67 FINANCE,INS.,REAL EST	126	8293	5	731	464	774	141245	118912	905	1	150269	1	127669	1
70-89 SERVICES	3782	280776	135	21673	14534	22030	3972525	3313263	25947	29	4274974	27	3608573	27
99 NONCLASSIFIABLE	44	2698				328	62595	50574	372	0	65293	0	53272	0
NONE OF THE ABOVE	58	3994				186	40969	34610	244	0	44963	0	38604	0
TOTALS CLASS A, ALL FYS	11695	823282	354	51693	35526	78413	14978383	12480974	90462	99	15853358	99	13339782	100

FISCAL YEAR 1989 APPROVALS

CURRENT FY

DOLLARS IN THOUSANDS

	DIRECT		I/P			GUARANTY			TOTAL					
	NUMBER	$ GROSS	NUMBER	$ GROSS	$ SBA	NUMBER	$ GROSS	$ SBA	NUMBER	%	$ GROSS	%	$ SBA	%
01-09 AGRICULTURE	17	1327				448	83757	69395	465	3	85084	3	70722	3
10-14 MINING	1	90				38	11359	8937	39	0	11449	0	9027	0
15-17 CONSTRUCTION	30	2436	1	575	350	817	162794	132012	848	5	165805	5	134798	5
20-39 MANUFACTURING	54	4131	1	29	22	2546	727032	574312	2601	17	731192	22	578465	22
40-49 TRANSPORTATION	30	2184				379	88891	72028	409	3	91075	3	74212	3
50-51 WHOLESALE TRADE	35	3171				1376	348005	281500	1411	9	351176	11	284671	11
52-59 RETAIL TRADE	199	13881				4875	881091	725417	5074	33	894972	27	739298	28
60-67 FINANCE,INS.,REAL EST	5	241				134	28188	22638	139	1	28429	1	22879	1
70-89 SERVICES	218	16689	3	775	515	4223	901931	730425	4444	29	919395	28	747629	28
99 NONCLASSIFIABLE	7	531				89	19618	15679	96	1	20149	1	16210	1
NONE OF THE ABOVE	1	75				3	1295	1032	4	0	1370	0	1107	0
TOTALS CLASS A, CURRENT FY	597	44756	5	1379	887	14928	3253961	2633375	15530	101	3300096	101	2679018	102

REPORT PREPARED 02/02/90

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OUTSTANDING LOANS
BY SIC CODE

501, 502, 503, AND 504 LOANS

SMALL BUSINESS ADMINISTRATION
AGENCY WIDE
FINANCIAL ASSISTANCE PROGRAM
LOAN PROFILES
AS OF SEPTEMBER 30, 1989

CLASS 8

ALL PRIOR FISCAL YEARS AND LATEST YEAR

ALL FYS

DOLLARS IN THOUSANDS

	DIRECT		I/P			GUARANTY			TOTAL					
	NUMBER	$ GROSS	NUMBER	$ GROSS	$ SBA	NUMBER	$ GROSS	$ SBA	NUMBER	%	$ GROSS	%	$ SBA	%
01-09 AGRICULTURE	27	3831	2	748	673	129	28785	27368	158	2	33364	2	31872	2
10-14 MINING	3	292				14	2484	2459	17	0	2776	0	2751	0
15-17 CONSTRUCTION	25	1953				408	85021	81538	433	4	86974	4	83491	4
20-39 MANUFACTURING	458	65852	68	11232	8277	2142	523819	513750	2668	27	600903	29	587879	29
40-49 TRANSPORTATION	39	5386	1	113	76	207	56995	55530	247	2	62494	3	60992	3
50-51 WHOLESALE TRADE	136	22147	4	1252	932	1035	246004	239551	1175	12	269403	13	262630	13
52-59 RETAIL TRADE	385	40863	39	2867	2101	2016	439950	432199	2440	25	483680	23	475163	23
60-67 FINANCE,INS.,REAL EST.	30	8364	4	127	99	89	16491	16156	123	1	24982	1	24619	1
70-89 SERVICES	445	65517	85	14146	10825	2030	414808	405051	2560	26	494471	24	481393	24
99 NONCLASSIFIABLE	1	8				19	4622	4622	20	0	4630	0	4630	0
NONE OF THE ABOVE	1	18				64	16603	16133	65	1	16621	1	16151	1
TOTALS CLASS B, ALL FYS	1550	214231	203	30485	22983	8153	1835582	1794357	9906	100	2080298	100	2031571	100

FISCAL YEAR 1989 APPROVALS

CURRENT FY

DOLLARS IN THOUSANDS

	DIRECT		I/P			GUARANTY			TOTAL					
	NUMBER	$ GROSS	NUMBER	$ GROSS	$ SBA	NUMBER	$ GROSS	$ SBA	NUMBER	%	$ GROSS	%	$ SBA	%
01-09 AGRICULTURE						20	3672	3544	20	2	3672	1	3544	1
10-14 MINING						2	354	354	2	0	354	0	354	0
15-17 CONSTRUCTION						52	12375	11956	52	4	12375	3	11956	3
20-39 MANUFACTURING						396	116755	114163	396	30	116755	32	114163	32
40-49 TRANSPORTATION						32	10599	10449	32	2	10599	3	10449	3
50-51 WHOLESALE TRADE						156	46543	44874	156	12	46543	13	44874	12
52-59 RETAIL TRADE						298	82966	82126	298	23	82966	23	82126	23
60-67 FINANCE,INS.,REAL EST.						13	3329	3259	13	1	3329	1	3259	1
70-89 SERVICES						329	91558	88657	329	25	91558	25	88657	25
99 NONCLASSIFIABLE						2	246	246	2	0	246	0	246	0
NONE OF THE ABOVE						1	263	263	1	0	263	0	263	0
TOTALS CLASS B, CURRENT FY						1301	368660	359891	1301	99	368660	101	359891	100

REPORT PREPARED 02/02/90

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ALL PRIOR FISCAL YEARS AND LATEST YEAR — ALL FYS

DOLLARS IN THOUSANDS

	DIRECT		I/P			GUARANTY			TOTAL					
	NUMBER	$ GROSS	NUMBER	$ GROSS	$ SBA	NUMBER	$ GROSS	$ SBA	NUMBER	%	$ GROSS	%	$ SBA	%
01-09 AGRICULTURE	59	3194				22	1781	1534	81	2	4975	1	4728	1
10-14 MINING			1	56	50	6	1763	1083	7	0	1819	1	1133	0
15-17 CONSTRUCTION	151	9566				49	4859	4166	200	4	14425	4	13732	4
20-39 MANUFACTURING	270	14841				180	31141	25790	450	9	45982	13	40631	12
40-49 TRANSPORTATION	178	8052	2	57	51	49	6512	5557	229	5	14621	4	13660	4
50-51 WHOLESALE TRADE	158	9336	1	110	83	105	16100	13476	264	5	25546	7	22895	7
52-59 RETAIL TRADE	1516	68050	8	313	244	769	75318	64073	2293	46	143681	40	132367	41
60-67 FINANCE,INS.,REAL EST.	29	1760				7	588	511	36	1	2348	1	2271	1
70-89 SERVICES	946	44198	3	225	176	489	61983	48695	1438	29	106406	29	93069	29
99 NONCLASSIFIABLE	9	364							9	0	364	0	364	0
NONE OF THE ABOVE	9	509				1	195	176	10	0	704	0	685	0
TOTALS: CLASS C, ALL FYS	3325	159870	15	761	604	1677	200240	165061	5017	101	360871	100	325535	99

FISCAL YEAR 1989 APPROVALS — CURRENT FY

DOLLARS IN THOUSANDS

	DIRECT		I/P			GUARANTY			TOTAL					
	NUMBER	$ GROSS	NUMBER	$ GROSS	$ SBA	NUMBER	$ GROSS	$ SBA	NUMBER	%	$ GROSS	%	$ SBA	%
01-09 AGRICULTURE	4	230				4	470	408	8	2	700	1	638	1
10-14 MINING						3	1153	563	3	1	1153	2	563	1
15-17 CONSTRUCTION	12	981	1	575	350	7	618	533	20	4	2174	4	1864	4
20-39 MANUFACTURING	15	1075				24	6540	5580	39	8	7615	13	6655	13
40-49 TRANSPORTATION	15	998				5	1353	1075	20	4	2351	4	2073	4
50-51 WHOLESALE TRADE	17	1336				15	2480	2023	32	7	3816	6	3359	7
52-59 RETAIL TRADE	99	5992				87	15268	12276	186	40	21260	36	18268	36
60-67 FINANCE,INS.,REAL EST.	2	86							2	0	86	0	86	0
70-89 SERVICES	83	5696				72	14393	11734	155	33	20089	34	17430	34
99 NONCLASSIFIABLE	3	156							3	1	156	0	156	0
NONE OF THE ABOVE	1	75							1	0	75	0	75	0
TOTALS: CLASS C, URRENT FY	251	16625	1	575	350	217	42275	34192	469	100	59475	100	51167	100

REPORT PREPARED: 02/02/90

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OUTSTANDING LOANS
BY SIC CODE

ALL LOANS

SMALL BUSINESS ADMINISTRATION
AGENCY WIDE
FINANCIAL ASSISTANCE PROGRAM
LOAN PROFILES
AS OF SEPTEMBER 30, 1989

CLASS D

ALL PRIOR FISCAL YEARS AND LATEST YEAR

ALL FYS

DOLLARS IN THOUSANDS

	DIRECT		I/P			GUARANTY			TOTAL					
	NUMBER	$ GROSS	NUMBER	$ GROSS	$ SBA	NUMBER	$ GROSS	$ SBA	NUMBER	%	$ GROSS	%	$ SBA	%
01-09 AGRICULTURE	352	26764	15	2428	1919	2286	402211	341162	2653	3	431403	2	369845	2
10-14 MINING	24	2678	1	56	50	399	106412	86039	424	0	109146	1	88767	1
15-17 CONSTRUCTION	520	37135	10	1100	917	3866	735532	621023	4396	4	773767	4	659075	4
20-39 MANUFACTURING	1567	159872	96	15394	11275	13691	3336441	2820836	15354	15	3511707	20	2991983	19
40-49 TRANSPORTATION	485	35722	10	1200	865	2318	537482	451438	2813	3	574404	3	488025	3
50-51 WHOLESALE TRADE	816	77284	33	6770	4206	8434	1910448	1619087	9283	9	1994502	11	1700577	11
52-59 RETAIL TRADE	4994	328388	163	18553	13356	30052	5115579	4376425	35209	35	5462520	30	4718169	31
60-67 FINANCE,INS.,REAL EST.	156	16657	9	858	563	863	157736	135068	1028	1	175251	1	152288	1
70-89 SERVICES	4227	346294	220	35819	25359	24060	4387332	3718314	28507	28	4769445	27	4089967	27
99 NONCLASSIFIABLE	45	2706				347	67217	55196	392	0	69923	0	57902	0
NONE OF THE ABOVE	59	4011				250	57572	50742	309	0	61583	0	54753	0
TOTALS: CLASS D, ALL FYS	13245	1037511	557	82178	58510	86566	16813962	14275330	100368	98	17933651	99	15371351	99

FISCAL YEAR 1989 APPROVALS

CURRENT FY

DOLLARS IN THOUSANDS

	DIRECT		I/P			GUARANTY			TOTAL					
	NUMBER	$ GROSS	NUMBER	$ GROSS	$ SBA	NUMBER	$ GROSS	$ SBA	NUMBER	%	$ GROSS	%	$ SBA	%
01-09 AGRICULTURE	17	1327				468	87429	72938	485	3	88756	2	74265	2
10-14 MINING	1	90				40	11713	9291	41	0	11803	0	9381	0
15-17 CONSTRUCTION	30	2436	1	575	350	869	175170	143969	900	5	178181	5	146755	5
20-39 MANUFACTURING	54	4131	1	29	22	2942	843788	688475	2997	18	847948	23	692628	23
40-49 TRANSPORTATION	30	2184				411	99490	82477	441	3	101674	3	84661	3
50-51 WHOLESALE TRADE	35	3171				1532	394548	326374	1567	9	397719	11	329545	11
52-59 RETAIL TRADE	199	13881				5173	964058	807542	5372	32	977939	27	821423	27
60-67 FINANCE,INS.,REAL EST.	5	241				147	31517	25897	152	1	31758	1	26138	1
70-89 SERVICES	218	16689	3	775	515	4552	993489	819081	4773	28	1010953	28	836285	28
99 NONCLASSIFIABLE	7	531				91	19864	15925	98	1	20395	1	16456	1
NONE OF THE ABOVE	1	75				4	1558	1295	5	0	1633	0	1370	0
TOTALS: CLASS D, CURRENT FY	597	44756	5	1379	887	16229	3622624	2993264	16831	100	3668759	101	3038907	101

REPORT PREPARED: 02/02/90

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ALL PRIOR FISCAL YEARS AND LATEST YEAR — ALL FYS

DOLLARS IN THOUSANDS

	DIRECT		I/P			GUARANTY			TOTAL					
	NUMBER	$ GROSS	NUMBER	$ GROSS	$ SBA	NUMBER	$ GROSS	$ SBA	NUMBER	%	$ GROSS	%	$ SBA	%
REGION 01-BOSTON	627	44225	21	2917	2180	4557	812465	665674	5205	6	859607	5	712079	5
REGION 02-NEW YORK	2440	132201	32	5601	2810	7108	1216517	1007188	9580	11	1354319	9	1142199	9
REGION 03-PHILADELPHIA	795	62688	32	5197	3532	3253	608073	507811	4080	5	675958	4	574031	4
REGION 04-ATLANTA	1695	114081	65	8858	5787	8792	1982551	1633977	10552	12	2105490	13	1753845	13
REGION 05-CHICAGO	1546	133287	97	14542	10362	11314	2342444	1944520	12957	14	2490273	16	2088169	16
REGION 06-DALLAS	1642	115839	4	915	769	9094	1817802	1506554	10740	12	1934556	12	1623162	12
REGION 07-KANSAS CITY	575	41020	56	6631	4887	10427	1533784	1277445	11058	12	1581435	10	1323352	10
REGION 08-DENVER	500	35217	42	6237	4586	7712	1325087	1106084	8254	9	1366541	9	1145887	9
REGION 09-SAN FRANCISCO	1282	102051	5	795	615	11303	2400993	2031433	12590	14	2503839	16	2134099	16
REGION 10-SEATTLE	593	42672				4853	938666	800289	5446	6	981338	6	842961	6
OTHER -ERROR										0		0		0
TOTALS: CLASS A, ALL FYS	11695	823281	354	51693	35528	78413	14978382	12480975	90462	101	15853356	100	13339784	100

FISCAL YEAR 1989 APPROVALS — CURRENT FY

DOLLARS IN THOUSANDS

	DIRECT		I/P			GUARANTY			TOTAL					
	NUMBER	$ GROSS	NUMBER	$ GROSS	$ SBA	NUMBER	$ GROSS	$ SBA	NUMBER	%	$ GROSS	%	$ SBA	%
REGION 01-BOSTON	25	1845				1046	198833	159286	1071	7	200678	6	161131	6
REGION 02-NEW YORK	123	8160				1235	245514	199803	1358	9	253674	8	207963	8
REGION 03-PHILADELPHIA	26	2065	1	350	263	573	134018	106313	600	4	136433	4	108641	4
REGION 04-ATLANTA	154	12427				2184	573320	463554	2338	15	585747	18	475981	18
REGION 05-CHICAGO	42	3530	3	754	484	1825	426482	339761	1870	12	430766	13	343775	13
REGION 06-DALLAS	67	4045				1640	362679	295230	1707	11	366724	11	299275	11
REGION 07-KANSAS CITY	31	2731				1706	247574	205673	1737	11	250305	8	208404	8
REGION 08-DENVER	25	1773	1	275	140	1174	215416	173554	1200	8	217464	7	175467	7
REGION 09-SAN FRANCISCO	71	5365				2718	698541	565743	2789	18	703906	21	571108	21
REGION 10-SEATTLE	33	2814				827	151585	124456	860	6	154399	5	127270	5
OTHER -ERROR										0		0		0
TOTALS: CLASS A, CURRENT FY	597	44755	5	1379	887	14928	3253962	2633373	15530	101	3300096	101	2679015	101

REPORT PREPARED: 02/02/90

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SMALL BUSINESS ADMINISTRATION
AGENCY WIDE
FINANCIAL ASSISTANCE PROGRAM
LOAN PROFILES
AS OF SEPTEMBER 30, 1989

ALL PRIOR FISCAL YEARS AND LATEST YEAR

ALL FYS

DOLLARS IN THOUSANDS

	DIRECT		I/P			GUARANTY			TOTAL					
	NUMBER	$ GROSS	NUMBER	$ GROSS	$ SBA	NUMBER	$ GROSS	$ SBA	NUMBER	%	$ GROSS	%	$ SBA	%
REGION 01-BOSTON	199	21594				628	172980	172680	827	8	194574	9	194274	10
REGION 02-NEW YORK	175	22056	9	2203	1406	417	103102	101044	601	6	127361	6	124506	6
REGION 03-PHILADELPHIA	81	13009	28	5142	3690	330	75285	75178	439	4	93436	4	91877	5
REGION 04-ATLANTA	273	42651	13	3446	2644	940	179444	177956	1226	12	225541	11	223251	11
REGION 05-CHICAGO	200	24670	69	6141	4647	1788	372476	367910	2057	21	403287	19	397227	20
REGION 06-DALLAS	60	8299	2	442	326	472	92065	91734	534	5	100806	5	100359	5
REGION 07-KANSAS CITY	175	19732	33	4801	3965	932	149147	147070	1140	12	173680	8	170767	8
REGION 08-DENVER	130	17700	46	7840	5945	440	86661	84593	616	6	112201	5	108238	5
REGION 09-SAN FRANCISCO	159	28758	2	308	249	1757	499671	471758	1918	19	528737	25	500765	25
REGION 10-SEATTLE	98	15762	1	160	112	449	104749	104433	548	6	120671	6	120307	6
OTHER -ERROR										0		0		0
TOTALS: CLASS B, ALL FYS	1550	214231	203	30483	22984	8153	1835580	1794356	9906	99	2080294	98	2031571	101

FISCAL YEAR 1989 APPROVALS

CURRENT FY

DOLLARS IN THOUSANDS

	DIRECT		I/P			GUARANTY			TOTAL					
	NUMBER	$ GROSS	NUMBER	$ GROSS	$ SBA	NUMBER	$ GROSS	$ SBA	NUMBER	%	$ GROSS	%	$ SBA	%
REGION 01-BOSTON						87	29139	29139	87	7	29139	8	29139	8
REGION 02-NEW YORK						76	19957	19957	76	6	19957	5	19957	6
REGION 03-PHILADELPHIA						47	10377	10377	47	4	10377	3	10377	3
REGION 04-ATLANTA						173	42899	42717	173	13	42899	12	42717	12
REGION 05-CHICAGO						313	83744	82738	313	24	83744	23	82738	23
REGION 06-DALLAS						41	10285	10285	41	3	10285	3	10285	3
REGION 07-KANSAS CITY						93	24032	24006	93	7	24032	7	24006	7
REGION 08-DENVER						72	18240	18240	72	6	18240	5	18240	5
REGION 09-SAN FRANCISCO						311	107430	99920	311	24	107430	29	99920	28
REGION 10-SEATTLE						88	22559	22513	88	7	22559	6	22513	6
OTHER -ERROR										0		0		0
TOTALS: CLASS B, CURRENT FY						1301	368662	359892	1301	101	368662	101	359892	101

REPORT PREPARED: 02/02/90

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ALL PRIOR FISCAL YEARS AND LATEST YEAR

ALL FYS

DOLLARS IN THOUSANDS

	DIRECT		I/P			GUARANTY			TOTAL					
	NUMBER	$ GROSS	NUMBER	$ GROSS	$ SBA	NUMBER	$ GROSS	$ SBA	NUMBER	%	$ GROSS	%	$ SBA	%
REGION 01-BOSTON	93	3501	2	97	75	24	891	794	119	2	4489	1	4370	1
REGION 02-NEW YORK	1162	47560	3	45	24	957	126003	102064	2122	42	173608	48	149648	46
REGION 03-PHILADELPHIA	179	9155	1	60	45	82	8826	7830	262	5	18041	5	17030	5
REGION 04-ATLANTA	411	21078	2	145	116	46	4029	2904	459	9	25252	7	24098	7
REGION 05-CHICAGO	338	20358	3	242	190	206	26795	23061	547	11	47395	13	43609	13
REGION 06-DALLAS	545	28858				131	14436	12152	676	13	43294	12	41010	13
REGION 07-KANSAS CITY	83	3460	1	15	14	24	1225	990	108	2	4700	1	4464	1
REGION 08-DENVER	75	3645	3	157	141	61	7379	5899	139	3	11181	3	9685	3
REGION 09-SAN FRANCISCO	329	17628				113	8185	7222	442	9	25813	7	24850	8
REGION 10-SEATTLE	110	4626				33	2471	2145	143	3	7097	2	6771	2
OTHER -ERROR										0		0		0
TOTALS: CLASS C, ALL FYS	3325	159869	15	761	605	1677	200240	165061	5017	99	360870	99	325535	99

FISCAL YEAR 1989 APPROVALS

CURRENT FY

DOLLARS IN THOUSANDS

	DIRECT		I/P			GUARANTY			TOTAL					
	NUMBER	$ GROSS	NUMBER	$ GROSS	$ SBA	NUMBER	$ GROSS	$ SBA	NUMBER	%	$ GROSS	%	$ SBA	%
REGION 01-BOSTON	1	100							1	0	100	0	100	0
REGION 02-NEW YORK	102	6589				100	17916	14679	202	43	24505	41	21268	42
REGION 03-PHILADELPHIA	2	107							2	0	107	0	107	0
REGION 04-ATLANTA	63	4644				8	2003	1174	71	15	6647	11	5818	11
REGION 05-CHICAGO	12	792	1	575	350	32	8224	6812	45	10	9591	16	7954	16
REGION 06-DALLAS	28	1652				20	3320	2817	48	10	4972	8	4469	9
REGION 07-KANSAS CITY	10	516							10	2	516	1	516	1
REGION 08-DENVER	2	300				45	8811	6994	47	10	9111	15	7294	14
REGION 09-SAN FRANCISCO	17	1015				12	2001	1717	29	6	3016	5	2732	5
REGION 10-SEATTLE	14	911							14	3	911	2	911	2
OTHER -ERROR										0		0		0
TOTALS: CLASS C, CURRENT FY	251	16626	1	575	350	217	42275	34193	469	99	59476	99	51169	100

REPORT PREPARED 02/02/90

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ALL PRIOR FISCAL YEARS AND LATEST YEAR

ALL FYS

DOLLARS IN THOUSANDS

	DIRECT		I/P			GUARANTY			TOTAL					
	NUMBER	$ GROSS	NUMBER	$ GROSS	$ SBA	NUMBER	$ GROSS	$ SBA	NUMBER	%	$ GROSS	%	$ SBA	%
REGION 01-BOSTON	826	65819	21	2917	2180	5185	985445	836354	6032	6	1054181	6	906353	6
REGION 02-NEW YORK	2615	154257	41	7804	4216	7525	1319619	1108232	10181	10	1481680	8	1266705	8
REGION 03-PHILADELPHIA	876	75697	60	10339	7222	3583	683358	582989	4519	5	769394	4	665908	4
REGION 04-ATLANTA	1968	156732	78	12304	8431	9732	2161995	1811933	11778	12	2331031	13	1977096	13
REGION 05-CHICAGO	1746	157958	166	20683	15009	13102	2714920	2312430	15014	15	2893561	16	2485397	16
REGION 06-DALLAS	1702	124138	6	1357	1095	9566	1909868	1598288	11274	11	2035363	11	1723521	11
REGION 07-KANSAS CITY	750	60752	89	11431	8851	11359	1682931	1424515	12198	12	1755114	10	1494118	10
REGION 08-DENVER	630	52917	88	14078	10531	8152	1411749	1190677	8870	9	1478744	8	1254125	8
REGION 09-SAN FRANCISCO	1441	130809	7	1103	864	13060	2900664	2503191	14508	14	3032576	17	2634864	17
REGION 10-SEATTLE	691	58434	1	160	112	5302	1043415	904722	5994	6	1102009	6	963268	6
OTHER -ERROR										0		0		0
TOTALS: CLASS D, ALL FYS	13245	1037513	557	82176	58511	86566	16813964	14275331	100368	100	17933653	99	15371355	99

FISCAL YEAR 1989 APPROVALS

CURRENT FY

DOLLARS IN THOUSANDS

	DIRECT		I/P			GUARANTY			TOTAL					
	NUMBER	$ GROSS	NUMBER	$ GROSS	$ SBA	NUMBER	$ GROSS	$ SBA	NUMBER	%	$ GROSS	%	$ SBA	%
REGION 01-BOSTON	25	1845				1133	227972	188425	1158	7	229817	6	190270	6
REGION 02-NEW YORK	123	8160				1311	265471	219760	1434	9	273631	7	227920	8
REGION 03-PHILADELPHIA	26	2065	1	350	263	620	144395	116691	647	4	146810	4	119019	4
REGION 04-ATLANTA	154	12427				2357	616219	506271	2511	15	628646	17	518698	17
REGION 05-CHICAGO	42	3530	3	754	484	2138	510226	422499	2183	13	514510	14	426513	14
REGION 06-DALLAS	67	4045				1681	372964	305515	1748	10	377009	10	309560	10
REGION 07-KANSAS CITY	31	2731				1799	271606	229679	1830	11	274337	7	232410	8
REGION 08-DENVER	25	1773	1	275	140	1246	233656	191794	1272	8	235704	6	193707	6
REGION 09-SAN FRANCISCO	71	5365				3029	805971	665664	3100	18	811336	22	671029	22
REGION 10-SEATTLE	33	2814				915	174144	146969	948	6	176958	5	149783	5
OTHER -ERROR										0		0		0
TOTALS: CLASS D, CURRENT FY	597	44755	5	1379	887	16229	3622624	2993267	16831	101	3668758	98	3038909	100

REPORT PREPARED 02/02/90

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ALL PRIOR FISCAL YEARS AND LATEST YEAR — ALL FYS

DOLLARS IN THOUSANDS

	DIRECT		I/P			GUARANTY			TOTAL				
	NUMBER	$ GROSS	NUMBER	$ GROSS	$ SBA	NUMBER	$ GROSS	$ SBA	NUMBER	%	$ GROSS	%	$ SBA	%
0.00										0		0		0
0.01-50.00			11	4374	1388	438	208417	82608	449	1	212791	1	83996	1
50.01-74.99			70	11839	7250	3524	1177225	764184	3594	5	1189064	8	771434	6
75.00			252	32927	24733	5450	1269024	953735	5702	7	1301951	9	978468	8
75.01-79.99						704	252036	195569	704	1	252036	2	195569	2
80.00						5246	1212734	971309	5246	7	1212734	8	971309	8
80.01-84.99			1	150	127	4554	1279905	1059837	4555	6	1280055	9	1059964	8
85.00			2	185	157	10999	2949080	2505254	11001	14	2949265	20	2505411	20
85.01-89.99						3123	589739	515197	3123	4	589739	4	515197	4
90.00			16	1770	1593	44307	6030321	5424330	44323	56	6032091	40	5425923	43
90.01-100.0			2	448	280	67	9505	8602	69	0	9953	0	8882	0
OTHER-ERROR						1	395	350	1	0	395	0	350	0
TOTALS: CLASS A, ALL FYS			354	51693	35528	78413	14978381	12480975	78767	101	15030074	101	12516503	100

FISCAL YEAR 1989 APPROVALS — CURRENT FY

DOLLARS IN THOUSANDS

	DIRECT		I/P			GUARANTY			TOTAL				
	NUMBER	$ GROSS	NUMBER	$ GROSS	$ SBA	NUMBER	$ GROSS	$ SBA	NUMBER	%	$ GROSS	%	$ SBA	%
0.00										0		0		0
0.01-50.00						122	62917	24163	122	1	62917	2	24163	1
50.01-74.99			2	850	490	597	218867	139569	599	4	219717	7	140059	5
75.00			3	529	397	2152	582647	437095	2155	14	583176	18	437492	17
75.01-79.99						133	53282	41300	133	1	53282	2	41300	2
80.00						705	202430	162232	705	5	202430	6	162232	6
80.01-84.99						968	321690	266012	968	6	321690	10	266012	10
85.00						4436	1330379	1130302	4436	30	1330379	41	1130302	43
85.01-89.99						283	26319	23003	283	2	26319	1	23003	1
90.00						5532	455432	409697	5532	37	455432	14	409697	16
90.01-100.0										0		0		0
OTHER-ERROR										0		0		0
TOTALS: CLASS A, CURRENT FY			5	1379	887	14928	3253963	2633373	14933	100	3255342	101	2634260	101

REPORT PREPARED: 02/02/90

PERCENTAGES ARE ROUNDED; MAY NOT TOTAL EXACTLY 100. DOLLARS ARE ROUNDED AFTER CATEGORY SUMMATION. TOTALS MAY VARY SLIGHTLY AMONG REPORTS. OFFICIAL SBA FIGURES ARE REPORTED BY THE OFFICE OF PLANNING & BUDGET. ANY DISCREPANCY BETWEEN THEIR REPORT AND THIS REPORT WILL BE RESOLVED IN THEIR FAVOR. DIRECT LOANS ARE NOT COUNTED IN THIS REPORT.

best copy available

ALL PRIOR FISCAL YEARS AND LATEST YEAR

ALL FYS

DOLLARS IN THOUSANDS

	DIRECT		I/P			GUARANTY			TOTAL					
	NUMBER	$ GROSS	NUMBER	$ GROSS	$ SBA	NUMBER	$ GROSS	$ SBA	NUMBER	%	$ GROSS	%	$ SBA	%
0.00										0		0		0
0.01-50.00			3	638	251	3	1028	473	6	0	1666	0	724	0
50.01-74.99			31	7191	4398	29	18331	11943	60	1	25522	1	16341	1
75.00			85	10069	7552	9	4236	3246	94	1	14305	1	10798	1
75.01-79.99						11	6782	5251	11	0	6782	0	5251	0
80.00			2	143	114	8	2532	2026	10	0	2675	0	2140	0
80.01-84.99						24	14459	11945	24	0	14459	1	11945	1
85.00						268	98903	83878	268	3	98903	5	83878	5
85.01-89.99			7	1300	1141	6	2670	2315	13	0	3970	0	3456	0
90.00			63	7388	6649	609	132570	119313	672	8	139958	8	125962	7
90.01-100.0			12	3755	2878	7186	1554069	1553967	7198	86	1557824	83	1556845	86
OTHER-ERROR										0		0		0
TOTALS: CLASS B, ALL FYS			203	30484	22983	8153	1835580	1794357	8356	99	1866064	99	1817340	101

FISCAL YEAR 1989 APPROVALS

CURRENT FY

DOLLARS IN THOUSANDS

	DIRECT		I/P			GUARANTY			TOTAL					
	NUMBER	$ GROSS	NUMBER	$ GROSS	$ SBA	NUMBER	$ GROSS	$ SBA	NUMBER	%	$ GROSS	%	$ SBA	%
0.00										0		0		0
0.01-50.00										0		0		0
50.01-74.99						4	3702	2428	4	0	3702	1	2428	1
75.00						4	2509	1882	4	0	2509	1	1882	1
75.01-79.99										0		0		0
80.00										0		0		0
80.01-84.99						6	4434	3685	6	0	4434	1	3685	1
85.00						88	37261	31507	88	7	37261	10	31507	9
85.01-89.99										0		0		0
90.00						18	3708	3341	18	1	3708	1	3341	1
90.01-100.0						1181	317048	317048	1181	91	317048	86	317048	88
OTHER-ERROR										0		0		0
TOTALS: CLASS B, CURRENT FY						1301	368662	359891	1301	99	368662	100	359891	101

REPORT PREPARED 02/02/90

PERCENTAGES ARE ROUNDED; MAY NOT TOTAL EXACTLY 100. DOLLARS ARE ROUNDED AFTER CATEGORY SUMMATION. TOTALS MAY VARY SLIGHTLY AMONG REPORTS. OFFICIAL SBA FIGURES ARE REPORTED BY THE OFFICE OF PLANNING & BUDGET. ANY DISCREPANCY BETWEEN THEIR REPORT AND THIS REPORT WILL BE RESOLVED IN THEIR FAVOR. DIRECT LOANS ARE NOT COUNTED IN THIS REPORT.

OUTSTANDING LOANS
BY % SBA GUARANTY OR % I. P. PURCHASED

EOL LOANS

SMALL BUSINESS ADMINISTRATION
AGENCY WIDE
FINANCIAL ASSISTANCE PROGRAM
LOAN PROFILES
AS OF SEPTEMBER 30, 1989

CLASS C

ALL PRIOR FISCAL YEARS AND LATEST YEAR

ALL FYS

DOLLARS IN THOUSANDS

	DIRECT		I/P			GUARANTY			TOTAL					
	NUMBER	$ GROSS	NUMBER	$ GROSS	$ SBA	NUMBER	$ GROSS	$ SBA	NUMBER	%	$ GROSS	%	$ SBA	%
0.00										0		0		0
0.01-50.00						13	11950	4358	13	1	11950	6	4358	3
50.01-74.99			2	40	20	63	13636	9115	65	4	13676	7	9135	6
75.00			7	483	370	24	3527	2645	31	2	4010	2	3015	2
75.01-79.99						14	2497	1930	14	1	2497	1	1930	1
80.00						46	8120	6492	46	3	8120	4	6492	4
80.01-84.99						112	20649	17103	112	7	20649	10	17103	10
85.00						142	36789	30874	142	8	36789	18	30874	19
85.01-89.99						109	12436	10879	109	6	12436	6	10879	7
90.00			6	238	214	1123	89301	80335	1129	67	89539	45	80549	49
90.01-100.0						31	1333	1329	31	2	1333	1	1329	1
OTHER-ERROR										0		0		0
TOTALS: CLASS C, ALL FYS			15	761	604	1677	200238	165060	1692	101	200999	100	165664	102

FISCAL YEAR 1989 APPROVALS

CURRENT FY

DOLLARS IN THOUSANDS

	DIRECT		I/P			GUARANTY			TOTAL					
	NUMBER	$ GROSS	NUMBER	$ GROSS	$ SBA	NUMBER	$ GROSS	$ SBA	NUMBER	%	$ GROSS	%	$ SBA	%
0.00										0		0		0
0.01-50.00						2	2348	1045	2	1	2348	5	1045	3
50.01-74.99			1	575	350	9	2408	1635	10	5	2983	7	1985	6
75.00						3	575	431	3	1	575	1	431	1
75.01-79.99						7	1709	1328	7	3	1709	4	1328	4
80.00						7	1667	1333	7	3	1667	4	1333	4
80.01-84.99						14	4186	3467	14	6	4186	10	3467	10
85.00						69	20939	17393	69	32	20939	49	17393	50
85.01-89.99						8	710	618	8	4	710	2	618	2
90.00						98	7734	6942	98	45	7734	18	6942	20
90.01-100.0										0		0		0
OTHER-ERROR										0		0		0
TOTALS: CLASS C, CURRENT FY			1	575	350	217	42276	34192	218	100	42851	100	34542	100

REPORT PREPARED: 02/02/90

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ALL PRIOR FISCAL YEARS AND LATEST YEAR

ALL FYS

DOLLARS IN THOUSANDS

	DIRECT		I/P			GUARANTY			TOTAL					
	NUMBER	$ GROSS	NUMBER	$ GROSS	$ SBA	NUMBER	$ GROSS	$ SBA	NUMBER	%	$ GROSS	%	$ SBA	%
0.00										0		0		0
0.01-50.00			14	5012	1639	441	209445	83081	455	1	214457	1	84720	1
50.01-74.99			101	19030	11648	3553	1195556	776127	3654	4	1214586	7	787775	5
75.00			337	42997	32285	5459	1273260	956981	5796	7	1316257	8	989266	7
75.01-79.99						715	258818	200819	715	1	258818	2	200819	1
80.00			2	143	114	5254	1215266	973335	5256	6	1215409	7	973449	7
80.01-84.99			1	150	127	4578	1294364	1071782	4579	5	1294514	8	1071909	7
85.00			2	185	157	11267	3047982	2589132	11269	13	3048167	18	2589289	18
85.01-89.99			7	1300	1141	3129	592410	517512	3136	4	593710	4	518653	4
90.00			79	9158	8242	44916	6162892	5543643	44995	52	6172050	37	5551885	39
90.01-100.0			14	4203	3159	7253	1563575	1562569	7267	8	1567778	9	1565728	11
OTHER-ERROR						1	395	350	1	0	395	0	350	0
TOTALS: CLASS D, ALL FYS			557	82178	58512	86566	16813963	14275331	87123	101	16896141	101	14333843	100

FISCAL YEAR 1989 APPROVALS

CURRENT FY

DOLLARS IN THOUSANDS

	DIRECT		I/P			GUARANTY			TOTAL					
	NUMBER	$ GROSS	NUMBER	$ GROSS	$ SBA	NUMBER	$ GROSS	$ SBA	NUMBER	%	$ GROSS	%	$ SBA	%
0.00										0		0		0
0.01-50.00						122	62917	24163	122	1	62917	2	24163	1
50.01-74.99			2	850	490	601	222569	141997	603	4	223419	6	142487	5
75.00			3	529	397	2156	585156	438977	2159	13	585685	16	439374	15
75.01-79.99						133	53282	41300	133	1	53282	1	41300	1
80.00						705	202430	162232	705	4	202430	6	162232	5
80.01-84.99						974	326123	269697	974	6	326123	9	269697	9
85.00						4524	1367640	1161809	4524	28	1367640	38	1161809	39
85.01-89.99						283	26319	23003	283	2	26319	1	23003	1
90.00						5550	459140	413038	5550	34	459140	13	413038	14
90.01-100.0						1181	317048	317048	1181	7	317048	9	317048	11
OTHER-ERROR										0		0		0
TOTALS: CLASS D, CURRENT FY			5	1379	887	16229	3622624	2993264	16234	100	3624003	101	2994151	101

REPORT PREPARED: 02/02/90

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OUTSTANDING LOANS
BY ORIGINAL NUMBER OF YEARS TO MATURITY

7(A) LOANS: BUSINESS LOANS, EOL, ENERGY, VETS, HAL

SMALL BUSINESS ADMINISTRATION
AGENCY WIDE
FINANCIAL ASSISTANCE PROGRAM
LOAN PROFILES
AS OF SEPTEMBER 30, 1989

CLASS A

ALL PRIOR FISCAL YEARS AND LATEST YEAR

ALL FYS

DOLLARS IN THOUSANDS

	DIRECT NUMBER	DIRECT $ GROSS	I/P NUMBER	I/P $ GROSS	I/P $ SBA	GUARANTY NUMBER	GUARANTY $ GROSS	GUARANTY $ SBA	TOTAL NUMBER	TOTAL %	TOTAL $ GROSS	TOTAL %	TOTAL $ SBA	TOTAL %
1-3	44	2125				1623	260566	219577	1667	2	262691	2	221702	2
4-5	605	23368				7266	865074	721000	7871	9	888442	6	744368	6
6-7	2421	126730	16	1826	1220	19495	2866154	2399967	21932	24	2994710	19	2527917	19
8-10	4233	283095	51	5001	3633	20787	3822738	3186048	25071	28	4110834	26	3472776	26
11-15	2988	254327	187	27968	19100	15002	3189575	2652053	18177	20	3471870	22	2925480	22
16-20	1161	109887	75	12789	8884	9518	2502950	2080198	10754	12	2625626	17	2198969	16
21-25	223	22190	23	3858	2497	4597	1434697	1191582	4843	5	1460745	9	1216269	9
OVER 25	20	1559	2	252	193	118	35960	29978	140	0	37771	0	31730	0
ERROR						7	667	571	7	0	667	0	571	0
TOTALS: CLASS A, ALL FYS	11695	823281	354	51694	35527	78413	14978381	12480974	90462	100	15853356	101	13339782	100

FISCAL YEAR 1989 APPROVALS

CURRENT FY

DOLLARS IN THOUSANDS

	DIRECT NUMBER	DIRECT $ GROSS	I/P NUMBER	I/P $ GROSS	I/P $ SBA	GUARANTY NUMBER	GUARANTY $ GROSS	GUARANTY $ SBA	TOTAL NUMBER	TOTAL %	TOTAL $ GROSS	TOTAL %	TOTAL $ SBA	TOTAL %
1-3	11	380				629	106677	89105	640	4	107057	3	89485	3
4-5	72	2692				1747	206070	167616	1819	12	208762	6	170308	6
6-7	187	10747	4	1029	624	3903	589599	485984	4094	26	601375	18	497355	19
8-10	191	14845				3514	711547	575990	3705	24	726392	22	590835	22
11-15	90	9958	1	350	263	1951	508920	406789	2042	13	519228	16	417010	16
16-20	34	3989				1441	465564	372683	1475	9	469553	14	376672	14
21-25	12	2145				1710	652479	524682	1722	11	654624	20	526827	20
OVER 25						33	13105	10524	33	0	13105	0	10524	0
ERROR										0		0		0
TOTALS: CLASS A, CURRENT FY	597	44756	5	1379	887	14928	3253961	2633373	15530	99	3300096	99	2679016	100

REPORT PREPARED: 02/02/90

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OUTSTANDING LOANS
BY ORIGINAL NUMBER OF YEARS TO MATURITY

501, 502, 503, AND 504 LOANS

SMALL BUSINESS ADMINISTRATION
AGENCY WIDE
FINANCIAL ASSISTANCE PROGRAM
LOAN PROFILES
AS OF SEPTEMBER 30, 1989

ALL PRIOR FISCAL YEARS AND LATEST YEAR — ALL FYS

DOLLARS IN THOUSANDS

	DIRECT		I/P			GUARANTY			TOTAL					
	NUMBER	$ GROSS	NUMBER	$ GROSS	$ SBA	NUMBER	$ GROSS	$ SBA	NUMBER	%	$ GROSS	%	$ SBA	%
1-3	1	500				11	2128	2110	12	0	2628	0	2610	0
4-5	1	500				6	876	876	7	0	1376	0	1376	0
6-7	3	1030				16	3567	3259	19	0	4597	0	4289	0
8-10	16	1226				273	64148	62022	289	3	65374	3	63248	3
11-15	191	22967	13	2025	1482	1078	207776	203368	1282	13	232768	11	227817	11
16-20	670	81239	54	8876	6441	4712	1039163	1032255	5436	55	1129278	54	1119935	55
21-25	597	97525	122	16081	12426	2037	512335	485598	2756	28	625941	30	595549	29
OVER 25	71	9243	14	3501	2635	20	5589	4868	105	1	18333	1	16746	1
ERROR										0		0		0
TOTALS: CLASS B, ALL FYS	1550	214230	203	30483	22984	8153	1835582	1794356	9906	100	2080295	99	2031570	99

FISCAL YEAR 1989 APPROVALS — CURRENT FY

DOLLARS IN THOUSANDS

	DIRECT		I/P			GUARANTY			TOTAL					
	NUMBER	$ GROSS	NUMBER	$ GROSS	$ SBA	NUMBER	$ GROSS	$ SBA	NUMBER	%	$ GROSS	%	$ SBA	%
1-3						2	595	595	2	0	595	0	595	0
4-5						2	584	584	2	0	584	0	584	0
6-7						5	1014	921	5	0	1014	0	921	0
8-10						120	28668	28013	120	9	28668	8	28013	8
11-15						8	3545	3060	8	1	3545	1	3060	1
16-20						1065	291939	290864	1065	82	291939	79	290864	81
21-25						96	41055	34717	96	7	41055	11	34717	10
OVER 25						3	1262	1138	3	0	1262	0	1138	0
ERROR										0		0		0
TOTALS: CLASS B, CURRENT FY						1301	368662	359892	1301	99	368662	99	359892	100

REPORT PREPARED: 02/02/90

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OUTSTANDING LOANS
BY ORIGINAL NUMBER OF YEARS TO MATURITY

EOL LOANS

SMALL BUSINESS ADMINISTRATION
AGENCY WIDE
FINANCIAL ASSISTANCE PROGRAM
LOAN PROFILES
AS OF SEPTEMBER 30, 1989

CLASS C

ALL PRIOR FISCAL YEARS AND LATEST YEAR

ALL FYS

DOLLARS IN THOUSANDS

	DIRECT		I/P			GUARANTY			TOTAL					
	NUMBER	$ GROSS	NUMBER	$ GROSS	$ SBA	NUMBER	$ GROSS	$ SBA	NUMBER	%	$ GROSS	%	$ SBA	%
1-3	16	662				35	2599	2323	51	1	3261	1	2985	1
4-5	220	6462				153	11535	9664	373	7	17997	5	16126	5
6-7	703	28990	1	56	50	420	38660	33657	1124	22	67706	19	62697	19
8-10	1176	60176	4	139	107	606	74843	63196	1786	36	135158	37	123479	38
11-15	916	50369	9	551	433	346	58087	44502	1271	25	109007	30	95304	29
16-20	217	9853	1	15	14	87	10824	8584	305	6	20692	6	18451	6
21-25	68	2809				27	3316	2808	95	2	6125	2	5617	2
OVER 25	9	549				3	374	326	12	0	923	0	875	0
ERROR										0		0		0
TOTALS: CLASS C, ALL FYS	3325	159870	15	761	604	1677	200238	165060	5017	99	360869	100	325534	100

FISCAL YEAR 1989 APPROVALS

CURRENT FY

DOLLARS IN THOUSANDS

	DIRECT		I/P			GUARANTY			TOTAL					
	NUMBER	$ GROSS	NUMBER	$ GROSS	$ SBA	NUMBER	$ GROSS	$ SBA	NUMBER	%	$ GROSS	%	$ SBA	%
1-3	7	263				8	1223	1053	15	3	1486	2	1316	3
4-5	27	933				17	2185	1456	44	9	3118	5	2389	5
6-7	78	3665	1	575	350	55	8131	6780	134	29	12371	21	10795	21
8-10	78	5401				51	9855	8348	129	28	15256	26	13749	27
11-15	51	5208				70	15742	12787	121	26	20950	35	17995	35
16-20	10	1156				12	4285	3040	22	5	5441	9	4196	8
21-25						3	540	460	3	1	540	1	460	1
OVER 25						1	315	268	1	0	315	1	268	1
ERROR										0		0		0
TOTALS: CLASS C, CURRENT FY	251	16626	1	575	350	217	42276	34192	469	101	59477	100	51168	101

REPORT PREPARED: 02/02/90

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ALL PRIOR FISCAL YEARS AND LATEST YEAR — ALL FYS

DOLLARS IN THOUSANDS

	DIRECT		I/P			GUARANTY			TOTAL					
	NUMBER	$ GROSS	NUMBER	$ GROSS	$ SBA	NUMBER	$ GROSS	$ SBA	NUMBER	%	$ GROSS	%	$ SBA	%
1-3	45	2625				1634	262694	221687	1679	2	265319	1	224312	1
4-5	606	23868				7272	865950	721876	7878	8	889818	5	745744	5
6-7	2424	127760	16	1826	1220	19511	2869720	2403226	21951	22	2999306	17	2532206	16
8-10	4249	284321	51	5001	3633	21060	3886886	3248070	25360	25	4176208	23	3536024	23
11-15	3179	277295	200	29993	20582	16080	3397351	2855421	19459	19	3704639	21	3153298	21
16-20	1831	191126	129	21665	15325	14230	3542113	3112453	16190	16	3754904	21	3318904	22
21-25	820	119716	145	19940	14923	6634	1947032	1677180	7599	8	2086688	12	1811819	12
OVER 25	91	10802	16	3754	2828	138	41549	34846	245	0	56105	0	48476	0
ERROR						7	667	571	7	0	667	0	571	0
TOTALS: CLASS D, ALL FYS	13245	1037513	557	82179	58511	86566	16813962	14275330	100368	100	17933654	100	15371354	100

FISCAL YEAR 1989 APPROVALS — CURRENT FY

DOLLARS IN THOUSANDS

	DIRECT		I/P			GUARANTY			TOTAL					
	NUMBER	$ GROSS	NUMBER	$ GROSS	$ SBA	NUMBER	$ GROSS	$ SBA	NUMBER	%	$ GROSS	%	$ SBA	%
1-3	11	380				631	107272	89700	642	4	107652	3	90080	3
4-5	72	2692				1749	206654	168200	1821	11	209346	6	170892	6
6-7	187	10747	4	1029	624	3908	590613	486905	4099	24	602389	16	498276	16
8-10	191	14845				3634	740215	604003	3825	23	755060	21	618848	20
11-15	90	9958	1	350	263	1959	512465	409849	2050	12	522773	14	420070	14
16-20	34	3989				2506	757503	663547	2540	15	761492	21	667536	22
21-25	12	2145				1806	693534	559399	1818	11	695679	19	561544	18
OVER 25						36	14367	11662	36	0	14367	0	11662	0
ERROR										0		0		0
TOTALS: CLASS D, CURRENT FY	597	44756	5	1379	887	16229	3622623	2993265	16831	100	3668758	100	3038908	99

REPORT PREPARED: 02/02/90

PERCENTAGES ARE ROUNDED; MAY NOT TOTAL EXACTLY 100. DOLLARS ARE ROUNDED AFTER CATEGORY SUMMATION. TOTALS MAY VARY SLIGHTLY AMONG REPORTS. OFFICIAL SBA FIGURES ARE REPORTED BY THE OFFICE OF PLANNING & BUDGET. ANY DISCREPANCY BETWEEN THEIR REPORT AND THIS REPORT WILL BE RESOLVED IN THEIR FAVOR.

OUTSTANDING LOANS
BY CURRENT NUMBER OF YEARS TO MATURITY

7(A) LOANS: BUSINESS LOANS, EOL, ENERGY, VETS, HAL

SMALL BUSINESS ADMINISTRATION
AGENCY WIDE
FINANCIAL ASSISTANCE PROGRAM
LOAN PROFILES
AS OF SEPTEMBER 30, 1989

CLASS A

ALL PRIOR FISCAL YEARS AND LATEST YEAR

ALL FYS

DOLLARS IN THOUSANDS

	DIRECT		I/P			GUARANTY			TOTAL					
	NUMBER	$ GROSS	NUMBER	$ GROSS	$ SBA	NUMBER	$ GROSS	$ SBA	NUMBER	%	$ GROSS	%	$ SBA	%
1-3	4021	227612	100	13219	8923	15524	2245374	1916332	19645	22	2486205	16	2152867	16
4-5	2049	134746	55	6888	5036	14873	2248170	1887912	16977	19	2389804	15	2027694	15
6-7	1672	130676	40	6066	4280	12727	2162662	1804889	14439	16	2299404	15	1939845	15
8-10	1445	128394	54	8081	5660	11990	2418239	2001356	13489	15	2554714	16	2135410	16
11-15	941	95946	48	8360	6036	10181	2443777	2013391	11170	12	2548083	16	2115373	16
16-20	295	31476	10	2604	1694	5882	1702678	1385611	6187	7	1736758	11	1418781	11
21-25	75	10653	3	722	542	3700	1191574	982449	3778	4	1202949	8	993644	7
OVER 25	4	314				39	9183	7633	43	0	9497	0	7947	0
ERROR OR PAST MATURITY	1193	63464	44	5754	3357	3497	556725	481402	4734	5	625943	4	548223	4
TOTALS: CLASS A, ALL FYS	11695	823281	354	51694	35528	78413	14978382	12480975	90462	100	15853357	101	13339784	100

FISCAL YEAR 1989 APPROVALS

CURRENT FY

DOLLARS IN THOUSANDS

	DIRECT		I/P			GUARANTY			TOTAL					
	NUMBER	$ GROSS	NUMBER	$ GROSS	$ SBA	NUMBER	$ GROSS	$ SBA	NUMBER	%	$ GROSS	%	$ SBA	%
1-3	8	280				364	61710	51319	372	2	61990	2	51599	2
4-5	59	2480				1311	158353	129481	1370	9	160833	5	131961	5
6-7	147	8425	2	304	162	2776	417121	344916	2925	19	425850	13	353503	13
8-10	138	10787				2258	462399	373600	2396	15	473186	14	384387	14
11-15	72	7437				1173	304155	240969	1245	8	311592	9	248406	9
16-20	21	2384				875	271073	216713	896	6	273457	8	219097	8
21-25	7	1110				961	347203	279858	968	6	348313	11	280968	10
OVER 25						4	1713	1446	4	0	1713	0	1446	0
ERROR OR PAST MATURITY	145	11853	3	1075	725	5206	1230235	995071	5354	34	1243163	38	1007649	38
TOTALS: CLASS A, CURRENT FY	597	44756	5	1379	887	14928	3253962	2633373	15530	99	3300097	100	2679016	99

REPORT PREPARED 02/02/90

PERCENTAGES ARE ROUNDED, MAY NOT TOTAL EXACTLY 100. DOLLARS ARE ROUNDED AFTER CATEGORY SUMMATION. TOTALS MAY VARY SLIGHTLY AMONG REPORTS. OFFICIAL SBA FIGURES ARE REPORTED BY THE OFFICE OF PLANNING & BUDGET. ANY DISCREPANCY BETWEEN THEIR REPORT AND THIS REPORT WILL BE RESOLVED IN THEIR FAVOR.

OUTSTANDING LOANS
BY CURRENT NUMBER OF YEARS TO MATURITY

501, 502, 503, AND 504 LOANS

SMALL BUSINESS ADMINISTRATION
AGENCY WIDE
FINANCIAL ASSISTANCE PROGRAM
LOAN PROFILES
AS OF SEPTEMBER 30, 1989

CLASS B

ALL PRIOR FISCAL YEARS AND LATEST YEAR

ALL FYS

DOLLARS IN THOUSANDS

	DIRECT		I/P			GUARANTY			TOTAL					
	NUMBER	$ GROSS	NUMBER	$ GROSS	$ SBA	NUMBER	$ GROSS	$ SBA	NUMBER	%	$ GROSS	%	$ SBA	%
1-3	288	41105	75	11884	9230	67	11814	10466	430	4	64803	3	60801	3
4-5	249	28333	34	5074	3933	69	14078	11999	352	4	47485	2	44265	2
6-7	204	26597	13	2173	1716	65	12785	11558	282	3	41555	2	39871	2
8-10	338	39082	44	5610	3838	705	139562	135266	1087	11	184254	9	178186	9
11-15	317	50328	27	3465	2393	1386	267516	263650	1730	17	321309	15	316371	16
16-20	102	20952	4	863	647	4585	1046281	1041211	4691	47	1068096	51	1062810	52
21-25	3	723				1261	342259	319143	1264	13	342982	16	319866	16
OVER 25	1	75							1	0	75	0	75	0
ERROR OR PAST MATURITY	48	7038	6	1414	1228	15	1285	1063	69	1	9737	0	9329	0
TOTALS: CLASS B, ALL FYS	1550	214233	203	30483	22985	8153	1835580	1794356	9906	100	2080296	98	2031574	100

FISCAL YEAR 1989 APPROVALS

CURRENT FY

DOLLARS IN THOUSANDS

	DIRECT		I/P			GUARANTY			TOTAL					
	NUMBER	$ GROSS	NUMBER	$ GROSS	$ SBA	NUMBER	$ GROSS	$ SBA	NUMBER	%	$ GROSS	%	$ SBA	%
1-3										0		0		0
4-5										0		0		0
6-7						2	600	528	2	0	600	0	528	0
8-10						28	7550	6992	28	2	7550	2	6992	2
11-15						4	1952	1651	4	0	1952	1	1651	0
16-20						283	73083	72494	283	22	73083	20	72494	20
21-25						79	34102	28446	79	6	34102	9	28446	8
OVER 25										0		0		0
ERROR OR PAST MATURITY						905	251375	249782	905	70	251375	68	249782	69
TOTALS: CLASS B, CURRENT FY						1301	368662	359893	1301	100	368662	100	359893	99

REPORT PREPARED 02/02/90

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OUTSTANDING LOANS
BY CURRENT NUMBER OF YEARS TO MATURITY

EOL LOANS

SMALL BUSINESS ADMINISTRATION
AGENCY WIDE
FINANCIAL ASSISTANCE PROGRAM
LOAN PROFILES
AS OF SEPTEMBER 30, 1989

CLASS C

ALL PRIOR FISCAL YEARS AND LATEST YEAR

ALL FYS

DOLLARS IN THOUSANDS

	DIRECT		I/P			GUARANTY			TOTAL					
	NUMBER	$ GROSS	NUMBER	$ GROSS	$ SBA	NUMBER	$ GROSS	$ SBA	NUMBER	%	$ GROSS	%	$ SBA	%
1-3	1090	39431	5	151	122	434	29724	26193	1529	30	69306	19	65746	20
4-5	610	28935	3	147	132	331	30376	26120	944	19	59458	16	55187	17
6-7	486	26631				288	39164	32626	774	15	65795	18	59257	18
8-10	371	24510	1	100	75	240	35225	29869	612	12	59835	17	54454	17
11-15	238	18625	2	176	132	190	49696	36440	430	9	68497	19	55197	17
16-20	74	5628	1	32	32	32	7113	5821	107	2	12773	4	11481	4
21-25	14	1457				10	2001	1766	24	0	3458	1	3223	1
OVER 25	1	40				1	315	268	2	0	355	0	308	0
ERROR OR PAST MATURITY	441	14613	3	155	111	151	6624	5959	595	12	21392	6	20683	6
TOTALS: CLASS C, ALL FYS	3325	159870	15	761	604	1677	200238	165062	5017	99	360869	100	325536	100

FISCAL YEAR 1989 APPROVALS

CURRENT FY

DOLLARS IN THOUSANDS

	DIRECT		I/P			GUARANTY			TOTAL					
	NUMBER	$ GROSS	NUMBER	$ GROSS	$ SBA	NUMBER	$ GROSS	$ SBA	NUMBER	%	$ GROSS	%	$ SBA	%
1-3	4	163				8	1223	1053	12	3	1386	2	1216	2
4-5	20	779				14	1970	1279	34	7	2749	5	2058	4
6-7	58	2802				34	4926	4144	92	20	7728	13	6946	14
8-10	58	3984				35	7078	5968	93	20	11062	19	9952	19
11-15	39	4093				39	10365	7815	78	17	14458	24	11908	23
16-20	7	716				8	2171	1846	15	3	2887	5	2562	5
21-25						3	540	460	3	1	540	1	460	1
OVER 25						1	315	268	1	0	315	1	268	1
ERROR OR PAST MATURITY	65	4089	1	575	350	75	13688	11360	141	30	18352	31	15799	31
TOTALS: CLASS C, CURRENT FY	251	16626	1	575	350	217	42276	34193	469	101	59477	101	51169	100

REPORT PREPARED: 02/02/90

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OUTSTANDING LOANS
BY CURRENT NUMBER OF YEARS TO MATURITY

ALL LOANS

SMALL BUSINESS ADMINISTRATION
AGENCY WIDE
FINANCIAL ASSISTANCE PROGRAM
LOAN PROFILES
AS OF SEPTEMBER 30, 1989

ALL PRIOR FISCAL YEARS AND LATEST YEAR

ALL FYS

DOLLARS IN THOUSANDS

	DIRECT		I/P			GUARANTY			TOTAL					
	NUMBER	$ GROSS	NUMBER	$ GROSS	$ SBA	NUMBER	$ GROSS	$ SBA	NUMBER	%	$ GROSS	%	$ SBA	%
1-3	4309	268716	175	25103	18153	15591	2257188	1926798	20075	20	2551007	14	2213667	14
4-5	2298	163079	89	11962	8969	14942	2262248	1899911	17329	17	2437289	14	2071959	13
6-7	1876	157273	53	8239	5996	12792	2175447	1816447	14721	15	2340959	13	1979716	13
8-10	1783	167476	98	13691	9498	12695	2557801	2136622	14576	15	2738968	15	2313596	15
11-15	1258	146274	75	11825	8428	11567	2711293	2277041	12900	13	2869392	16	2431743	16
16-20	397	52428	14	3467	2341	10467	2748959	2426822	10878	11	2804854	16	2481591	16
21-25	78	11376	3	722	542	4961	1533833	1301592	5042	5	1545931	9	1313510	9
OVER 25	5	389				39	9183	7633	44	0	9572	0	8022	0
ERROR OR PAST MATURITY	1241	70502	50	7169	4585	3512	558010	482465	4803	5	635681	4	557552	4
TOTALS: CLASS D, ALL FYS	13245	1037513	557	82178	58512	86566	16813962	14275331	100368	101	17933653	101	15371356	100

FISCAL YEAR 1989 APPROVALS

CURRENT FY

DOLLARS IN THOUSANDS

	DIRECT		I/P			GUARANTY			TOTAL					
	NUMBER	$ GROSS	NUMBER	$ GROSS	$ SBA	NUMBER	$ GROSS	$ SBA	NUMBER	%	$ GROSS	%	$ SBA	%
1-3	8	280				364	61710	51319	372	2	61990	2	51599	2
4-5	59	2480				1311	158353	129481	1370	8	160833	4	131961	4
6-7	147	8425	2	304	162	2778	417721	345444	2927	17	426450	12	354031	12
8-10	138	10787				2286	469949	380593	2424	14	480736	13	391380	13
11-15	72	7437				1177	306107	242620	1249	7	313544	9	250057	8
16-20	21	2384				1158	344156	289207	1179	7	346540	9	291591	10
21-25	7	1110				1040	381305	308303	1047	6	382415	10	309413	10
OVER 25						4	1713	1446	4	0	1713	0	1446	0
ERROR OR PAST MATURITY	145	11853	3	1075	725	6111	1481610	1244853	6259	37	1494538	41	1257431	41
TOTALS: CLASS D, CURRENT FY	597	44756	5	1379	887	16229	3622624	2993266	16831	98	3668759	100	3038909	100

REPORT PREPARED: 02/02/90

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OUTSTANDING LOANS
BY CURRENT NUMBER OF YEARS TO MATURITY

SMALL BUSINESS ADMINISTRATION
AGENCY WIDE
FINANCIAL ASSISTANCE PROGRAM
LOAN PROFILES AS OF SEPTEMBER 30, 1989

	GROUPED OR ACTUAL DATA	STUDY YEAR	ALL FYS	STUDY YEAR	ALL FYS	STUDY YEAR	ALL FYS	STUDY YEAR	ALL FYS
		DIRECT		I/P		GUARANTY		TOTAL	
7(A) LOANS: BUSINESS LOANS, EOL, ENERGY, VETS, HAL									
AVERAGE ORIGINAL LOAN YEARS (IN MO)	ACTUAL	121	134	116	182	144	135	143	135
AVERAGE CURRENT LOAN YEARS (IN MO)	ACTUAL		55		63	14	84	14	80
MEDIAN ORIGINAL LOAN YEARS (IN MONTHS)	GROUPED	104	114	78	174	109	112	109	113
MEDIAN CURRENT LOAN YEARS (IN MONTHS)	GROUPED	111	76	32	86	103	101	104	98
STD. DEV. ORIGINAL LOAN YEARS (IN MO)	GROUPED	53	53	38	49	78	67	78	66
STD. DEV. CURRENT LOAN YEARS (IN MO)	GROUPED	65	51	38	55	86	70	85	69
501, 502, 503, AND 504 LOANS									
AVERAGE ORIGINAL LOAN YEARS (IN MO)	ACTUAL		253		272	227	240	227	242
AVERAGE CURRENT LOAN YEARS (IN MO)	ACTUAL		86		66	1	178	1	162
MEDIAN ORIGINAL LOAN YEARS (IN MONTHS)	GROUPED		237		289	233	234	233	235
MEDIAN CURRENT LOAN YEARS (IN MONTHS)	GROUPED		113		83	32	242	32	230
STD. DEV. ORIGINAL LOAN YEARS (IN MO)	GROUPED		46		37	42	45	42	45
STD. DEV. CURRENT LOAN YEARS (IN MO)	GROUPED		55		52	114	52	114	68
EOL LOANS									
AVERAGE ORIGINAL LOAN YEARS (IN MO)	ACTUAL	108	130	84	143	130	120	120	127
AVERAGE CURRENT LOAN YEARS (IN MO)	ACTUAL		52		53	6	62	3	55
MEDIAN ORIGINAL LOAN YEARS (IN MONTHS)	GROUPED	108	114		138	113	111	110	113
MEDIAN CURRENT LOAN YEARS (IN MONTHS)	GROUPED	112	75		60	110	89	111	80
STD. DEV. ORIGINAL LOAN YEARS (IN MO)	GROUPED	47	51		34	56	50	52	51
STD. DEV. CURRENT LOAN YEARS (IN MO)	GROUPED	64	49		62	75	52	69	50
ALL LOANS									
AVERAGE ORIGINAL LOAN YEARS (IN MO)	ACTUAL	121	148	116	214	155	145	155	146
AVERAGE CURRENT LOAN YEARS (IN MO)	ACTUAL		59		64	12	93	12	89
MEDIAN ORIGINAL LOAN YEARS (IN MONTHS)	GROUPED	104	117	78	195	112	115	112	115
MEDIAN CURRENT LOAN YEARS (IN MONTHS)	GROUPED	111	79	32	85	100	108	101	104
STD. DEV. ORIGINAL LOAN YEARS (IN MO)	GROUPED	53	65	38	62	80	72	80	72
STD. DEV. CURRENT LOAN YEARS (IN MO)	GROUPED	65	52	38	54	89	76	88	74

REPORT PREPARED: 02/02/90

OUTSTANDING LOANS
BY NEW OR EXISTING BUSINESS

7(A) LOANS: BUSINESS LOANS, EOL, ENERGY, VETS, HAL

SMALL BUSINESS ADMINISTRATION
AGENCY WIDE
FINANCIAL ASSISTANCE PROGRAM
LOAN PROFILES
AS OF SEPTEMBER 30, 1989

CLASS A

ALL PRIOR FISCAL YEARS AND LATEST YEAR

ALL FYS

DOLLARS IN THOUSANDS

	DIRECT		I/P			GUARANTY			TOTAL					
	NUMBER	$ GROSS	NUMBER	$ GROSS	$ SBA	NUMBER	$ GROSS	$ SBA	NUMBER	%	$ GROSS	%	$ SBA	%
EXISTING	8020	599244	267	40396	27768	56441	11347595	9384150	64728	72	11987235	76	10011162	75
NEW	3632	221753	73	9529	6654	21828	3603874	3074534	25533	28	3835156	24	3302941	25
OTHER	43	2285	14	1769	1105	144	26913	22290	201	0	30967	0	25680	0
TOTALS: CLASS A, ALL FYS	11695	823282	354	51694	35527	78413	14978382	12480974	90462	100	15853358	100	13339783	100

FISCAL YEAR 1989 APPROVALS

CURRENT FY

DOLLARS IN THOUSANDS

	DIRECT		I/P			GUARANTY			TOTAL					
	NUMBER	$ GROSS	NUMBER	$ GROSS	$ SBA	NUMBER	$ GROSS	$ SBA	NUMBER	%	$ GROSS	%	$ SBA	%
EXISTING	390	31641	5	1379	887	10772	2513212	2014720	11167	72	2546232	77	2047248	76
NEW	205	12850				4141	738272	616624	4346	28	751122	23	629474	23
OTHER	2	265				15	2478	2029	17	0	2743	0	2294	0
TOTALS: CLASS A, CURRENT FY	597	44756	5	1379	887	14928	3253962	2633373	15530	100	3300097	100	2679016	99

REPORT PREPARED: 02/02/90

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OUTSTANDING LOANS
BY NEW OR EXISTING BUSINESS

501, 502, 503, AND 504 LOANS

SMALL BUSINESS ADMINISTRATION
AGENCY WIDE
FINANCIAL ASSISTANCE PROGRAM
LOAN PROFILES
AS OF SEPTEMBER 30, 1989

ALL PRIOR FISCAL YEARS AND LATEST YEAR — ALL FYS

DOLLARS IN THOUSANDS

	DIRECT		I/P			GUARANTY			TOTAL					
	NUMBER	$ GROSS	NUMBER	$ GROSS	$ SBA	NUMBER	$ GROSS	$ SBA	NUMBER	%	$ GROSS	%	$ SBA	%
EXISTING	1011	130533	88	11968	8104	6535	1466760	1433558	7634	77	1609261	77	1572195	77
NEW	354	51866	44	5814	4345	1588	362055	354351	1986	20	419735	20	410562	20
OTHER	185	31832	71	12701	10535	30	6766	6447	286	3	51299	2	48814	2
TOTALS: CLASS B, ALL FYS	1550	214231	203	30483	22984	8153	1835581	1794356	9906	100	2080295	99	2031571	99

FISCAL YEAR 1989 APPROVALS — CURRENT FY

DOLLARS IN THOUSANDS

	DIRECT		I/P			GUARANTY			TOTAL					
	NUMBER	$ GROSS	NUMBER	$ GROSS	$ SBA	NUMBER	$ GROSS	$ SBA	NUMBER	%	$ GROSS	%	$ SBA	%
EXISTING						1013	279232	272613	1013	78	279232	76	272613	76
NEW						281	88136	85985	281	22	88136	24	85985	24
OTHER						7	1294	1294	7	1	1294	0	1294	0
TOTALS: CLASS B, CURRENT FY						1301	368662	359892	1301	101	368662	100	359892	100

REPORT PREPARED: 02/02/90

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OUTSTANDING LOANS
BY NEW OR EXISTING BUSINESS

EOL LOANS

SMALL BUSINESS ADMINISTRATION
AGENCY WIDE
FINANCIAL ASSISTANCE PROGRAM
LOAN PROFILES
AS OF SEPTEMBER 30, 1989

CLASS C

ALL PRIOR FISCAL YEARS AND LATEST YEAR

ALL FYS

DOLLARS IN THOUSANDS

	DIRECT		I/P			GUARANTY			TOTAL					
	NUMBER	$ GROSS	NUMBER	$ GROSS	$ SBA	NUMBER	$ GROSS	$ SBA	NUMBER	%	$ GROSS	%	$ SBA	%
EXISTING	2368	117988	11	603	468	1269	149184	124370	3648	73	267775	74	242826	75
NEW	937	41381	4	158	136	403	50184	40140	1344	27	91723	25	81657	25
OTHER	20	501				5	870	551	25	0	1371	0	1052	0
TOTALS: CLASS C, ALL FYS	3325	159870	15	761	604	1677	200238	165061	5017	100	360869	99	325535	100

FISCAL YEAR 1989 APPROVALS

CURRENT FY

DOLLARS IN THOUSANDS

	DIRECT		I/P			GUARANTY			TOTAL					
	NUMBER	$ GROSS	NUMBER	$ GROSS	$ SBA	NUMBER	$ GROSS	$ SBA	NUMBER	%	$ GROSS	%	$ SBA	%
EXISTING	176	12412	1	575	350	147	30422	24055	324	69	43409	73	36817	72
NEW	75	4214				70	11853	10137	145	31	16067	27	14351	28
OTHER										0		0		0
TOTALS: CLASS C, CURRENT FY	251	16626	1	575	350	217	42275	34192	469	100	59476	100	51168	100

REPORT PREPARED: 02/02/90

PERCENTAGES ARE ROUNDED; MAY NOT TOTAL EXACTLY 100. DOLLARS ARE ROUNDED AFTER CATEGORY SUMMATION. TOTALS MAY VARY SLIGHTLY AMONG REPORTS. OFFICIAL SBA FIGURES ARE REPORTED BY THE OFFICE OF PLANNING & BUDGET. ANY DISCREPANCY BETWEEN THEIR REPORT AND THIS REPORT WILL BE RESOLVED IN THEIR FAVOR.

ALL PRIOR FISCAL YEARS AND LATEST YEAR — ALL FYS

DOLLARS IN THOUSANDS

	DIRECT		I/P			GUARANTY			TOTAL					
	NUMBER	$ GROSS	NUMBER	$ GROSS	$ SBA	NUMBER	$ GROSS	$ SBA	NUMBER	%	$ GROSS	%	$ SBA	%
EXISTING	9031	729777	355	52364	35872	62976	12814355	10817708	72362	72	13596496	76	11583357	75
NEW	3986	273619	117	15343	10999	23416	3965929	3428885	27519	27	4254891	24	3713503	24
OTHER	228	34117	85	14470	11640	174	33679	28737	487	0	82266	0	74494	0
TOTALS: CLASS D, ALL FYS	13245	1037513	557	82177	58511	86566	16813963	14275330	100368	99	17933653	100	15371354	99

FISCAL YEAR 1989 APPROVALS — CURRENT FY

DOLLARS IN THOUSANDS

	DIRECT		I/P			GUARANTY			TOTAL					
	NUMBER	$ GROSS	NUMBER	$ GROSS	$ SBA	NUMBER	$ GROSS	$ SBA	NUMBER	%	$ GROSS	%	$ SBA	%
EXISTING	390	31641	5	1379	887	11785	2792444	2287333	12180	72	2825464	77	2319861	76
NEW	205	12850				4422	826407	702609	4627	27	839257	23	715459	24
OTHER	2	265				22	3772	3323	24	0	4037	0	3588	0
TOTALS: CLASS D, CURRENT FY	597	44756	5	1379	887	16229	3622623	2993265	16831	99	3668758	100	3038908	100

REPORT PREPARED: 02/02/90

PERCENTAGES ARE ROUNDED; MAY NOT TOTAL EXACTLY 100. DOLLARS ARE ROUNDED AFTER CATEGORY SUMMATION. TOTALS MAY VARY SLIGHTLY AMONG REPORTS. OFFICIAL SBA FIGURES ARE REPORTED BY THE OFFICE OF PLANNING & BUDGET. ANY DISCREPANCY BETWEEN THEIR REPORT AND THIS REPORT WILL BE RESOLVED IN THEIR FAVOR.

OUTSTANDING LOANS
BY NUMBER OF EMPLOYEES

7(A) LOANS: BUSINESS LOANS, EOL, ENERGY, VETS, HAL

SMALL BUSINESS ADMINISTRATION
AGENCY WIDE
FINANCIAL ASSISTANCE PROGRAM
LOAN PROFILES
AS OF SEPTEMBER 30, 1989

CLASS A

ALL PRIOR FISCAL YEARS AND LATEST YEAR

ALL FYS

DOLLARS IN THOUSANDS

	DIRECT		I/P			GUARANTY			TOTAL					
	NUMBER	$ GROSS	NUMBER	$ GROSS	$ SBA	NUMBER	$ GROSS	$ SBA	NUMBER	%	$ GROSS	%	$ SBA	%
0 OR ERROR	97	5766	9	1097	712	23	3940	3493	129	0	10803	0	9971	0
1-3	6715	346115	122	11660	8232	25149	2940559	2522023	31986	35	3298334	21	2876370	22
4-7	2493	187057	66	7351	5399	19840	3124763	2648705	22399	25	3319171	21	2841161	21
8-19	1433	143821	79	13907	9725	19369	4302915	3586196	20881	23	4460643	28	3739742	28
20-49	527	68151	32	6599	4533	10302	3141008	2567415	10861	12	3215758	20	2640099	20
50-99	210	29295	22	5286	3251	2635	1011866	808057	2867	3	1046447	7	840603	6
100-249	179	33086	15	2925	2037	872	372290	283517	1066	1	408301	3	318640	2
250-500	36	8813	7	2238	1391	111	47325	35598	154	0	58376	0	45802	0
501 OR MORE	5	1177	2	630	248	112	33717	25970	119	0	35524	0	27395	0
TOTALS: CLASS A, ALL FYS	11695	823281	354	51693	35528	78413	14978383	12480974	90462	99	15853357	100	13339783	99

FISCAL YEAR 1989 APPROVALS

CURRENT FY

DOLLARS IN THOUSANDS

	DIRECT		I/P			GUARANTY			TOTAL					
	NUMBER	$ GROSS	NUMBER	$ GROSS	$ SBA	NUMBER	$ GROSS	$ SBA	NUMBER	%	$ GROSS	%	$ SBA	%
0 OR ERROR	8	741							8	0	741	0	741	0
1-3	369	21668				4404	586991	491752	4773	31	608659	18	513420	19
4-7	124	10774	1	29	22	3720	633971	525259	3845	25	644774	20	536055	20
8-19	58	5692				3760	892362	723719	3818	25	898054	27	729411	27
20-49	20	3171	2	725	462	2141	721196	576670	2163	14	725092	22	580303	22
50-99	10	1278				601	274820	210862	611	4	276098	8	212140	8
100-249	7	1082	2	625	403	217	109670	80878	226	1	111377	3	82363	3
250-500	1	350				37	21118	13968	38	0	21468	1	14318	1
501 OR MORE						48	13835	10265	48	0	13835	0	10265	0
TOTALS: CLASS A, CURRENT FY	597	44756	5	1379	887	14928	3253963	2633373	15530	100	3300098	99	2679016	100

REPORT PREPARED: 02/02/90

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ALL PRIOR FISCAL YEARS AND LATEST YEAR

ALL FYS

DOLLARS IN THOUSANDS

	DIRECT		I/P			GUARANTY			TOTAL					
	NUMBER	$ GROSS	NUMBER	$ GROSS	$ SBA	NUMBER	$ GROSS	$ SBA	NUMBER	%	$ GROSS	%	$ SBA	%
0 OR ERROR	97	5766	9	1097	712	23	3940	3493	129	0	10803	0	9971	0
1-3	6715	346115	122	11660	8232	25149	2940559	2522023	31986	35	3298334	21	2876370	22
4-7	2493	187057	66	7351	5399	19840	3124763	2648705	22399	25	3319171	21	2841161	21
8-19	1433	143821	79	13907	9725	19369	4302915	3586196	20881	23	4460643	28	3739742	28
20-49	527	68151	32	6599	4533	10302	3141008	2567415	10861	12	3215758	20	2640099	20
50-99	210	29295	22	5286	3251	2635	1011866	808057	2867	3	1046447	7	840603	6
100-249	179	33086	15	2925	2037	872	372290	283517	1066	1	408301	3	318640	2
250-500	36	8813	7	2238	1391	111	47325	35598	154	0	58376	0	45802	0
501 OR MORE	5	1177	2	630	248	112	33717	25970	119	0	35524	0	27395	0
TOTALS: CLASS A, ALL FYS	11695	823281	354	51693	35528	78413	14978383	12480974	90462	99	15853357	100	13339783	99

FISCAL YEAR 1989 APPROVALS

CURRENT FY

DOLLARS IN THOUSANDS

	DIRECT		I/P			GUARANTY			TOTAL					
	NUMBER	$ GROSS	NUMBER	$ GROSS	$ SBA	NUMBER	$ GROSS	$ SBA	NUMBER	%	$ GROSS	%	$ SBA	%
0 OR ERROR	8	741							8	0	741	0	741	0
1-3	369	21668				4404	586991	491752	4773	31	608659	18	513420	19
4-7	124	10774	1	29	22	3720	633971	525259	3845	25	644774	20	536055	20
8-19	58	5692				3760	892362	723719	3818	25	898054	27	729411	27
20-49	20	3171	2	725	462	2141	721196	576670	2163	14	725092	22	580303	22
50-99	10	1278				601	274820	210862	611	4	276098	8	212140	8
100-249	7	1082	2	625	403	217	109670	80878	226	1	111377	3	82363	3
250-500	1	350				37	21118	13968	38	0	21468	1	14318	1
501 OR MORE						48	13835	10265	48	0	13835	0	10265	0
TOTALS: CLASS A, CURRENT FY	597	44756	5	1379	887	14928	3253963	2633373	15530	100	3300098	99	2679016	100

REPORT PREPARED: 02/02/90

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OUTSTANDING LOANS
BY NUMBER OF EMPLOYEES

501, 502, 503, AND 504 LOANS

SMALL BUSINESS ADMINISTRATION
AGENCY WIDE
FINANCIAL ASSISTANCE PROGRAM
LOAN PROFILES
AS OF SEPTEMBER 30, 1989

CLASS B

ALL PRIOR FISCAL YEARS AND LATEST YEAR

ALL FYS

DOLLARS IN THOUSANDS

	DIRECT		I/P			GUARANTY			TOTAL				
	NUMBER	$ GROSS	NUMBER	$ GROSS	$ SBA	NUMBER	$ GROSS	$ SBA	NUMBER	%	$ GROSS	%	$ SBA	%
0 OR ERROR	191	33306	71	12840	10660	11	2373	2107	273	3	48519	2	46073	2
1-3	167	10665	24	1667	1270	530	87351	84428	721	7	99683	5	96363	5
4-7	185	14404	32	1895	1413	906	107266	102423	1123	11	123565	6	118240	6
8-19	335	37624	25	2992	2140	2383	397361	384201	2743	28	437977	21	423965	21
20-49	363	58278	21	5121	3391	2819	733344	720281	3203	32	796743	38	781950	38
50-99	174	31806	13	2623	1803	1055	352276	347726	1242	13	386705	19	381335	19
100-249	102	19652	14	3129	2145	362	126471	124792	478	5	149252	7	146589	7
250-500	28	6851	2	97	73	68	22629	21978	98	1	29577	1	28902	1
501 OR MORE	5	1644	1	120	90	19	6510	6422	25	0	8274	0	8156	0
TOTALS: CLASS B, ALL FYS	1550	214230	203	30484	22985	8153	1835581	1794358	9906	100	2080295	99	2031573	99

FISCAL YEAR 1989 APPROVALS

CURRENT FY

DOLLARS IN THOUSANDS

	DIRECT		I/P			GUARANTY			TOTAL				
	NUMBER	$ GROSS	NUMBER	$ GROSS	$ SBA	NUMBER	$ GROSS	$ SBA	NUMBER	%	$ GROSS	%	$ SBA	%
0 OR ERROR										0		0		0
1-3						109	27656	26847	109	8	27656	8	26847	7
4-7						96	15838	15093	96	7	15838	4	15093	4
8-19						395	77646	74495	395	30	77646	21	74495	21
20-49						476	148329	146082	476	37	148329	40	146082	41
50-99						157	69686	68503	157	12	69686	19	68503	19
100-249						57	25359	24765	57	4	25359	7	24765	7
250-500						7	2056	2015	7	1	2056	1	2015	1
501 OR MORE						4	2092	2092	4	0	2092	1	2092	1
TOTALS: CLASS B, CURRENT FY						1301	368662	359892	1301	99	368662	101	359892	101

REPORT PREPARED 02/02/90

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ALL PRIOR FISCAL YEARS AND LATEST YEAR

ALL FYS

DOLLARS IN THOUSANDS

	DIRECT		I/P			GUARANTY			TOTAL					
	NUMBER	$ GROSS	NUMBER	$ GROSS	$ SBA	NUMBER	$ GROSS	$ SBA	NUMBER	%	$ GROSS	%	$ SBA	%
0 OR ERROR	36	1167							36	1	1167	0	1167	0
1-3	2307	92601	12	580	453	957	75710	64040	3276	65	168891	47	157094	48
4-7	661	39597	1	80	60	363	41622	35425	1025	20	81299	23	75082	23
8-19	253	20177	2	101	91	235	42182	34323	490	10	62460	17	54591	17
20-49	57	5233				94	28433	22728	151	3	33666	9	27961	9
50-99	8	806				18	7071	5288	26	1	7877	2	6094	2
100-249	3	290				6	3283	2137	9	0	3573	1	2427	1
250-500						4	1938	1120	4	0	1938	1	1120	0
501 OR MORE										0		0		0
TOTALS: CLASS C, ALL FYS	3325	159871	15	761	604	1677	200239	165061	5017	100	360871	100	325536	100

FISCAL YEAR 1989 APPROVALS

CURRENT FY

DOLLARS IN THOUSANDS

	DIRECT		I/P			GUARANTY			TOTAL					
	NUMBER	$ GROSS	NUMBER	$ GROSS	$ SBA	NUMBER	$ GROSS	$ SBA	NUMBER	%	$ GROSS	%	$ SBA	%
0 OR ERROR	2	35							2	0	35	0	35	0
1-3	169	9264				98	13491	11136	267	57	22755	38	20400	40
4-7	45	3871				46	6920	5866	91	19	10791	18	9737	19
8-19	27	2611				41	8476	7152	68	14	11087	19	9763	19
20-49	7	795	1	575	350	23	8006	6560	31	7	9376	16	7705	15
50-99	1	50				7	3285	2221	8	2	3335	6	2271	4
100-249						1	750	638	1	0	750	1	638	1
250-500						1	1348	620	1	0	1348	2	620	1
501 OR MORE										0		0		0
TOTALS: CLASS C, CURRENT FY	251	16626	1	575	350	217	42276	34193	469	99	59477	100	51169	99

REPORT PREPARED: 02/02/90

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OUTSTANDING LOANS
BY NUMBER OF EMPLOYEES

ALL LOANS

SMALL BUSINESS ADMINISTRATION
AGENCY WIDE
FINANCIAL ASSISTANCE PROGRAM
LOAN PROFILES
AS OF SEPTEMBER 30, 1989

CLASS D

ALL PRIOR FISCAL YEARS AND LATEST YEAR — ALL FYS

DOLLARS IN THOUSANDS

	DIRECT		I/P			GUARANTY			TOTAL					
	NUMBER	$ GROSS	NUMBER	$ GROSS	$ SBA	NUMBER	$ GROSS	$ SBA	NUMBER	%	$ GROSS	%	$ SBA	%
0 OR ERROR	288	39073	80	13937	11372	34	6314	5600	402	0	59324	0	56045	0
1-3	6882	356780	146	13327	9502	25679	3027909	2606451	32707	33	3398016	19	2972733	19
4-7	2678	201462	98	9246	6811	20746	3232029	2751128	23522	23	3442737	19	2959401	19
8-19	1768	181446	104	16899	11865	21752	4700276	3970397	23624	24	4898621	27	4163708	27
20-49	890	126430	53	11720	7924	13121	3874352	3287696	14064	14	4012502	22	3422050	22
50-99	384	61101	35	7909	5054	3690	1364142	1155783	4109	4	1433152	8	1221938	8
100-249	281	52738	29	6054	4181	1234	498761	408309	1544	2	557553	3	465228	3
250-500	64	15664	9	2335	1464	179	69954	57576	252	0	87953	0	74704	0
501 OR MORE	10	2821	3	750	338	131	40227	32392	144	0	43798	0	35551	0
TOTALS: CLASS D, ALL FYS	13245	1037515	557	82177	58511	86566	16813964	14275332	100368	100	17933656	98	15371358	98

FISCAL YEAR 1989 APPROVALS — CURRENT FY

DOLLARS IN THOUSANDS

	DIRECT		I/P			GUARANTY			TOTAL					
	NUMBER	$ GROSS	NUMBER	$ GROSS	$ SBA	NUMBER	$ GROSS	$ SBA	NUMBER	%	$ GROSS	%	$ SBA	%
0 OR ERROR	8	741							8	0	741	0	741	0
1-3	369	21668				4513	614647	518598	4882	29	636315	17	540266	18
4-7	124	10774	1	29	22	3816	649809	540352	3941	23	660612	18	551148	18
8-19	58	5692				4155	970008	798213	4213	25	975700	27	803905	26
20-49	20	3171	2	725	462	2617	869525	722753	2639	16	873421	24	726386	24
50-99	10	1278				758	344506	279365	768	5	345784	9	280643	9
100-249	7	1082	2	625	403	274	135029	105644	283	2	136736	4	107129	4
250-500	1	350				44	23174	15982	45	0	23524	1	16332	1
501 OR MORE						52	15927	12357	52	0	15927	0	12357	0
TOTALS: CLASS D, CURRENT FY	597	44756	5	1379	887	16229	3622625	2993264	16831	100	3668760	100	3038907	100

REPORT PREPARED: 02/02/90

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SMALL BUSINESS ADMINISTRATION
AGENCY WIDE
FINANCIAL ASSISTANCE PROGRAM
LOAN PROFILES AS OF SEPTEMBER 30, 1989

	GROUPED OR ACTUAL DATA	STUDY YEAR	ALL FYS	STUDY YEAR	ALL FYS	STUDY YEAR	ALL FYS	STUDY YEAR	ALL FYS
		DIRECT		I/P		GUARANTY		TOTAL	
7(A) LOANS: BUSINESS LOANS, EOL, ENERGY, VETS, HAL									
AVERAGE NUMBER OF EMPLOYEES	ACTUAL	13	9	73	47	25	17	24	17
MEDIAN NUMBER OF EMPLOYEES	GROUPED	3	3	32	7	6	6	6	5
STD. DEVIATION NUMBER OF EMPLOYEES	GROUPED	33	44	63	101	78	54	78	54
501, 502, 503, AND 504 LOANS									
AVERAGE NUMBER OF EMPLOYEES	ACTUAL		35		28	39	35	39	35
MEDIAN NUMBER OF EMPLOYEES	GROUPED		14		4	21	19	21	18
STD. DEVIATION NUMBER OF EMPLOYEES	GROUPED		67		72	68	62	68	63
EOL LOANS									
AVERAGE NUMBER OF EMPLOYEES	ACTUAL	3	3	36	5	9	7	6	4
MEDIAN NUMBER OF EMPLOYEES	GROUPED	3	3		3	5	4	4	3
STD. DEVIATION NUMBER OF EMPLOYEES	GROUPED	7	8		2	29	27	22	18
ALL LOANS									
AVERAGE NUMBER OF EMPLOYEES	ACTUAL	13	12	73	40	27	19	26	18
MEDIAN NUMBER OF EMPLOYEES	GROUPED	3	4	32	5	7	7	7	6
STD. DEVIATION NUMBER OF EMPLOYEES	GROUPED	33	50	63	90	78	55	77	55

REPORT PREPARED: 02/02/90

MULTIPLE FISCAL YEARS, LISTED INDIVIDUALLY

MULTI YEAR

DOLLARS IN THOUSANDS

	DIRECT		I/P			GUARANTY			TOTAL					
	NUMBER	$ GROSS	NUMBER	$ GROSS	$ SBA	NUMBER	$ GROSS	$ SBA	NUMBER	%	$ GROSS	%	$ SBA	%
FY 89	597	44756	5	1379	887	14928	3253962	2633373	15530	16	3300097	19	2679016	19
FY 88	552	38551	3	422	325	12506	2525470	2033511	13061	14	2564443	15	2072387	14
FY 87	512	37057	4	650	488	11342	2184314	1770521	11858	12	2222021	13	1808066	13
FY 86	433	34656	6	672	518	9543	1777749	1472443	9982	10	1813077	11	1507617	10
FY 85	1009	70618	21	4008	2778	8450	1568897	1336075	9480	10	1643523	10	1409471	10
FY 84	920	68465	22	3797	2714	7110	1319840	1124629	8052	8	1392102	8	1195808	8
FY 83	770	56786	24	5309	3819	4985	902351	773516	5779	6	964446	6	834121	6
FY 82	631	44053	5	877	659	2062	391694	337241	2698	3	436624	3	381953	3
FY 81	1386	97531	22	2875	2089	2709	532597	458339	4117	4	633003	4	557959	4
FY 80	1421	98576	20	2093	1563	2715	509098	445735	4156	4	609767	4	545874	4
FY 79	1113	87621	41	3972	2927	2684	477588	416762	3838	4	569181	3	507310	4
FY 78	801	57951	39	5659	4202	2193	408888	354862	3033	3	472498	3	417015	3
FY 77	640	44958	38	5291	3677	1486	268231	234330	2164	2	318480	2	282965	2
FY 76 AND TRANSITION QTR	385	22970	21	2801	1698	621	103459	90283	1027	1	129230	1	114951	1
FY 75	220	14089	31	4847	3478	199	29745	25755	450	0	48681	0	43322	0
FY 74	162	6940	12	1750	1035	249	36523	31965	423	0	45213	0	39940	0
FY 73	114	4133	4	512	327	198	27894	24371	316	0	32539	0	28831	0
FY 72	70	1931	4	940	257	79	9016	7853	153	0	11887	0	10041	0
FY 71	46	1856	14	1484	1041	58	6859	6049	118	0	10199	0	8946	0
FY 70	22	469	6	1312	526	22	2095	1874	50	0	3876	0	2869	0
FY 69	11	254	4	719	401	21	2051	1777	36	0	3024	0	2432	0
FY 68	10	368	3	221	163	4	138	103	17	0	727	0	634	0
FY 67	4	52	4	595	229				8	0	647	0	281	0
FY 66	6	104	1	198	149	2	100	84	9	0	402	0	337	0
FY 65	3	218	1	60	45	1	116	93	5	0	394	0	356	0
FY 64	1	75							1	0	75	0	75	0
FY 63			1	225	169				1	0	225	0	169	0
FY 62			1	100	90				1	0	100	0	90	0
FY 61										0		0		0
FY 60										0		0		0
FY 59										0		0		0
FY 58										0		0		0
FY 57										0		0		0
FY 56										0		0		0
FY 55										0		0		0
FY 54										0		0		0
ERROR OR PRIOR TO 1954										0		0		0
TOTALS: CLASS A, MULTI YEAR	11839	835038	357	52768	36254	84167	16338675	13581544	96363	97	17226481	102	14452836	101

REPORT PREPARED: 02/02/90

PERCENTAGES ARE ROUNDED; MAY NOT TOTAL EXACTLY 100. DOLLARS ARE ROUNDED AFTER CATEGORY SUMMATION. TOTALS MAY VARY SLIGHTLY AMONG REPORTS. OFFICIAL SBA FIGURES ARE REPORTED BY THE OFFICE OF PLANNING & BUDGET. ANY DISCREPANCY BETWEEN THEIR REPORT AND THIS REPORT WILL BE RESOLVED IN THEIR FAVOR.

MULTIPLE FISCAL YEARS, LISTED INDIVIDUALLY

MULTI YEAR

DOLLARS IN THOUSANDS

	DIRECT		I/P			GUARANTY			TOTAL				
	NUMBER	$ GROSS	NUMBER	$ GROSS	$ SBA	NUMBER	$ GROSS	$ SBA	NUMBER	%	$ GROSS	%	$ SBA	%
FY 89						1301	368662	359892	1301	12	368662	16	359892	16
FY 88						930	246014	237996	930	9	246014	11	237996	10
FY 87						1363	324180	317704	1363	13	324180	14	317704	14
FY 86						1303	295971	291310	1303	12	295971	13	291310	13
FY 85	1	3000				1112	231406	229357	1113	10	234406	10	232357	10
FY 84						1173	253053	250347	1173	11	253053	11	250347	11
FY 83						1039	216143	213971	1039	10	216143	9	213971	9
FY 82						357	66810	66004	357	3	66810	3	66004	3
FY 81	15	3366				172	33526	32394	187	2	36892	2	35760	2
FY 80	171	25791	6	913	722	44	9250	8222	221	2	35954	2	34735	2
FY 79	157	22893	12	1732	1250	51	8220	7089	220	2	32845	1	31232	1
FY 78	159	22394	8	1312	922	29	6662	5952	196	2	30368	1	29268	1
FY 77	125	16080	7	1218	745	36	5596	4908	168	2	22894	1	21733	1
FY 76 AND TRANSITION QTR	113	13601	5	333	244	26	3726	3319	144	1	17660	1	17164	1
FY 75	103	12879	9	1483	867	12	2062	1831	124	1	16424	1	15577	1
FY 74	124	13560	22	3151	2197	27	3271	2763	173	2	19982	1	18520	1
FY 73	131	16332	24	3138	2173	21	2870	2583	176	2	22340	1	21088	1
FY 72	118	14535	18	1156	901	27	5569	4716	163	2	21260	1	20152	1
FY 71	80	7969	13	2061	1560	20	3969	3533	113	1	13999	1	13062	1
FY 70	64	9599	8	1286	867	10	1231	1025	82	1	12116	1	11491	1
FY 69	70	9972	9	1096	920	8	2123	1911	87	1	13191	1	12803	1
FY 68	38	5119	10	2797	2356	1	109	98	49	0	8025	0	7573	0
FY 67	25	4495	13	2067	1832				38	0	6562	0	6327	0
FY 66	32	6559	15	3619	2788				47	0	10178	0	9347	0
FY 65	21	5461	19	1572	1357				40	0	7033	0	6818	0
FY 64	3	627	5	1551	1282				8	0	2178	0	1909	0
FY 63										0		0		0
FY 62										0		0		0
FY 61										0		0		0
FY 60						1	74	37	1	0	74	0	37	0
FY 59										0		0		0
FY 58										0		0		0
FY 57										0		0		0
FY 56										0		0		0
FY 55										0		0		0
FY 54										0		0		0
ERROR OR PRIOR TO 1954										0		0		0
TOTALS: CLASS B, MULTI YEAR	1550	214232	203	30485	22983	9063	2090497	2046962	10816	101	2335214	102	2284177	101

REPORT PREPARED: 02/02/90

PERCENTAGES ARE ROUNDED; MAY NOT TOTAL EXACTLY 100. DOLLARS ARE ROUNDED AFTER CATEGORY SUMMATION. TOTALS MAY VARY SLIGHTLY AMONG REPORTS. OFFICIAL SBA FIGURES ARE REPORTED BY THE OFFICE OF PLANNING & BUDGET. ANY DISCREPANCY BETWEEN THEIR REPORT AND THIS REPORT WILL BE RESOLVED IN THEIR FAVOR.

SMALL BUSINESS ADMINISTRATION
AGENCY WIDE
FINANCIAL ASSISTANCE PROGRAM
LOAN PROFILES
AS OF SEPTEMBER 30, 1989

MULTIPLE FISCAL YEARS, LISTED INDIVIDUALLY

MULTI YEAR

DOLLARS IN THOUSANDS

	DIRECT		I/P			GUARANTY			TOTAL					
	NUMBER	$ GROSS	NUMBER	$ GROSS	$ SBA	NUMBER	$ GROSS	$ SBA	NUMBER	%	$ GROSS	%	$ SBA	%
FY 89	251	16625	1	575	350	217	42275	34192	469	9	59475	16	51167	15
FY 88	242	14326	1	32	32	160	37016	26766	403	8	51374	14	41124	12
FY 87	243	14398	1	96	72	183	23754	20024	427	8	38248	10	34494	10
FY 86	152	9658				210	25676	21447	362	7	35334	9	31105	9
FY 85	219	10899				235	30179	25741	454	9	41078	11	36640	11
FY 84	160	10122	1	80	60	197	22714	19665	358	7	32916	9	29847	9
FY 83	136	7787				112	12715	11230	248	5	20502	5	19017	6
FY 82	121	6479	1	100	75	33	2940	2630	155	3	9519	3	9184	3
FY 81	294	13471	1	17	15	55	2497	2233	350	7	15985	4	15719	5
FY 80	351	16251	2	116	95	58	3072	2664	411	8	19439	5	19010	6
FY 79	280	12546				63	2894	2586	343	7	15440	4	15132	4
FY 78	216	8981				56	2289	1964	272	5	11270	3	10945	3
FY 77	173	7274	2	115	86	63	2976	2658	238	5	10365	3	10018	3
FY 76 AND TRANSITION QTR	156	5051	3	118	102	25	883	752	184	4	6052	2	5905	2
FY 75	87	2175	1	30	15	13	382	340	101	2	2587	1	2530	1
FY 74	94	2928				23	717	646	117	2	3645	1	3574	1
FY 73	79	2243	1	42	38	28	852	786	108	2	3137	1	3067	1
FY 72	51	1074	1	15	14	8	144	138	60	1	1233	0	1226	0
FY 71	40	813				10	212	195	50	1	1025	0	1008	0
FY 70	22	469				4	67	63	26	1	536	0	532	0
FY 69	10	200				2	37	18	12	0	237	0	218	0
FY 68	7	132				2	33	33	9	0	165	0	165	0
FY 67	2	20							2	0	20	0	20	0
FY 66	3	33							3	0	33	0	33	0
FY 65	1	6							1	0	6	0	6	0
FY 64										0		0		0
FY 63										0		0		0
FY 62										0		0		0
FY 61										0		0		0
FY 60										0		0		0
FY 59										0		0		0
FY 58										0		0		0
FY 57										0		0		0
FY 56										0		0		0
FY 55										0		0		0
FY 54										0		0		0
ERROR OR PRIOR TO 1954										0		0		0
TOTALS: CLASS C, MULTI YEAR	3390	163961	16	1336	954	1757	214324	176771	5163	101	379621	101	341686	101

REPORT PREPARED: 02/02/90

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MULTIPLE FISCAL YEARS, LISTED INDIVIDUALLY

MULTI YEAR

DOLLARS IN THOUSANDS

	----DIRECT-----		----------I/P----------			--------GUARANTY--------			----------------TOTAL----------------					
	NUMBER	$ GROSS	NUMBER	$ GROSS	$ SBA	NUMBER	$ GROSS	$ SBA	NUMBER	%	$ GROSS	%	$ SBA	%
FY 89	597	44756	5	1379	887	16229	3622623	2993265	16831	16	3668758	19	3038908	18
FY 88	552	38551	3	422	325	13436	2771484	2271506	13991	13	2810457	14	2310382	14
FY 87	512	37057	4	650	488	12705	2508493	2088225	13221	12	2546200	13	2125770	13
FY 86	433	34656	6	672	518	10846	2073721	1763753	11285	11	2109049	11	1798927	11
FY 85	1010	73618	21	4008	2778	9562	1800303	1565432	10593	10	1877929	10	1641828	10
FY 84	920	68465	22	3797	2714	8283	1572894	1374976	9225	9	1645156	8	1446155	9
FY 83	770	56786	24	5309	3819	6024	1118494	987487	6818	6	1180589	6	1048092	6
FY 82	631	44053	5	877	659	2419	458504	403245	3055	3	503434	3	447957	3
FY 81	1401	100897	22	2875	2089	2881	566123	490733	4304	4	669895	3	593719	4
FY 80	1592	124367	26	3007	2285	2759	518347	453957	4377	4	645721	3	580609	3
FY 79	1270	110513	53	5704	4177	2735	485808	423851	4058	4	602025	3	538541	3
FY 78	960	80346	47	6971	5124	2222	415550	360814	3229	3	502867	3	446284	3
FY 77	765	61037	45	6508	4422	1522	273827	239238	2332	2	341372	2	304697	2
FY 76 AND TRANSITION QTR	498	36570	26	3133	1942	647	107185	93602	1171	1	146888	1	132114	1
FY 75	323	26968	40	6330	4344	211	31807	27586	574	1	65105	0	58898	0
FY 74	286	20500	34	4901	3232	276	39794	34727	596	1	65195	0	58459	0
FY 73	245	20464	28	3650	2501	219	30764	26954	492	0	54878	0	49919	0
FY 72	188	16466	22	2096	1158	106	14585	12569	316	0	33147	0	30193	0
FY 71	126	9825	27	3545	2601	78	10828	9582	231	0	24198	0	22008	0
FY 70	86	10068	14	2598	1393	32	3326	2899	132	0	15992	0	14360	0
FY 69	81	10226	13	1815	1322	29	4174	3687	123	0	16215	0	15235	0
FY 68	48	5486	13	3018	2519	5	247	201	66	0	8751	0	8206	0
FY 67	29	4547	17	2662	2060				46	0	7209	0	6607	0
FY 66	38	6663	16	3817	2936	2	100	84	56	0	10580	0	9683	0
FY 65	24	5679	20	1632	1402	1	116	93	45	0	7427	0	7174	0
FY 64	4	702	5	1551	1282				9	0	2253	0	1984	0
FY 63			1	225	169				1	0	225	0	169	0
FY 62			1	100	90				1	0	100	0	90	0
FY 61									0		0		0	
FY 60						1	74	37	1	0	74	0	37	0
FY 59									0		0		0	
FY 58									0		0		0	
FY 57									0		0		0	
FY 56									0		0		0	
FY 55									0		0		0	
FY 54									0		0		0	
ERROR OR PRIOR TO 1954									0		0		0	
TOTALS: CLASS D, MULTI YEAR	13389	1049266	560	83252	59236	93230	18429171	15628503	107179	100	19561689	99	16737005	100

REPORT PREPARED: 02/02/90

PERCENTAGES ARE ROUNDED; MAY NOT TOTAL EXACTLY 100. DOLLARS ARE ROUNDED AFTER CATEGORY SUMMATION. TOTALS MAY VARY SLIGHTLY AMONG REPORTS. OFFICIAL SBA FIGURES ARE REPORTED BY THE OFFICE OF PLANNING & BUDGET. ANY DISCREPANCY BETWEEN THEIR REPORT AND THIS REPORT WILL BE RESOLVED IN THEIR FAVOR.

SMALL BUSINESS ADMINISTRATION
GENERAL BUSINESS LOAN APPROVALS
($ IN MILLIONS)

	DIRECT & IP LOANS			GUARANTY LOANS			TOTAL LOANS		
FISCAL YEAR	NUMBER	GROSS $	SBA $	NUMBER	GROSS $	SBA $	NUMBER	GROSS $	SBA $
1954	234	12.8	12.0	235	14.5	11.1	469	27.3	23.1
1955	601	26.8	24.5	575	29.6	21.9	1,176	56.3	46.4
1956	1,303	57.8	50.3	612	24.8	18.4	1,915	82.6	68.7
1957	2,792	131.9	112.3	731	26.1	18.9	3,523	158.0	131.2
1958	3,376	168.2	146.1	641	27.4	20.4	4,017	195.6	166.5
1959	4,642	219.5	192.4	902	46.0	34.7	5,544	265.5	227.0
1960	3,265	151.8	131.3	394	15.8	12.0	3,659	167.6	143.3
1961	4,543	230.5	199.3	439	19.3	15.0	4,982	249.8	214.3
1962	5,626	325.9	271.1	572	34.0	25.2	6,198	359.9	296.3
1963	5,429	281.2	220.2	641	32.1	23.6	6,070	313.3	243.8
1964	5,780	290.4	231.9	503	21.2	15.4	6,283	311.6	247.3
1965	11,758	344.6	284.9	1,730	76.2	57.5	13,488	420.7	342.4
1966	7,096	197.5	163.0	3,389	159.5	125.3	10,485	357.0	288.4
1967	5,966	258.4	204.8	2,131	129.1	101.3	8,097	387.5	306.1
1968	5,744	257.1	196.6	3,724	239.4	188.3	9,468	496.5	384.9
1969	3,245	163.2	113.2	6,250	385.3	314.4	9,495	548.6	427.7
1970	2,161	124.6	83.7	6,534	402.4	339.4	8,695	527.1	423.1
1971	1,863	109.0	78.6	11,922	819.9	698.1	13,785	928.9	776.7
1972	2,252	89.3	72.7	17,627	1,277.9	1,090.6	19,879	1,367.2	1,163.3
1973	1,708	62.0	54.6	23,540	1,866.9	1,605.6	25,248	1,928.9	1,660.2
1974	1,774	68.8	63.0	19,460	1,651.4	1,420.8	21,234	1,720.2	1,483.8
1975	3,018	152.6	139.7	15,089	1,280.7	1,101.2	18,107	1,433.2	1,240.9
1976	2,674	113.1	112.1	19,170	1,802.2	1,554.2	21,844	1,915.4	1,666.3
TQ	639	25.4	24.7	5,172	518.2	450.1	5,811	543.7	474.8
1977	3,918	200.7	195.0	23,378	2,660.6	2,305.0	27,296	2,861.3	2,500.0
1978	3,468	191.9	187.9	24,175	2,922.5	2,535.9	27,643	3,114.4	2,723.9
1979	3,613	223.6	220.1	22,824	2,956.7	2,577.6	26,437	3,180.3	2,797.7
1980	4,156	219.1	217.9	24,036	3,392.2	2,965.1	28,192	3,611.3	3,182.9
1981	3,758	207.5	205.3	22,290	3,250.5	2,800.4	26,048	3,457.9	3,005.7
1982	1,96	115.6	113.8	12,020	1,763.5	1,513.9	13,988	1,879.0	1,627.7
1983	1,381	86.8	84.9	15,385	2,469.8	2,104.4	16,766	2,556.6	2,189.3
1984	1,426	91.6	89.7	16,945	2,903.5	2,465.9	18,371	2,995.0	2,555.6
1985	1,292	77.8	76.8	15,434	2,809.4	2,316.2	16,726	2,887.2	2,392.9
1986	0	0.0	0.0	14,204	2,563.1	2,126.6	14,204	2,562.1	2,126.6
1987	0	0.0	0.0	14,530	2,763.4	2,237.5	14,530	2,763.4	2,237.5
1988	0	0.0	0.0	14,984	3,002.3	2,421.3	14,984	3,002.3	2,421.3
1989	0	0.0	0.0	14,873	3,221.5	2,606.6	14,873	3,221.5	2,606.6
TOTAL	112,469	5,276.7	4,574.4	377,061	47,578.8	40,239.7	489,530	52,855.5	44,814.1
							82,841		9,246.8

LOANS OUTSTANDING @ 9/30/88
0.0 = LESS THAN $50,000

SMALL BUSINESS ADMINISTRATION
ECONOMIC OPPORTUNITY LOAN APPROVALS
($ IN MILLIONS)

	DIRECT & IP LOANS			GUARANTY LOANS			TOTAL LOANS		
FISCAL YEAR	NUMBER	GROSS $	SBA $	NUMBER	GROSS $	SBA $	NUMBER	GROSS $	SBA $
1965	152	1.6	1.6	6	0.1	0.1	158	1.8	1.7
1966	1,668	17.4	17.3	37	0.4	0.4	1,705	17.8	17.7
1967	2,887	29.9	29.6	148	1.8	1.6	3,035	31.8	31.3
1968	2,545	26.9	26.5	361	4.5	4.2	2,906	31.5	30.7
1969	2,578	28.6	28.1	1,665	22.5	20.9	4,243	51.2	49.0
1970	3,826	48.5	48.0	1,705	24.1	22.3	5,531	72.6	70.3
1971	4,858	65.2	64.9	1,928	27.6	25.8	6,786	92.8	90.7
1972	5,347	64.8	64.7	1,823	27.0	24.6	7,170	91.8	89.3
1973	4,196	75.2	74.9	3,470	72.7	65.8	7,666	147.9	140.7
1974	3,326	64.2	64.0	1,954	44.2	39.0	5,280	108.4	103.0
1975	2,620	54.7	54.4	994	21.5	18.9	3,614	76.2	73.3
1976	2,413	54.3	54.2	1,237	32.0	28.3	3,650	86.3	82.5
TQ	562	13.7	13.6	305	9.2	8.1	867	22.8	21.7
1977	2,204	60.5	60.4	1,644	50.5	44.6	3,848	111.1	105.0
1978	1,987	58.8	58.8	1,316	44.0	38.7	3,303	102.9	97.4
1979	1,870	62.3	62.1	972	38.4	33.9	2,842	100.6	95.9
1980	1,756	63.6	63.5	679	27.4	24.4	2,435	91.0	87.9
1981	1,355	48.9	48.8	527	22.8	20.4	1,882	71.7	69.2
1982	510	21.8	21.7	215	14.9	13.3	725	36.7	34.9
1983	326	16.4	16.4	370	34.5	30.3	696	51.0	46.8
1984	335	18.7	18.7	464	51.6	41.8	799	70.4	60.5
1985	333	15.6	15.6	430	49.5	42.6	763	65.1	58.2
1986	245	13.6	13.6	313	38.3	32.2	558	51.9	45.8
1987	320	18.7	18.7	219	28.3	23.8	539	46.9	42.4
1988	293	17.1	17.1	197	45.8	32.8	490	62.9	49.9
1989	252	17.1	16.9	217	41.4	33.9	469	58.5	50.8
TOTAL	48,764	977.9	974.2	23,196	775.5	672.5	71,960	1,753.4	1,646.7
				LOANS OUTSTANDING @ 9/30/88			5,008		228.3

0.0 = LESS THAN $50,000

SMALL BUSINESS ADMINISTRATION
HANDICAPPED LOAN APPROVALS
($ IN MILLIONS)

	DIRECT & IP LOANS			GUARANTY LOANS			TOTAL LOANS		
FISCAL YEAR	NUMBER	GROSS $	SBA $	NUMBER	GROSS $	SBA $	NUMBER	GROSS $	SBA $
1974	70	5.6	4.9	7	0.9	0.8	77	6.5	5.7
1975	69	5.2	5.0	10	1.5	1.2	79	6.7	6.2
1976	140	10.6	9.9	12	0.7	0.7	152	11.4	10.6
TQ	36	2.2	2.1	0	0.0	0.0	36	2.2	2.1
1977	201	14.0	13.5	5	1.0	0.7	206	15.0	14.3
1978	308	23.4	23.1	10	1.3	1.1	318	24.7	24.2
1979	277	20.6	20.6	11	1.3	1.1	288	21.9	21.6
1980	250	20.2	19.9	8	0.4	0.4	258	20.7	20.3
1981	254	25.4	25.0	20	1.9	1.6	274	27.3	26.6
1982	169	13.7	13.4	4	0.8	0.7	173	14.6	14.1
1983	159	15.4	15.0	9	2.1	1.8	168	17.5	16.8
1984	179	16.6	16.3	5	0.7	0.5	184	17.3	16.8
1985	248	24.5	23.7	5	1.1	0.8	253	25.5	24.6
1986	127	14.3	14.3	7	1.3	1.0	134	15.6	15.3
1987	93	9.3	9.3	6	0.8	0.6	99	10.0	9.8
1988	139	12.3	11.7	1	0.2	0.2	140	12.6	11.9
1989	128	12.2	11.9	4	1.6	1.2	132	13.8	13.1
TOTAL	2,847	245.7	239.6	124	17.5	14.5	2,971	263.2	254.1
LOANS OUTSTANDING @ 9/30/88							1,459		97.5

0.0 = LESS THAN $50,000

SMALL BUSINESS ADMINISTRATION
ENERGY LOAN APPROVALS
($ IN MILLIONS)

	DIRECT & IP LOANS			GUARANTY LOANS			TOTAL LOANS		
FISCAL YEAR	NUMBER	GROSS $	SBA $	NUMBER	GROSS $	SBA $	NUMBER	GROSS $	SBA $
1979	85	11.9	11.6	22	2.8	2.4	107	14.6	14.0
1980	105	14.4	14.3	79	12.8	11.4	184	27.3	25.7
1981	44	6.7	6.7	44	8.1	7.1	88	14.8	13.8
1982	13	1.2	1.2	12	1.7	1.3	25	2.9	2.5
1983	6	0.4	0.4	18	3.8	3.1	24	4.2	3.6
1984	3	0.3	0.3	9	1.8	1.5	12	2.1	1.8
1985	1	0.1	0.1	3	0.9	0.8	4	1.1	0.9
1986	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0
1987	0	0.0	0.0	2	0.5	0.4	2	0.5	0.4
1988	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0
1989	0	0.0	0.0	0	0.0	0.0	0	0.0	0.0
TOTAL	257	35.1	34.6	189	32.4	28.2	446	67.5	62.8
LOANS OUTSTANDING @ 9/30/88							83		8.9

0.0 = LESS THAN $50,000

SMALL BUSINESS ADMINISTRATION
VETERANS LOAN APPROVALS
($ IN MILLIONS)

	DIRECT & IP LOANS		
FISCAL YEAR	NUMBER	GROSS $	SBA $
1983	134	8.7	8.5
1984	294	19.9	19.8
1985	150	8.8	8.8
1986	301	19.2	19.1
1987	260	19.1	19.0
1988	238	16.9	16.9
1989	223	16.8	16.8
TOTAL	1,600	109.3	108.9
LOANS OUTSTANDING @ 9/30/88	965		58.4

0.0 = LESS THAN $50,000

SMALL BUSINESS ADMINISTRATION
"501" & "502" DEVELOPMENT CO. LOAN APPROVALS
($ IN MILLIONS)

	DIRECT & IP LOANS			GUARANTY LOANS			TOTAL LOANS		
FISCAL YEAR	NUMBER	GROSS $	SBA $	NUMBER	GROSS $	SBA $	NUMBER	GROSS $	SBA $
1959	13	2.0	1.9	2	0.0	0.0	15	2.0	1.9
1960	33	4.5	4.1	3	0.2	0.1	36	4.7	4.2
1961	70	10.4	9.7	3	0.5	0.4	73	10.9	10.1
1962	80	14.3	13.5	1	0.5	0.4	81	14.8	13.9
1963	112	17.8	15.9	4	0.3	0.2	116	18.0	16.2
1964	152	21.9	19.7	1	0.0	0.0	153	21.9	19.7
1965	252	40.3	38.0	4	0.3	0.2	256	40.6	38.2
1966	315	54.1	50.0	1	0.0	0.0	316	54.1	50.0
1967	329	53.3	51.0	8	0.7	0.5	337	54.0	51.5
1968	350	47.7	44.8	63	4.8	4.3	413	52.5	49.0
1969	415	54.6	52.3	96	12.6	11.2	511	67.2	63.4
1970	384	49.5	46.6	120	18.0	15.6	504	67.5	62.2
1971	433	42.1	39.9	128	18.6	16.4	561	60.6	56.3
1972	488	59.0	57.4	132	22.6	19.7	620	81.7	77.1
1973	529	53.9	51.8	178	26.1	23.3	707	80.0	75.1
1974	423	52.2	49.3	149	19.4	17.0	572	71.6	66.3
1975	306	41.2	39.2	59	9.4	8.0	365	50.6	47.2
1976	220	26.3	26.1	78	12.0	10.7	298	38.3	36.8
TQ	42	5.9	5.7	17	3.8	3.1	59	9.7	8.8
1977	269	35.3	34.7	88	16.3	14.3	357	51.6	48.9
1978	324	45.7	45.0	85	20.0	17.3	409	65.7	62.4
1979	320	42.5	41.9	167	37.5	30.8	487	79.9	72.8
1980	328	44.8	44.3	157	36.1	32.0	485	80.9	76.3
1981	30	5.9	5.9	146	35.6	31.4	176	41.5	37.4
1982	0	0.0	0.0	61	20.4	18.1	61	20.4	18.1
1983	0	0.0	0.0	92	29.0	25.7	92	29.0	25.7
1984	0	0.0	0.0	93	34.9	30.3	93	34.9	30.3
1985	2	4.0	4.0	85	27.2	24.0	87	31.2	28.0
1986	0	0.0	0.0	128	44.1	37.2	128	44.1	37.2
1987	0	0.0	0.0	127	43.4	35.8	127	43.4	35.8
1988	0	0.0	0.0	114	48.0	39.2	114	48.0	39.2
1989	0	0.0	0.0	121	51.6	43.0	121	51.6	43.0
TOTAL	6,219	829.3	792.6	2,511	593.7	510.4	8,730	1,423.0	1,303.0
LOANS OUTSTANDING @ 9/30/88							2,720		322.9

0.0 = LESS THAN $50,000

SMALL BUSINESS ADMINISTRATION
"503" CERTIFIED DEVELOPMENT CO. LOAN APPROVALS
($ IN MILLIONS)

	GUARANTY LOANS		
FISCAL YEAR	NUMBER	GROSS $	SBA $
1973	1	0.0	0.0
1974	3	0.0	0.0
1975	0	0.0	0.0
1976	0	0.0	0.0
TQ	0	0.0	0.0
1977	0	0.0	0.0
1978	0	0.0	0.0
1979	0	0.0	0.0
1980	0	0.0	0.0
1981	197	37.6	37.6
1982	472	81.6	81.6
1983	1,356	273.7	273.6
1984	1,521	318.7	318.7
1985	1,351	283.1	283.1
1986	946	200.9	200.9
1987	3	0.3	0.3
1988	1	0.2	0.2
1989	0	0.0	0.0
TOTAL	5,848	1,196.1	1,196.1
LOANS OUTSTANDING @ 9/30/88	4,283		794.7

0.0 = LESS THAN $50,000

SMALL BUSINESS ADMINISTRATION
"504" CERTIFIED DEVELOPMENT CO. LOAN APPROVALS
($ IN MILLIONS)

	GUARANTY LOANS		
FISCAL YEAR	NUMBER	GROSS $	SBA $
1986	493	116.0	115.9
1987	1,550	356.9	356.9
1988	1,168	295.3	295.3
1989	1,181	316.2	316.2
TOTAL	4,392	1,084.5	1,084.4
LOANS OUTSTANDING @ 9/30/88	2,794		635.5

0.0 = LESS THAN $50,000

SMALL BUSINESS ADMINISTRATION
8A LOAN APPROVALS
($ IN MILLIONS)

	DIRECT & IP LOANS		
FISCAL YEAR	NUMBER	GROSS $	SBA $
1989	6	0.9	0.9
TOTAL	6	0.9	0.9
LOANS OUTSTANDING @ 9/30/88	0		0.0

0.0 = LESS THAN $50,000

OUTSTANDING LOANS
SUMMARY STATISTICAL REPORT

SMALL BUSINESS ADMINISTRATION
AGENCY WIDE
FINANCIAL ASSISTANCE PROGRAM
LOAN PROFILES AS OF SEPTEMBER 30, 1989

	GROUPED OR ACTUAL DATA	STUDY YEAR	ALL FYS	STUDY YEAR	ALL FYS	STUDY YEAR	ALL FYS	STUDY YEAR	ALL FYS
		DIRECT		I/P		GUARANTY		TOTAL	
7(A) LOANS: BUSINESS LOANS, EOL, ENERGY, VETS, HAL									
AVERAGE LOAN SIZE, GROSS DOLLAR	ACTUAL	74967	70396	275800	146026	217977	191019	212498	175248
AVERAGE LOAN SIZE, SBA DOLLAR	ACTUAL	74967	70396	177320	100359	176404	159169	172505	147462
MEDIAN LOAN SIZE, GROSS DOLLAR	GROUPED	59230	49560	150000	121900	141920	134400	138220	119430
MEDIAN LOAN SIZE, SBA DOLLAR	GROUPED	59230	49560	110000	85000	119380	113200	115370	101640
STD. DEVIATION LOAN SIZE, GROSS DOLLAR	GROUPED	53824	57195	186698	109407	209731	163956	207735	159392
STD. DEVIATION LOAN SIZE, SBA DOLLAR	GROUPED	53824	57195	116035	69044	161411	128418	159793	124974
AVERAGE FIXED INTEREST RATE	ACTUAL	8.84	8.64	7.14	8.00	12.66	11.91	12.27	10.95
AVERAGE VARIABLE RATE PEGGED PRIME	ACTUAL				1.52	2.08	2.16	2.08	2.16
AVERAGE VARIABLE RATE PEGGED SBA	ACTUAL					2.11	2.11	2.11	2.11
MEDIAN FIXED INTEREST RATE	GROUPED	9.70	8.40	5.30	7.10	12.50	11.30	12.30	10.70
MEDIAN VARIABLE RATE PEGGED PRIME	GROUPED				1.70	2.21	2.23	2.21	2.23
MEDIAN VARIABLE RATE PEGGED SBA	GROUPED					1.99	1.99	1.99	1.99
STD. DEVIATION FIXED INTEREST RATE	GROUPED	.0287	.0301	.0214	.0362	.0099	.0244	.0207	.0303
STD. DEVIATION VARIABLE PEGGED PRIME	GROUPED				.4334	.6588	.6910	.6588	.6911
STD. DEVIATION VARIABLE PEGGED SBA	GROUPED					.4810	.4973	.4810	.4973
AVERAGE ORIGINAL LOAN YEARS (IN MO)	ACTUAL	121	134	116	182	144	135	143	135
AVERAGE CURRENT LOAN YEARS (IN MO)	ACTUAL		55		63	14	84	14	80
MEDIAN ORIGINAL LOAN YEARS (IN MONTHS)	GROUPED	104	114	78	174	109	112	109	113
MEDIAN CURRENT LOAN YEARS (IN MONTHS)	GROUPED	111	76	32	86	103	101	104	98
STD. DEV. ORIGINAL LOAN YEARS (IN MO)	GROUPED	53	53	38	49	78	67	78	66
STD. DEV. CURRENT LOAN YEARS (IN MO)	GROUPED	65	51	38	55	86	70	85	69
AVERAGE NUMBER OF EMPLOYEES	ACTUAL	13	9	73	47	25	17	24	17
MEDIAN NUMBER OF EMPLOYEES	GROUPED	3	3	32	7	6	6	6	5
STD. DEVIATION NUMBER OF EMPLOYEES	GROUPED	33	44	63	101	78	54	78	54

REPORT PREPARED 02/02/90

	GROUPED OR ACTUAL DATA	STUDY YEAR	ALL FYS	STUDY YEAR	ALL FYS	STUDY YEAR	ALL FYS	STUDY YEAR	ALL FYS
		DIRECT		I/P		GUARANTY		TOTAL	
501, 502, 503, AND 504 LOANS									
AVERAGE LOAN SIZE, GROSS DOLLAR	ACTUAL	138213		150166		283368	225141	283368	210003
AVERAGE LOAN SIZE, SBA DOLLAR	ACTUAL	138213		113220		276626	220085	276626	205084
MEDIAN LOAN SIZE, GROSS DOLLAR	GROUPED	93030		98890		220290	180220	220290	163960
MEDIAN LOAN SIZE, SBA DOLLAR	GROUPED	93030		71820		218240	177500	218240	161270
STD. DEVIATION LOAN SIZE, GROSS DOLLAR	GROUPED	116862		141745		193148	150711	193148	149443
STD. DEVIATION LOAN SIZE, SBA DOLLAR	GROUPED	116862		101976		182638	142599	182638	142833
AVERAGE FIXED INTEREST RATE	ACTUAL	6.33		6.19		.11	.58	.11	1.57
AVERAGE VARIABLE RATE PEGGED PRIME	ACTUAL					1.86	1.64	1.86	1.64
AVERAGE VARIABLE RATE PEGGED SBA	ACTUAL								
MEDIAN FIXED INTEREST RATE	GROUPED	6.00		5.60		.20	.20	.20	.30
MEDIAN VARIABLE RATE PEGGED PRIME	GROUPED					1.99	1.48	1.99	1.48
MEDIAN VARIABLE RATE PEGGED SBA	GROUPED					.02		.02	
STD. DEVIATION FIXED INTEREST RATE	GROUPED	.0109		.0126		.0148	.0255	.0148	.0111
STD. DEVIATION VARIABLE PEGGED PRIME	GROUPED					.5412	.7633	.5412	.7633
STD. DEVIATION VARIABLE PEGGED SBA	GROUPED								
AVERAGE ORIGINAL LOAN YEARS (IN MO)	ACTUAL	253		272		227	240	227	242
AVERAGE CURRENT LOAN YEARS (IN MO)	ACTUAL	86		66		1	178	1	162
MEDIAN ORIGINAL LOAN YEARS (IN MONTHS)	GROUPED	237		289		233	234	233	235
MEDIAN CURRENT LOAN YEARS (IN MONTHS)	GROUPED	113		83		32	242	32	230
STD. DEV. ORIGINAL LOAN YEARS (IN MO)	GROUPED	46		37		42	45	42	45
STD. DEV. CURRENT LOAN YEARS (IN MO)	GROUPED	55		52		114	52	114	68
AVERAGE NUMBER OF EMPLOYEES	ACTUAL	35		28		39	35	39	35
MEDIAN NUMBER OF EMPLOYEES	GROUPED	14		4		21	19	21	18
STD. DEVIATION NUMBER OF EMPLOYEES	GROUPED	67		72		68	62	68	63

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OUTSTANDING LOANS
SUMMARY STATISTICAL REPORT

SMALL BUSINESS ADMINISTRATION
AGENCY WIDE
FINANCIAL ASSISTANCE PROGRAM
LOAN PROFILES AS OF SEPTEMBER 30, 1989

	GROUPED OR ACTUAL DATA	STUDY YEAR	ALL FYS	STUDY YEAR	ALL FYS	STUDY YEAR	ALL FYS	STUDY YEAR	ALL FYS
		DIRECT		I/P		GUARANTY		TOTAL	
EOL LOANS									
AVERAGE LOAN SIZE, GROSS DOLLAR	ACTUAL	66237	48081	575000	50726	194815	119402	126813	71929
AVERAGE LOAN SIZE, SBA DOLLAR	ACTUAL	66237	48081	349600	40280	157567	98426	109098	64886
MEDIAN LOAN SIZE, GROSS DOLLAR	GROUPED	50630	35100		40000	128000	69620	77060	42730
MEDIAN LOAN SIZE, SBA DOLLAR	GROUPED	50630	35100		40000	106250	58300	73000	41500
STD. DEVIATION LOAN SIZE, GROSS DOLLAR	GROUPED	43840	35416		32292	192507	143266	150413	93741
STD. DEVIATION LOAN SIZE, SBA DOLLAR	GROUPED	43840	35416		23755	134652	105010	107445	71176
AVERAGE FIXED INTEREST RATE	ACTUAL	10.00	9.53	10.80	9.96	13.25	10.97	10.16	9.75
AVERAGE VARIABLE RATE PEGGED PRIME	ACTUAL					1.36	1.29	1.36	1.29
AVERAGE VARIABLE RATE PEGGED SBA	ACTUAL					1.37	1.37	1.37	1.37
MEDIAN FIXED INTEREST RATE	GROUPED	9.80	9.10		8.70	12.80	10.60	9.80	9.30
MEDIAN VARIABLE RATE PEGGED PRIME	GROUPED					1.47	1.73	1.47	1.73
MEDIAN VARIABLE RATE PEGGED SBA	GROUPED					1.25		1.25	
STD. DEVIATION FIXED INTEREST RATE	GROUPED	.0020	.0209		.0267	.0095	.0303	.0075	.0232
STD. DEVIATION VARIABLE PEGGED PRIME	GROUPED					.9810	1.0677	.9810	1.0677
STD. DEVIATION VARIABLE PEGGED SBA	GROUPED					1250		1250	
AVERAGE ORIGINAL LOAN YEARS (IN MO)	ACTUAL	108	130	84	143	130	120	120	127
AVERAGE CURRENT LOAN YEARS (IN MO)	ACTUAL		52		53	6	62	3	55
MEDIAN ORIGINAL LOAN YEARS (IN MONTHS)	GROUPED	108	114		138	113	111	110	113
MEDIAN CURRENT LOAN YEARS (IN MONTHS)	GROUPED	112	75		60	110	89	111	80
STD. DEV. ORIGINAL LOAN YEARS (IN MO)	GROUPED	4	51		34	56	50	52	51
STD. DEV. CURRENT LOAN YEARS (IN MO)	GROUPED	64	49		62	75	52	69	50
AVERAGE NUMBER OF EMPLOYEES	ACTUAL	3	3	36	5	9	7	6	4
MEDIAN NUMBER OF EMPLOYEES	GROUPED	3	3		3	5	4	4	3
STD. DEVIATION NUMBER OF EMPLOYEES	GROUPED	7	8		2	29	27	22	18

REPORT PREPARED 02/02/90

OUTSTANDING LOANS
SUMMARY STATISTICAL REPORT

SMALL BUSINESS ADMINISTRATION
AGENCY WIDE
FINANCIAL ASSISTANCE PROGRAM
LOAN PROFILES AS OF SEPTEMBER 30, 1989

	GROUPED OR ACTUAL DATA	STUDY YEAR	ALL FYS	STUDY YEAR	ALL FYS	STUDY YEAR	ALL FYS	STUDY YEAR	ALL FYS
		DIRECT		I/P		GUARANTY		TOTAL	
ALL LOANS									
AVERAGE LOAN SIZE, GROSS DOLLAR	ACTUAL	74967	78332	275800	147535	223219	194232	217976	178678
AVERAGE LOAN SIZE, SBA DOLLAR	ACTUAL	74967	78332	177320	105046	184439	164906	180554	153149
MEDIAN LOAN SIZE, GROSS DOLLAR	GROUPED	59230	53360	150000	115500	145710	139260	142780	123340
MEDIAN LOAN SIZE, SBA DOLLAR	GROUPED	59230	53360	110000	81350	127030	119260	123480	106460
STD. DEVIATION LOAN SIZE, GROSS DOLLAR	GROUPED	53824	70269	186698	122201	209205	163051	207507	158765
STD. DEVIATION LOAN SIZE, SBA DOLLAR	GROUPED	53824	70269	116035	82813	165471	131134	164049	127994
AVERAGE FIXED INTEREST RATE	ACTUAL	8.84	8.37	7.14	7.28	7.64	9.39	7.71	9.10
AVERAGE VARIABLE RATE PEGGED PRIME	ACTUAL				1.52	2.08	2.16	2.08	2.16
AVERAGE VARIABLE RATE PEGGED SBA	ACTUAL					2.07	2.11	2.07	2.11
MEDIAN FIXED INTEREST RATE	GROUPED	9.70	8.20	5.30	6.60	12.00	10.00	11.80	9.90
MEDIAN VARIABLE RATE PEGGED PRIME	GROUPED				1.70	2.21	2.22	2.21	2.23
MEDIAN VARIABLE RATE PEGGED SBA	GROUPED					1.99	1.99	1.99	1.99
STD. DEVIATION FIXED INTEREST RATE	GROUPED	.0287	.0296	.0214	.0305	.0543	.0507	.0520	.0462
STD. DEVIATION VARIABLE PEGGED PRIME	GROUPED				.4334	.6578	.6945	.6578	.6946
STD. DEVIATION VARIABLE PEGGED SBA	GROUPED					.5142	.4973	.5142	.4973
AVERAGE ORIGINAL LOAN YEARS (IN MO)	ACTUAL	121	148	116	214	155	145	155	146
AVERAGE CURRENT LOAN YEARS (IN MO)	ACTUAL		59		64	12	93	12	89
MEDIAN ORIGINAL LOAN YEARS (IN MONTHS)	GROUPED	104	117	78	195	112	115	112	115
MEDIAN CURRENT LOAN YEARS (IN MONTHS)	GROUPED	111	79	32	85	100	108	101	104
STD. DEV. ORIGINAL LOAN YEARS (IN MO)	GROUPED	53	65	38	62	80	72	80	72
STD. DEV. CURRENT LOAN YEARS (IN MO)	GROUPED	65	52	38	54	89	76	88	74
AVERAGE NUMBER OF EMPLOYEES	ACTUAL	13	12	73	40	27	19	26	18
MEDIAN NUMBER OF EMPLOYEES	GROUPED	3	4	32	5	7	7	7	6
STD. DEVIATION NUMBER OF EMPLOYEES	GROUPED	33	50	62	90	78	55	77	59

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The following selection criteria were used to include loans in these profiles.
Only business portfolio loan cases are considered. Notes are not counted. Only outstanding loans are included in the "ALL FYS" group. That is, loans that are in regular servicing or in liquidation are counted but loans that are fully undisbursed, cancelled, paid in full or charged off are not counted. Both outstanding loans and approved loans are included in the current "FISCAL YEAR APPROVALS" group. That is, loans that are in regular servicing, in liquidation or are fully undisbursed are counted but loans that are paid in full, cancelled or charged off are not counted. Loans are counted in the current fiscal year group based on the initial approval report date (loan funded date).

A loan is classified as DIRECT, I/P or GUARANTY based on its CURRENT-LOAN-TYPE-CODE. The dollar amounts used are the approved amount gross and approved amount SBA share. Full loan dollar amounts are summed. The sums are divided by 1000 just before printing.

REPORT 1
Classification is based on the business organization code. 1 is Individual, 2 is Partnership, 3 is corporation, any other value is considered unspecified.

REPORT 2
Classification is based on the minority code. 0 is Black, 1 is Puerto Rican, 2 is American Indian, 3 is Spanish American, 4 is Asian, 5 is Eskimo or Aleut, 6 is undetermined, 7 is others, including whites, 8 is multi-group. All other values are included in undetermined.

REPORT 3
Classification is based on several codes: count loans as WOMEN when women principal code is 2, no other values are counted; count loans as VETERAN when veteran principal code is 2 or 3, count as VIETNAM VETERAN when code is 2, no other values are counted; count loans as FRANCHISE when business franchise code is not 0 and is not spaces; count loans as a PREFERRED LENDER LOAN when certification program code is P, count as a CERTIFIED LENDER LOAN when the code is A, D or P.

REPORT 4
Classification is based on approved gross amount.

REPORT 5
Classification is based on approved amount SBA share.

REPORTS 6, 7 and 8
Classification is based on repayment interest rate SBA, repayment percentage participation SBA, repayment interest rate bank, repayment percentage participation bank and the repayment variable interest rate. Each loan is counted on only one of the three reports.

A loan is considered to be a FIXED RATE loan if the variable interest rate code is not P and is not S. The fixed rate is computed as the repayment interest rate SBA for Direct loans. It is computed as the repayment interest rate bank for Guaranty loans. It is computed as the average of the interest rate SBA and interest rate bank weighted by the percent participation for I/P loans.

A loan is considered to be VARIABLE RATE PRIME PLUS when the variable interest rate code is a P. It is considered to be VARIABLE RATE SBA OPTIONAL PEG RATE when the variable interest rate code is an S.

REPORT 9
Classification is based on the SIC code. The value of the first two positions of the code is used as listed on the report. All other values are counted as NONE OF THE ABOVE.

REPORT 10
Classification is based on the current servicing office number.

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REPORT 11:
Classification is based on SBA participation percentage.

REPORT 12:
Classification is based on the maturity term which is in months; only complete years are used. For example, a 36 month term is considered 1-3 years but a 37 month term is considered 4-5 years.

REPORT 13:
Classification is based on the difference in days between the repayment maturity date and the as-of-date of the report. The number of days is divided by the average number of days in a month. The same complete year criteria is used as is used in report 12.

REPORT 14:
Classification is based on the new or existing business code. Values of 1 and E are counted as EXISTING, values of 2 or N are counted as NEW, all other values are counted as OTHER.

REPORT 15:
Classification is based on the number of existing employees.

REPORT 16:
Classification is based on the initial approval report date (loan funded date). Current year approved loans are included in this report.

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